

Lakefront Sales For 2014

	Address	Date Sold	DOM	Orig List Price	Sales Price	Sq. Feet (appx)	\$Per Sq.Ft (appx)	Terms
1	28049 Peninsula Dr	04/08/14	209	\$3,250,000	\$2,225,000	2879	\$772.00	Loan
2	27465 Bayshore Dr	04/08/14	17	\$2,500,000	\$2,450,000	4744	\$516.00	Other
3	201 Blue Lake Rd	06/06/14	393	\$1,625,000	\$1,450,000	3140	\$461.00	Loan
4	27369 North Bay Rd	06/26/14	25	\$1,395,000	\$1,305,000	3902	\$334.00	Cash
5	120 John Muir Rd	09/05/14	56	\$1,399,000	\$1,225,000	2453	\$499.00	Loan
6	27411 North Bay Rd	09/11/14	1869	\$3,549,000	\$1,850,000	4840	\$382.00	Loan
7	218 John Muir Rd	09/24/14	12	\$1,575,000	\$1,550,000	2795	\$554.00	Loan
8	27435 North Bay Rd	09/26/14	172	\$3,350,000	\$2,525,000	6921	\$364.00	Cash
9	28726 Palisades	10/06/14	59	\$1,150,000	\$1,070,000	1630	\$656.00	Cash
10	28136 Point Hamiltair Ln	10/24/14	183	\$3,250,000	\$2,725,000	4340	\$627.00	OWN
11	28906 Palisades	11/04/14	172	\$1,300,000	\$1,250,000	2120	\$589.00	Loan
12	27463 Bay Shore	11/12/14	53	\$2,395,000	\$2,100,000	5756	\$364.00	Cash
13	28120 Point Hamiltair Ln	12/17/14	501	\$3,585,000	\$2,500,000	4724	\$529.00	Cash
	Jan 1, 2014 to Dec 31, 2014	13 Listings Sold						
			DOM	List Price	Sales Price	Sq. Feet (appx)	\$Per Sq.Ft (appx)	
	Low		12	\$1,150,000	\$1,070,000	1630	\$334.00	
	High		1869	\$3,585,000	\$2,725,000	6921	\$772.00	
	Median		172	\$2,395,000	\$1,850,000	3902	\$516.00	
	Average		286	\$2,332,000	\$1,863,000	3864	\$511.00	

Lakefront Sales For 2013

	Address	Date Sold	DOM	Orig List Price	Sales Price	Sq. Feet (appx)	\$Per Sq.Ft (appx)	Terms
1	28853 North Shore Rd	01/25/13	48	\$1,500,000	\$1,405,000	3092	\$454.00	Loan
2	27913 Peninsula Drive	02/12/13	87	\$3,250,000	\$2,800,000	2960	\$945.00	Loan
3	28956 Palisades ~ <i>Short Sale</i>	02/26/13	266	\$499,000	\$639,000	1666	\$383.00	Loan
4	27965 NorthShore Rd	03/07/13	23	\$2,495,000	\$1,600,000	4815	\$332.00	Loan
5	28736 Palisades Dr	04/03/13	37	\$635,000	\$610,000	1708	\$357.00	Loan
6	27587 West Shore Rd ~ <i>Bank Owned</i>	05/01/13	14	\$714,000	\$677,500	1610	\$420.00	Cash
7	27447 Bayshore Drive ~ <i>Short Sale</i>	05/30/13	69	\$1,199,500	\$1,450,000	3314	\$437.00	Loan
8	27465 North Bay Rd	05/31/13	404	\$2,688,000	\$2,310,000	5967	\$387.00	Cash
9	28788 Palisades Dr	06/07/13	217	\$825,000	\$740,000	1809	\$409.00	Loan
10	27589 W.Shore Rd~ <i>Bank Owned no dock</i>	06/11/13	193	\$850,000	\$650,000	2179	\$298.00	Cash
11	395 Emerald Way	06/17/13	441	\$1,450,000	\$1,300,000	3696	\$351.00	Cash
12	963 Point Road	08/01/13	91	\$1,600,000	\$1,422,500	2834	\$501.00	Cash
13	28812 Palisades Dr	08/07/13	18	\$1,100,000	\$1,100,000	2117	\$519.00	Cash
14	27409 North Bay Rd	08/12/13	177	\$2,699,000	\$2,040,000	5595	\$364.00	Cash
15	28806 Palisades Dr	08/16/13	134	\$1,295,000	\$1,155,000	2100	\$550.00	Loan
16	352 John Muir Rd	08/29/13	263	\$1,149,000	\$899,000	1440	\$624.00	Loan
17	27625 Meadow Bay Dr	08/30/13	95	\$2,225,000	\$1,925,000	7325	\$262.00	Cash
18	28768 Palisades Dr	09/10/13	138	\$1,295,000	\$1,150,000	2103	\$546.00	Cash
19	27676 Hamiltair Dr	09/13/13	68	\$3,249,000	\$2,900,000	3968	\$730.00	OWN
20	27527 West Shore Rd	09/20/13	239	\$1,450,000	\$1,275,000	2088	\$610.00	Loan
21	28937 North Shore Rd	09/21/13	716	\$1,695,000	\$1,210,000	5058	\$239.00	Loan
22	282 State Hwy 173	09/06/13	155	\$1,495,000	\$1,250,000	4065	\$307.00	Loan
23	28800 Palisades Dr	10/17/13	135	\$1,895,000	\$1,550,000	3178	\$487.00	Loan
	Jan 1, 2013 to December 31, 2013	23 Listing Sold						
			DOM	List Price	Sales Price	Sq. Feet (appx)	\$Per Sq.Ft (appx)	
	Low		14	\$499,000	\$610,000	1440	\$239.00	
	High		716	\$3,250,000	\$2,900,000	7325	\$945.00	
	Median		135	\$1,450,000	\$1,275,000	2960	\$420.00	
	Average		175	\$1,619,000	\$1,393,000	3247	\$457.00	

