

NORTHSTAR'S PRIVATE EQUITY FAST PITCH

INDUSTRIALS, MANUFACTURING & ENERGY SERVICES



THE ST. REGIS – HOUSTON, TX
JUNE 4th, 2015

Event Sponsors:



Supporting Organizations:



NORTHSTAR'S PRIVATE EQUITY FAST PITCH

FOCUS ON INDUSTRIAL & ENERGY SERVICES

JUNE 4th, 2015

Event Schedule:

- | | | | |
|---------|---|---------|---|
| 11:30am | - | 12:00pm | Event Registration |
| 12:00pm | - | 1:30pm | Opening Key Note Speaker & Lunch
<i>- John Walker, CEO of Enervest</i> |
| 1:30pm | - | 3:00pm | 6 Private Equity "Fast Pitch" Presentations |
| 3:00pm | - | 4:00pm | Fast Pitch Panel – "Success in a Cyclical Industry"
<i>- William Chiles, Pelican Energy</i>
<i>- Keith Maxwell, Spark Energy</i>
<i>- Chet Erwin, Diverse Energy Systems</i> |
| 4:00pm | - | 5:30pm | 6 Private Equity "Fast Pitch" Presentations |
| 5:30pm | - | 7:00pm | Networking Cocktail Reception
<i>- Meet the Presenting Private Equity Speakers</i> |

Event Moderators:



Tony Banks
Hein & Associates
13727 Noel Rd., Ste. 300, Tower #2
Dallas, Texas 75240
tbanks@heincpa.com



Jeff Henningsen
Lockton Companies
5847 San Felipe Dr., Ste. 320
Houston, Texas 77057
jhenningsen@lockton.com



Cassandra Mott
Thompson & Knight
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NORTHSTAR'S PRIVATE EQUITY FAST PITCH

FOCUS ON INDUSTRIAL & ENERGY SERVICES

JUNE 4th, 2015

Key Note Speaker

EnerVest

12:30pm



John Walker

EnerVest

1001 Fannin Street, Ste. 800

Houston, TX 77002

JWalker@EnerVest.net

John B. Walker is Chief Executive Officer of EnerVest, Ltd., and Executive Chairman of EV Energy Partners, L.P., a NASDAQ-listed master limited partnership. EnerVest entities have acquired more than \$8 billion in oil and gas properties since November 1994. EnerVest currently has an interest in more than 23,000 wells in 15 states. In his early career on Wall Street, Mr. Walker was selected by Institutional Investor as an “All American” energy analyst for six years in a row. He holds a BBA (with honors) from Texas Tech University and a MBA (with distinction) from New York University

Mr. Walker served the Independent Petroleum Association of America (IPAA) as Chairman from 2003-2005. In November 2007, he received the oil and gas industry’s highest award, the Chief Roughneck Award. He is a member of the National Petroleum Council and All-American Wildcatters. He serves or has served on the boards of PetroLogistics LP (NYSE: PDH), the Houston Producers’ Forum, the Petroleum Club of Houston, and the Texas Independent Producers and Royalty Owners Association.

His civic activities include having served as Chairman of the Board of Stewards of Chapelwood United Methodist Church and Chairman of the Board of Directors of the Sam Houston Area Council of the Boys Scouts of America. In 2001, he received the Silver Beaver Award and in May 2007 the Distinguished Eagle from the Boy Scouts of America. In 2004, he was named Distinguished Alumni at Texas Tech University. In January 2012, he was appointed by Governor Rick Perry to the Board of Regents of the Texas Tech University System.

