



# FARM CREDIT COLLEGE

*Helping Farm Families Succeed*

## Learn to Manage Risk & Optimize Market Strategies at Farm Credit College



DR. STEVE JOHNSON

Register now to participate in this Farm Credit College workshop featuring Dr. Steve Johnson, farm & ag business management specialist with Iowa State University and Chad Henderson, founding partner and market analyst at Prime Agriculture Consultants.

Dr. Johnson's morning presentation, **Solutions for Success: Crop Marketing, Risk Management & Farm Finances**, will focus on three case studies of real farm operations in the Midwest that refinanced and/or cut fixed costs.



CHAD HENDERSON

Chad Henderson's afternoon session, **Practical Approach to Grain and Livestock Marketing and 2016 Outlook**, will equip you with applicable strategies to enhance your marketing plan and provide you with a forecast of what's to come next year.

## Pick the date and location which work best for you.

### Thursday, December 10 in Decatur **OR**

10:00 a.m. - 2:00 p.m.

Decatur Conference Center, Martin Luther King Rm.

4191 U.S. Highway 36 West • Decatur, IL

217.422.8800

### Friday, December 11 at Rend Lake Resort

10:00 a.m. - 2:00 p.m.

Great Room

11712 East Windy Lane • Whittington, IL

618.629.2211

## Pre-registration is required.

Register online at [www.farmcreditIL.com/college](http://www.farmcreditIL.com/college) to receive up to 4 complimentary registrations for your family farm business.

- Participation is limited. The online registration will close when the class is filled.
- A buffet lunch will be provided to all participants.

Farm Credit is committed to enhancing the success of member-owners through FCC educational workshops, and neither endorses nor recommends specific farm consultants or advisors. It is our pleasure to provide this workshop at no cost to member-owners.

Email [info@farmcreditIL.com](mailto:info@farmcreditIL.com) with questions.

[farmcreditIL.com](http://farmcreditIL.com)



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