Information deemed reliable but not guaranteed

Lakefront Sales For 2012

	Address	Date Sold	DOM	Orig List Price	Sales Price	Sq. Feet (appx)	\$Per Sq.Ft (appx)	Terms
1	27453 Bayshore Dr	01/18/12	962	\$7,775,000	\$4,100,000	10923	\$375.00	Loan
2	28906 Palisades~ <i>Short Sale/No Dock</i>	03/09/12	137	\$1,295,000	\$709,000	1560	\$454.00	Cash
3	148 John Muir Rd	03/12/12	233	\$848,500	\$684,500	2125	\$322.00	Loan
4	27565 Meadow Cove Ct	03/30/12	223	\$2,475,000	\$1,975,000	5384	\$366.00	Loan
5	28235 North Shore Rd	04/13/12	210	\$1,795,000	\$1,515,000	3532	\$428.00	Cash
6	161 Rocky Point Rd	05/02/12	3	\$799,000	\$775,000	2600	\$298.00	Loan
7	27849 Peninsula Dr So	05/16/12	260	\$2,100,000	\$1,400,000	5165	\$271.00	Cash
8	27423 North Bay Rd	05/30/12	182	\$3,300,000	\$3,075,000	5846	\$526.00	Cash
9	755 Wayside Ln	06/01/12	19	\$1,400,000	\$1,300,000	2401	\$541.00	Loan
10	159 Cedar Circle	06/15/12	54	\$1,450,000	\$1,375,000	2229	\$616.00	Cash
11	28070 Peninsula Dr No	06/28/12	42	\$2,495,000	\$2,300,000	5040	\$456.00	Loan
12	721 Oak Point	07/16/12	14	\$2,485,000	\$2,143,000	4500	\$476.00	Cash
13	28778 Palisades~ <i>Bank Owned/No Dock</i>	07/20/12	100	\$737,300	\$635,000	2228	\$285.00	Cash
14	28150 Point Hamiltair Ln	07/27/12	87	\$3,679,000	\$3,400,000	4247	\$800.00	Cash
15	27447 North Bay Rd~ <i>Bankruptcy Sale</i>	08/22/12	176	\$1,500,000	\$1,250,000	3759	\$332.00	Cash
16	27475 North Bay Rd	08/30/12	193	\$1,650,000	\$1,450,000	3756	\$386.00	Cash
17	27425 North Bay Rd	09/21/12	311	\$3,650,000	\$2,700,000	5823	\$463.00	Cash
18	177 Rocky Point Rd	09/28/12	79	\$1,395,000	\$950,000	1400	\$678.00	Cash
19	27599 West Shore Rd	10/02/12	78	\$1,350,000	\$1,300,000	3330	\$390.00	Loan
20	522 State Hwy 173	10/17/12	100	\$2,350,000	\$1,765,000	5027	\$351.00	Cash
21	27676 Hamiltair Dr	11/19/12	143	\$3,349,000	\$3,000,000	3968	\$756.00	Cash
22	354 State Hwy 173	11/20/12	557	\$1,195,000	\$720,000	3000	\$240.00	Cash
23	832 State Hwy 173	12/06/12	84	\$1,895,000	\$1,600,000	5187	\$308.00	Loan
24	27567 West Shore Rd	12/14/12	544	\$2,499,000	\$2,100,000	3783	\$555.00	Loan