NORTHSTAR'S PRIVATE EQUITY FAST PITCH

FOCUS ON INDUSTRIAL & ENERGY SERVICES

JUNE 4th, 2015

The Sterling Group

1:30pm

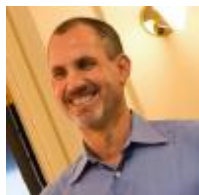


Franny Jones
The Sterling Group
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fjones@sterling-group.com

Franny joined Sterling in 2010 and oversees fundraising, general marketing and communications with Sterling's investors. Previously, Franny was an Associate in the Private Wealth Management group at Morgan Stanley and an Analyst in the Private Investment Management group at Lehman Brothers, both in New York. Franny received a B.A. in Art History from Princeton University. She is a Board member of Mission Squash, a non-profit providing squash and tutoring to at-risk youth in Houston.

Resilience Capital

1:45pm



David Glickman
Resilience Capital
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dglickman@resiliencecapital.com

David joined Resilience in 2009 after working with the firm for several years on potential co-investments and portfolio company merger proposals. He is a member of the Resilience Transaction Team with responsibilities including origination, due diligence and oversight of acquisitions. He has extensive experience sourcing, structuring, executing, managing and exiting a broad spectrum of portfolio companies.

Before joining Resilience, Dave was a Partner at Edgewater Capital in Cleveland where he was responsible for origination, negotiation and closure of several middle market acquisitions. He was formerly Managing Director and co-Head of the Fund Manager of Candlewood Partners, LLC. Prior to private investing, David was in the Corporate Finance Department of Bear Stearns & Company in New York, Los Angeles and London, engaged in all aspects of public debt and equity transactions. David also served as a General Partner with Sedgewick Venture Capital, a small middle market private equity fund focused on opportunistic investments in Cleveland; as a Senior Vice President of The LCP Group in New York; and as Associate Director with the Principal Activities Group at Bear, Stearns in New York.

David has served on the boards of numerous private and public companies and is on the board of several non-profit entities including certain institutes of the Cleveland Clinic. He graduated from Washington and Jefferson College with a BA in political science, and from the University of Southern California with an MBA.

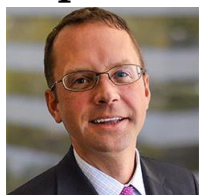
NORTHSTAR'S PRIVATE EQUITY FAST PITCH

FOCUS ON INDUSTRIAL & ENERGY SERVICES

JUNE 4th, 2015

Capital Partners

2:00pm



Thorsten Suder
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Mr. Suder joined Capital Partners in 2012. Mr. Suder teams with Mr. Willert to focus on deal sourcing as well as new transaction execution and monitoring of portfolio companies. Prior to joining Capital Partners, he was a Vice President in the Private Equity and Mezzanine Group at Hartford Investment Management Company ("HIMCO"), a subsidiary of The Hartford Financial Services Group, Inc. While at HIMCO, Mr. Suder sourced, executed and monitored private equity, mezzanine and private equity fund investments.

Prior to HIMCO, Mr. Suder worked at Mezzanine Management, LLC and Cigna Investment Management where he reviewed and evaluated private equity and mezzanine investments. Mr. Suder graduated from Manhattanville College with a BA in Economics and received his MBA from Cornell University.

Wynnchurch Capital

2:15pm



Michael Teplitsky
Wynnchurch Capital
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Michael Teplitsky joined Wynnchurch Capital in 2008. Michael has over a decade of experience in private equity investing and corporate finance, as well as in investment origination and portfolio management. Michael focuses on the diversified industries sector including business services, manufacturing, transportation, distribution, and natural resources. He has significant experience in energy and power services and equipment industries.

Michael was involved in the execution of several Wynnchurch investments including NSC Minerals, Northstar Aerospace, U.S. Pipe and its acquisition of Griffin Pipe Products and Metalfit, and Burttek's acquisition of Votaw Precision Technologies. Prior to joining Wynnchurch, Michael was with Lime Rock Partners, the \$6 billion global private equity fund, where he was involved in the execution of numerous basic materials sector investments across North America and Europe.

Michael began his career at UBS in its Investment Banking Department in New York, where he was involved in a number of mergers, acquisitions and financings across various industries. Michael holds a B.A. degree from Northwestern University and an M.B.A. from the Kellogg School of Management.

