

## Identify Your Transferable Skills

(for more complete information on transferable skills in your career refer to the  
"Identifying Transferable Skills" topic in the Virtual Career Center)

Your work history includes the development of your skills, and many of these are transferable into new roles and new careers. Review your work story – your accomplishments, your daily tasks and responsibilities and use this list of selected skills to remind yourself of the variety of skills you have.

- Circle your skills, then list them on a sheet of paper and leave space to write down examples of how you have used the skills well. Feel free to add skills that may not be on this selected list.
- Put an asterisk (\*) next to the skills that you do well and enjoy – these are your motivated skills – the skills that you most likely want to continue to use and develop further, and the skills you want to point out to prospective employers with strong resume and cover letter content, and confident answers to interview questions.

### Analytical Skills

Developing budgets  
Examining data  
Forecasting future goals

Investigating situations/problems  
Recommending solutions based on  
data

Research to gather data

### Communication Skills

Critical listening  
Facilitating meetings  
Interpreting languages

Interviewing people  
Presenting  
Teaching/training

Use technology in communication  
Writing

### Creative Skills

Adapting to change  
Formulating policy/strategy  
Initiating a new procedure

Innovative problem solving  
Integrating technology into  
programs/communications

Managing crisis situations

### Interpersonal Skills

Advising colleagues/clients  
Assigning responsibility to others  
Developing relationships with  
customers  
Leading teams

Managing crisis situations  
Managing staff  
Mediating problems  
Mentoring/motivating others  
Negotiating agreements

Persuasive  
Resolving conflict  
Teaching/training

### Organizational Skills

Budgeting expenses  
Coordinating projects/events  
Designing documents/forms

Estimating physical space  
Managing projects/details  
Managing time/meet deadlines

Maintaining inventory/files/a  
library/a facility  
Scheduling projects/tasks/staff

### Self-Management Skills

Ability to achieve  
Accuracy/attention to details  
Cautious  
Considerate/tactful/sensitive  
Decisive  
Dependable  
Ethical  
Good judgment

Independent  
Leader  
Orderly  
Patient; tolerant  
Persistent  
Productive  
Punctual  
Resilient; adaptable

Risk-taker  
Spontaneous  
Take initiative  
Team player  
Technical proficiency  
Thorough  
Trustworthy