Jan 1, 2012 to Dec 31, 2012

24 Listing Sold

	DOM	List Price	Sales Price	Sq. Feet (appx)	\$Per Sq.Ft (appx)
Low	3	\$737,300	\$635,000	1400	\$240.00
High	962	\$7,775,000	\$4,100,000	10923	\$800.00
Median	140	\$1,845,000	\$1,482,000	3771	\$409.00
Average	199	\$2,227,000	\$1,759,000	4033	\$444.00

Information deemed reliable but not guaranteed

Lakefront Sales For 2011

	Address	Date Sold	DOM	Orig List Price	Sales Price	Sq. Feet (appx)	\$Per Sq.Ft (appx)	Terms
1	411 Emerald Way	01/06/11	188	\$745,000	\$675,000	1144	\$590.00	Loan
2	27751 North Shore Road	01/12/11	909	\$3,995,000	\$2,500,000	2538	\$985.00	Loan
3	132 John Muir Rd	01/28/11	94	\$730,000	\$550,000	2731	\$201.00	Loan
4	100 John Muir Rd	02/07/11	194	\$959,000	\$755,000	2254	\$334.00	Loan
5	28025 North Shore Road	02/18/11	284	\$2,375,000	\$2,250,000	3640	\$618.00	Loan
6	27417 North Bay Road	02/23/11	599	\$9,950,000	\$6,000,000	17088	\$351.00	Other
7	193 Rocky Point	04/05/11	271	\$1,295,000	\$1,175,000	1887	\$622.00	Cash
8	27467 North Bay Road	04/08/11	292	\$4,200,000	\$2,600,000	4579	\$567.00	Cash
9	28120 Point Hamiltair Lane	06/02/11	130	\$3,500,000	\$3,000,000	4724	\$635.00	Cash
10	28939 North Shore Rd	06/30/11	227	\$1,600,000	\$1,400,000	3341	\$419.00	Cash
11	114 John Muir Rd ~ Short Sale	07/07/11	98	\$1,125,000	\$805,000	2307	\$348.00	Cash
12	28060 Peninsula Drive North	07/25/11	493	\$3,250,000	\$2,488,000	4020	\$618.00	Own
13	163 Cedar Circle	08/04/11	57	\$879,000	\$815,000	2093	\$389.00	Loan
14	27781 North Shore Rd	08/18/11	11	\$1,799,000	\$1,655,000	2698	\$613.00	Loan
15	924 Lakes Edge Way	08/18/11	399	\$3,790,000	\$2,750,000	4503	\$610.00	Loan
16	736 Shelter Cove Dr	08/22/11	430	\$3,299,000	\$2,360,400	5653	\$417.00	Loan
17	730 Oak Point	08/31/11	453	\$4,250,000	\$3,200,000	6248	\$512.00	Cash
18	27413 North Bay Rd	09/01/11	199	\$2,595,000	\$2,200,000	5600	\$392.00	Cash
19	27571 Meadow Cove Court	09/09/11	209	\$2,300,000	\$1,875,000	4736	\$395.00	Cash
20	27837 Peninsula Drive South	09/09/11	92	\$2,475,000	\$2,100,000	4989	\$420.00	Own
21	27798 Hamiltair Dr	09/09/11	433	\$4,250,000	\$3,600,000	5298	\$679.00	Cash
22	711 Shelter Cove Drive	09/13/11	121	\$2,675,000	\$1,675,000	5432	\$308.00	Loan
23	27621 Meadow Bay Drive	09/30/11	223	\$2,995,000	\$2,600,000	4362	\$596.00	Cash
24	27825 North Shore Road	10/06/11	809	\$5,700,000	\$4,425,000	5291	\$836.00	Loan
25	772 Shelter Cove Dr	10/31/11	0	\$2,997,000	\$2,400,000	6158	\$389.00	Loan
26	451 Sky View Ridge	10/31/11	367	\$3,790,000	\$2,750,000	7866	\$349.00	Cash
27	718 Shelter Cove Dr	11/14/11	276	\$1,400,000	\$1,050,000	2479	\$423.00	Cash
28	766 Shelter Cove Dr	11/30/11	169	\$2,895,000	\$2,325,000	4074	\$570.00	Loan
29	28161 North Shore Rd	12/19/11	673	\$2,695,000	\$2,100,000	4654	\$451.00	?
30	237 Blue Lake Rd	12/20/11	202	\$880,000	\$775,000	1649	\$469.00	Loan

