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20 Most Promising Networking Solution Providers

Virtualization has become the life blood of the networking industry today. With the advent of technologies such as software-defined networking and network function virtualization, the black box paradigm or the legacy networking model has been shattered. In the past, the industry witnessed networking technology such as Fiber Distributed Data Interface (FDDI), which eventually gave way to Ethernet, the predominant network of choice. This provided opportunities to refresh infrastructures and create new networking paradigms. Today, we see a myriad of proprietary technologies, competing for the next generation networking models that are no longer static, opaque or rigid.

Ushering a new way of thinking and unlocking the possibilities, customers are increasingly demanding for automation from the network solution providers. The key requirement is an agile network controlled from a single source. Visibility into the network has also become

a must-have in the networking spectrum, providing real-time information about the events befalling inside the networks.

In order to enhance enterprise agility, improve network efficiency and maintain high standards of security, several innovative players in the industry are delivering cutting-edge solutions that ensure visibility, cost savings and automation in the networks. In the last few months we have looked at hundreds of solution providers who primarily serve the networking industry, and shortlisted the ones that are at the forefront of tackling challenges faced by this industry.

In our selection, we looked at the vendor's capability to fulfill the burning needs of the sector through the supply of a variety of cost effective and flexible solutions that add value to the networking industry. We present to you CIO Review's 20 Most Promising Networking Solution Providers 2015.

Company:

Network Solutions

Description:

Network Solutions provides end-to-end networking solutions around collaboration, virtualization, security, and data centers through its outstanding workforce and technical expertise.

Key Person:

Larry Tadevich
Founder

Website:

nsi1.com

Network Solutions

recognized by CIOReview magazine as



An annual listing of 20 companies that are in the forefront of providing
Networking Technology Solutions and impacting the marketplace

Pradeep Shankar
Editor-in-Chief
CIOReview

Network Solutions

End-to-End Solutions Simplify Networking and Provide Business Outcome Focused Implementations

Mobility, virtualization, and enhanced communication infrastructure are not just the names of the dominating trends anymore, they have become the oxygen that sustain and enable businesses to flourish in the corporate world today. They have inspired a robust medium for doing business in a cost effective manner allowing customers to embark on a cloud expedition toward fully virtualized, software-defined data center architecture.

All these powerful technologies are of far greater value when offered by a trustworthy and competent firm well established in the market and that grasps the challenges, and needs of the organizations with which they partner.

Granger, IN headquartered Network Solutions, Inc. is one such pioneer. Network Solutions enables firms to spend their valuable time managing their business and less time managing technology. Founded in 1989, Network Solutions is Cisco's largest Indiana-based reseller, which has brought a wealth of exceptional experience and end-to-end tools to the door-step of mid-level and enterprise markets of Indiana and the surrounding states.

“The market changes quickly so you must keep reinventing yourself”

“Years ago, when Cisco shifted from the direct sales and support model to a channels model, we made the decision to get on board with Cisco,” explains Larry

Tadevich, Founder of Network Solutions. Since then the company has regularly set milestones with its technical proficiency and has connected numerous firms' business goals with visionary solutions.



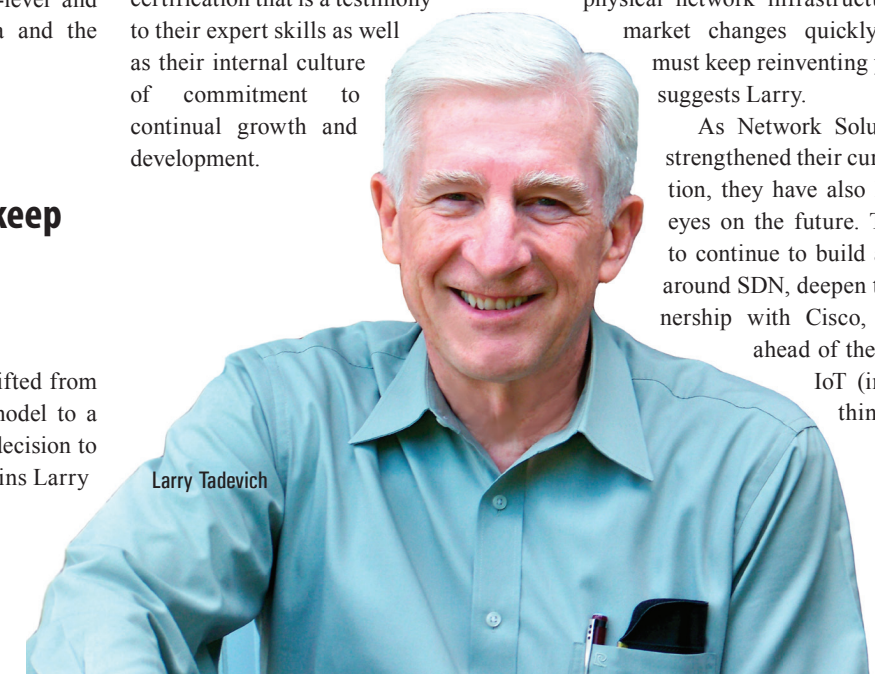
Network Solutions has a strong and cultivated team who fuel the company to reach its goals. Many of the engineers have earned the prestigious Cisco Certified Inter-networking Expert (CCIE) certification that is a testimony to their expert skills as well as their internal culture of commitment to continual growth and development.

Network Solutions also partners with a number of complementary organizations to bring a broader set of solutions to their customers. It did not take much time for the educational bodies and organizations in manufacturing, finance, and the medical spaces to realize and approve of the insightful offerings Network Solutions bring to the table. The company has also been in the spotlight for their solutions in collaboration, meeting the demands of voice systems, call center functionality, and video solutions.

In the data center, computation, virtualization, storage and core infrastructure are provided in one integrated package with robust security features.

Software defined networking (SDN) is also a developing area for Network Solutions. Though it will take some time to bear fruit, the company is already planting SDN's seeds for the future. SDN has the ability to unify the network and automate resources that seamlessly extend across cloud boundaries. This flexibility enables optimal utilization of existing physical network infrastructure. “The market changes quickly so you must keep reinventing yourself”, suggests Larry.

As Network Solutions has strengthened their current position, they have also kept their eyes on the future. They plan to continue to build a practice around SDN, deepen their partnership with Cisco, and stay ahead of the trends in IoT (internet of things). CR



Larry Tadevich