

EXECUTIVE PRESENCE for PRINCIPAL ADVISORS: April 2016

Executive Presence provides the opportunity for you to increase your awareness of your impact on others, and develop your confidence and effectiveness when contributing ideas and direction with Chief Executives and senior leaders.

The Executive Presence Programme provides you with the opportunity to have the *presence* and *impact* you now want through:

- Presenting yourself in ways that conveys and engenders confidence
- Using effective behaviours in a variety of group environments and situations, and judgement in when to apply these
- Increased authenticity and credibility through positive relationships
- A greater awareness and understanding of your impact on others and how to create the impression and presence now relevant
- A greater understanding of group dynamics especially at executive level, giving presentations and leading discussions, and your own role and impact within these settings

PROGRAMME STRUCTURE AND DATES

The programme runs over 3 months and has the following structure to maximise learning and application.

Month prior to programme	3 Half day group work sessions over three weeks	Subsequent months
Two one-on-one preparation and goal setting: March	3 Wednesday mornings	Three integration sessions
Goal setting and creating your personal learning programme Identifying case studies, success indicators and post programme feedback process	Wednesday 13th April Session 1: 8.30 - 12.30pm Exploring interpersonal perceptions Wednesday 20th April Session 2: 8.30 - 12.30pm Identifying sub groups and group dynamics in working CE's and senior leadership teams: case studies Wednesday 27th April Session 3: 8.30 – 2.30pm Role training; fresh approaches and new responses with specific case studies	Three 1:1 coaching sessions for implementation, reviewing progress and refining and consolidating learning.

VENUE: Level 7 Willeston Conference Centre 22 - 28 Willeston Street, Wellington

ENROLMENTS: email Diana on dianaj@diana-jones.com or via your manager or sponsor.