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Lakefront Sales For 2011

<u>Jan 1, 2011 to Dec 31 2011</u>		<u>30 Listings Sold</u>				
		DOM	List Price	Sales Price	Sq. Feet (appx)	\$Per Sq.Ft (appx)
Low		11	\$730,000	\$550,000	1144	\$201.00
High		909	\$9,950,000	\$6,000,000	17088	\$985.00
Median		225	\$2,685,000	\$2,225,000	4432	\$460.00
Average		296	\$2,846,000	\$2,161,000	4467	\$503.00

Information deemed reliable but not guarenteed

Lakefront Sales For 2010

	Address	Date Sold	DOM	Orig List Price	Sales Price	Sq. Feet (appx)	\$Per Sq.Ft (appx)	Terms
1	148 John Muir ~ <i>Bank Owned/No Dock</i>	01/05/10	69	\$636,900	\$615,000	2125	\$289.00	Cash
2	27681 West Shore Rd	01/06/10	153	\$1,599,000	\$1,497,000	3344	\$447.00	Loan
3	230 Garden Dr ~ <i>Lakeside</i>	02/08/10	205	\$2,100,000	\$1,700,000	3620	\$469.00	Loan
4	200 John Muir Rd	03/08/10	171	\$779,000	\$698,500	1867	\$374.00	Loan
5	28968 Palisades Dr	03/15/10	70	\$579,000	\$510,000	1326	\$384.00	Loan
6	482 N.St Hwy 173	03/18/10	26	\$799,000	\$725,000	2581	\$280.00	Loan
7	27961 N. Shore Rd	04/15/10	135	\$2,250,000	\$1,990,000	3969	\$501.00	Loan
8	28907 N. Shore Rd	04/16/10	164	\$2,795,000	\$2,410,000	3962	\$608.00	Loan
9	226 John Muir Rd	04/30/10	23	\$1,225,000	\$1,217,000	3071	\$396.00	Loan
10	27575 Meadow Bay Dr ~ <i>Short Sale</i>	05/15/10	348	\$2,495,000	\$1,500,000	4344	\$345.00	Cash
11	27427 North Bay Rd	06/11/10	45	\$2,450,000	\$2,182,500	2841	\$768.00	Cash
12	27539 Meadow Cove ~ <i>Short Sale/Lakeside</i>	06/30/10	135	\$1,195,000	\$920,000	3868	\$237.00	Loan
13	212 Garden Dr ~ <i>Lakeside</i>	07/02/10	156	\$2,499,000	\$1,850,000	3996	\$462.00	Loan
14	28838 Palisades Dr ~ <i>Short Sale</i>	07/13/10	256	\$935,000	\$575,000	1694	\$339.00	Cash
15	883 Shelter Cove Dr	08/12/10	474	\$2,475,000	\$1,625,000	2962	\$548.00	Loan
16	27955 Peninsula Dr South	10/04/10	527	\$3,250,000	\$2,500,000	3925	\$636.00	Cash
17	141 Rocky Point ~ <i>Bank Owned/No Dock</i>	11/18/10	140	\$419,900	\$344,500	1880	\$130.00	Loan

Jan 1, 2010 to December 31,2010

17 Listings Sold

	DOM	List Price	Sales Price	Sq. Feet (appx)	\$Per Sq.Ft (appx)
Low	23	\$419,900	\$344,500	1326	\$130.00
High	527	\$3,250,000	\$2,500,000	4344	\$768.00
Median	153	\$1,599,000	\$1,497,000	3071	\$396.00

Information deemed reliable but not guaranteed

Lakefront Sales For 2009

	Address	Date Sold	DOM	Orig List Price	Sales Price	Sq. Feet (appx)	\$Per Sq.Ft (appx)	Terms
1	201 Rocky Point	02/04/09	517	\$1,495,000	\$1,054,801	2736	\$384.00	Loan
2	27812 Greenway Dr	03/25/09	31	\$2,150,000	\$1,900,000	3022	\$628.00	Loan
3	27855 Peninsula Dr	05/12/09	646	\$4,499,000	\$2,700,000	3736	\$722.00	Loan
4	28766 Palisades Dr	06/17/09	32	\$1,295,000	\$1,049,000	1710	\$613.00	Cash
5	27365 North Bay Rd	06/17/09	69	\$2,950,000	\$2,250,000	5701	\$394.00	Cash
6	954 Point Rd	06/18/09	32	\$1,750,000	\$1,650,000	4950	\$333.00	Cash
7	27706 Greenway Drive	06/19/09	31	\$1,395,000	\$1,090,000	2088	\$522.00	Loan
8	27583 West Shore Rd	07/02/09	106	\$1,100,000	\$995,000	2724	\$410.00	Cash
9	28760 Palisades Dr	07/02/09	45	\$1,400,000	\$1,350,000	1600	\$843.00	Cash
10	28087 North Shore Rd ~ Short Sale	08/10/09	119	\$1,995,000	\$1,350,000	5116	\$263.00	Cash
11	352 John Muir Rd	09/09/09	44	\$999,000	\$925,000	1440	\$642.00	Loan
12	27782 Hamiltair Dr	09/10/09	14	\$4,250,000	\$4,250,000	1408(?)	\$3,018.00	Cash
13	159 Cedar Circle	10/05/09	313	\$1,637,000	\$1,100,000	2229	\$493.00	Loan
14	28075 North Shore Rd	10/08/09	166	\$2,900,000	\$2,330,000	2890	\$806.00	Loan
15	28878 Palisades Dr	10/19/09	256	\$889,500	\$675,000	1730	\$390.00	Loan
16	28718 Palisades Dr ~ Short Sale	11/04/09	203	\$3,995,000	\$2,300,000	6557	\$350.00	Cash

Jan 1, 2009 to December 31,2009

16 Listings Sold

		DOM	List Price	Sales Price	Sq. Feet (appx)	\$Per Sq.Ft (appx)
High		646	\$4,499,000	\$4,250,000	5701	\$3,018.00
Low		14	\$889,500	\$675,000	1408	\$263.00
Median		87	\$1,694,000	\$1,350,000	2559	\$507.00
Average		164	\$2,169,000	\$1,685,000	3351	\$676.00

Lakefront Sales For 2008

	Address	Date Sold	DOM	Orig List Price	Sales Price	Sq. Feet (appx)	\$Per Sq.Ft (appx)	Terms
1	28714 Palisades Dr	02/14/08	173	\$1,875,000	\$1,693,000	2464	\$687.00	Cash
2	27581 West Shore Rd	03/11/08	301	\$2,950,000	\$2,600,000	4137	\$628.00	Cash
3	27465 Bayshore Dr	03/13/08	182	\$2,250,000	\$2,025,000	5702	\$355.00	Cash
4	394 Hwy 173	05/23/08	16	\$699,000	\$680,000	1686	\$403.00	Loan
5	244 John Muir Rd	06/19/08	317	\$1,750,000	\$1,500,000	1869	\$802.00	Cash
6	27455 Bayshore Dr	06/30/08	875	\$7,950,000	\$5,950,000	9725	\$611.00	Cash
7	28736 Palisades Dr	07/11/08	22	\$800,000	\$780,000	1708	\$456.00	Loan
8	124 John Muir Rd	07/14/08	744	\$1,195,000	\$900,000	1617	\$556.00	Loan
9	201 Blue Lake Rd	07/30/08	199	\$2,400,000	\$1,950,000	3140	\$621.00	Loan
10	28782 Palisades Dr ~ Bank Owned	08/15/08	10	\$824,900	\$824,000	2459	\$335.00	Loan
11	27603 Meadow Bay Dr	08/28/08	383	\$2,250,000	\$1,445,000	4111	\$351.00	Cash
12	27824 Hamiltair Dr ~ Lakeside	09/19/08	9	\$2,499,000	\$2,283,000	5582	\$408.00	Cash
13	27983 Peninsula Dr So	10/03/08	346	\$3,950,000	\$3,490,000	3976	\$877.00	Cash
14	27676 Hamiltair Dr	11/26/08	50	\$3,200,000	\$2,800,000	3968	\$705.00	Cash
15	27965 North Shore Rd	12/19/08	170	\$2,897,000	\$1,950,000	3757	\$519.00	Cash
16	191 Cedar Circle	12/19/08	46	\$1,195,000	\$1,050,000	1530	\$686.00	Loan

Jan 1, 2008 to Dec 31,2008

16 Listings Sold

	DOM	List Price	Sales Price	Sq. Feet (appx)	\$Per Sq.Ft (appx)
High	875	\$7,950,000	\$5,950,000	9725	\$877.00
Low	9	\$699,000	\$688,000	1530	\$335.00
Median	177	\$2,250,000	\$1,822,000	3448	\$583.00
Average	240	\$2,418,000	\$1,995,000	3589	\$562.00

Lakefront Sales For 2007

	Address	Date Sold	DOM	List Price	Sales Price	Sq.Feet(appx)	\$ Per Sq.Ft (appx)	Terms
1	28766 Palisades	01/19/07	43	\$1,450,000	\$1,250,000	1710	\$730.00	Loan
2	364 John Muir Rd ~ <i>Lakeside</i>	01/23/07	210	\$899,000	\$667,500	1121	\$595.00	Other
3	27920 Peninsula Dr North	01/30/07	0	\$6,500,000	\$6,275,000	6395	\$981.00	Cash
4	28907 North Shore Road	01/31/07	545	\$2,500,000	\$1,649,925	3407	\$484.00	Loan
5	352 John Muir Road	02/23/07	11	\$1,195,000	\$1,140,000	1440	\$791.00	Loan
6	28055 Peninsula	04/13/07	35	\$6,250,000	\$5,450,000	5271	\$1,033.00	Cash
7	27587 West Shore Rd	04/17/07	176	\$1,495,000	\$1,340,000	1610	\$832.00	Loan
8	27588 High Knoll Rd ~ <i>Lakeside</i>	04/20/07	160	\$1,995,000	\$1,850,000	3627	\$510.00	Loan
9	28750 Palisades Dr	05/08/07	120	\$1,900,000	\$1,850,000	1916	\$965.00	Cash
10	730 Shelter Cove Dr	05/10/07	57	\$3,850,000	\$3,350,000	7795	\$429.00	Cash
11	27824 Hamiltair Dr ~ <i>Lakeside</i>	05/31/07	137	\$2,200,000	\$2,100,000	5198	\$404.00	Loan
12	778 Shelter Cove Dr	06/22/07	268	\$4,500,000	\$4,000,000	4000	\$1,000.00	Loan
13	191 Cedar Circle	06/29/07	1	\$799,000	\$790,000	1530	\$516.00	Loan
14	706 Shelter Cove Dr	07/02/07	373	\$6,495,000	\$5,600,000	11750	\$476.00	Other
15	28956 Palisades Dr	07/13/07	0	\$965,000	\$950,000	1666	\$570.00	Loan
16	212 John Muir Rd	07/16/07	282	\$1,345,000	\$1,150,000	3392	\$339.00	Loan
17	27831 Peninsula Dr South	08/09/07	219	\$1,929,000	\$1,512,500	3356	\$450.00	Cash
18	27680 Hamiltair Dr	08/16/07	239	\$2,550,000	\$2,425,000	5691	\$426.00	Loan
19	27956 Peninsula	09/06/07	118	\$6,195,000	\$5,795,000	7427	\$780.00	Cash
20	28853 North Shore Rd	10/05/07	117	\$2,199,000	\$2,200,000	3092	\$711.00	Loan
21	324 Hwy 173	10/12/07	286	\$929,000	\$750,000	2499	\$300.00	Loan
22	28768 Palisades Dr	12/16/07	197	\$1,500,000	\$1,150,000	2103	\$546.00	Loan
23	28231 North Shore Rd	12/22/07	125	\$2,500,000	\$2,000,000	2845	\$702.00	Loan

Jan 1, 2007 to December 31,2007

23 Listings Sold

	DOM	List Price	Sales Price	Sq. Feet (appx)	\$ Per Sq Ft (appx)
High	545	\$6,500,000	6.275.000	11750	\$1,162.00
Low	0	\$799,000	\$667,500	1121	\$300.00
Median	137	\$1,995,000	\$1,850,000	3356	\$570.00
Average	161	\$2,702,000	\$2,402,000	3862	\$633.00

Information deemed reliable but not guarenteed

Lakefront Sales For 2006

	Address	Date Sold	DOM	Orig List Price	Sales Price	Sq. Feet (appx)	\$Per Sq.Ft (appx)	Terms
1	463 Sky View Ridge	01/04/06	862	\$4,500,000	\$4,350,000	10763	\$404.00	Cash
2	146 S. John Muir Rd	01/27/06	98	\$850,000	\$850,000	2080	\$408.00	Loan
3	1079 Sherwood Rd	02/01/06	268	\$2,800,000	\$2,750,000	6324	\$434.00	Loan
4	148 John Muir Rd	02/01/06	2	\$995,000	\$995,000	2125	\$468.00	Loan
5	27409 North Bay Rd	02/17/06	154	\$3,100,000	\$2,900,000	5595	\$518.00	Cash
6	27475 North Bay Rd	02/17/06	181	\$1,800,000	\$1,700,000	3756	\$452.00	Cash
7	711 Shelter Cove Dr	02/21/06	?	\$3,750,000	\$3,500,000	5432	\$644.00	Loan
8	27527 West Shore Rd	03/31/06	143	\$1,599,000	\$1,500,000	2088	\$718.00	Loan
9	28750 Palisades	04/10/06	9	\$1,500,000	\$1,500,000	1916	\$782.00	Cash
10	28952 Palisades	04/11/06	13	\$869,000	\$869,000	1284	\$676.00	Cash
11	27776 Hamiltair Dr	07/10/06	197	\$3,500,000	\$3,400,000	3290	\$1,033.00	Loan
12	27603 Meadow Bay Dr	07/18/06	106	\$1,950,000	\$1,837,500	4111	\$446.00	Loan
13	27775 North Shore Rd	08/07/06	367	\$2,299,000	\$1,883,000	4110	\$458.00	Loan
14	28161 North Shore Rd	08/09/06	0	\$1,825,000	\$1,825,000	4654	\$392.00	Cash
15	27459 North Bay Rd	08/15/06	86	\$2,499,000	\$2,325,000	3489	\$666.00	Loan
16	28790 Palisades	08/16/06	12	\$1,395,000	\$1,380,000	3119	\$442.00	Loan
17	27793 North Shore Rd	08/28/06	64	\$1,249,000	\$1,200,000	1384	\$867.00	Own
18	28085 Peninsula Dr So	09/08/06	66	\$2,750,000	\$2,600,000	5130	\$506.00	Cash
19	177 Shorewood	09/27/06	224	\$7,750,000	\$7,300,000	14173	\$515.00	Cash
20	28716 Palisades	10/03/06	290	\$1,275,000	\$1,165,000	1717	\$678.00	Loan
21	859 Ridge Road	10/30/06	78	\$1,599,000	\$1,540,000	1937	\$795.00	Loan
22	28150 Point Hamiltair Ln	11/07/06	226	\$3,995,000	\$3,500,000	4247	\$824.00	Loan
23	27459 North Bay Rd	11/15/06	124	\$2,950,000	\$2,200,000	3489	\$630.00	Cash

Jan 1, 2006 to December 31,2006

23 Listings Sold

	DOM	List Price	Sales Price	Sq. Feet (appx)	\$Per Sq.Ft (appx)
Low	0	\$850,000	\$850,000	1284	\$392.00
High	862	\$7,750,000	\$7,300,000	14173	\$1,033.00
Median	96	\$1,950,000	\$1,837,000	3489	\$518.00
Average	125	\$2,470,000	\$2,307,000	4183	\$598.00

Information deemed reliable but not guarenteed