NORTHSTAR'S PRIVATE EQUITY FAST PITCH

FOCUS ON INDUSTRIAL & ENERGY SERVICES

JUNE 4th, 2015

Haddington Ventures

2:30pm



Dave Marchese
Haddington Ventures
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Mr. Marchese joined Haddington in 2006 as a Vice President, assisting with deal sourcing, transactional work, and portfolio company management. He participated in the 2007 debt and equity financing of Bobcat Gas Storage, as well as the management and 2010 sale of that company; the management and ultimate sale of Norton Energy Storage in 2009, and currently resides on the Board of Managers at Apex CAES and Endicott Biofuels.

Previously, Mr. Marchese was a managing partner at Eschelon Energy Partners, a Houston-based private equity fund targeting investments across the energy value chain. At Eschelon, Mr. Marchese developed bids and financing plans for several asset acquisitions and business plans. Projects included power generation, natural gas storage, natural gas distribution, in-plant specialty services, and pipeline maintenance and construction.

Prior to co-founding Eschelon, Mr. Marchese was with Reliant Energy's \$125MM private equity arm. At Reliant, Mr. Marchese lead-managed the divestiture of two subsidiaries, and was a manager in Reliant Energy's Market-Based Structuring Group. In structuring, he was responsible for pricing full requirements energy transactions, swaps, options and tolling agreements on coal, oil, natural gas, and dual fuel power plants in the U.S. Before receiving an MBA Vanderbilt University, Mr. Marchese gained operational experience in the engineering and construction of petrochemical facilities as a Chief Field Engineer with Jacobs Engineering. He received both his MBA and Bachelors of Engineering from Vanderbilt University.

Wingate Partners

2:45pm



Bud Applebaum
Wingate Partners
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jiba@wingatepartners.com

Bud Applebaum serves as Partner of Wingate Partners. Bud joined Wingate in 1989 and has served as a board member or as Chairman for several Wingate portfolio companies.

Wingate Partners was founded in 1987 to purchase controlling equity interests in companies where there is the opportunity to create value through superior operational and strategic execution. Wingate's focus is purchasing controlling interests in manufacturing, distribution and industrial service businesses going through a significant transition, typically with revenues between \$50 million and \$250 million. Since 1987, Wingate has completed 85 acquisitions through 28 portfolio companies with cumulative revenues in excess of \$7 billion. Wingate's investments fall into two primary categories: profitable companies in changing or out of favor industries and under-performing companies. In both cases, equity value is created by improving the operating performance of the business and by developing long-term strategies to exploit changing industry dynamics.

Wingate's philosophy is to create value by supporting management in their efforts to improve the operations of its portfolio companies. The Principals of Wingate have had substantial senior-level operating experience and extensive careers in acquiring companies.

Prior to joining Wingate, Bud participated in the formation of Plexus Financial Services, a holding company for businesses with combined annual revenues of \$225 million. He joined Plexus from Salomon Brothers where he was with the firm's Merger and Acquisition Group in New York. Previously, he was with Arthur Andersen & Co. and holds a BBA from the University of Texas at Austin.

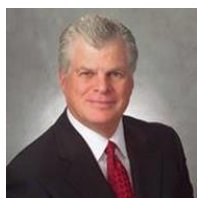
NORTHSTAR'S PRIVATE EQUITY FAST PITCH

FOCUS ON INDUSTRIAL & ENERGY SERVICES

JUNE 4th, 2015

Fast Pitch Panel

"Success in a Cyclical Industry"



William Chiles
Pelican Energy
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As of July 31, 2014, Bill Chiles retired as President and CEO of Bristow Group Inc. (BRS – NYSE), a publically traded and leading provider of helicopter services to the worldwide offshore energy industry with almost five hundred helicopters flying in 22 countries and 5,000 employees. Bristow grew from \$500 million in revenue in 2004 to almost \$2 billion by 2014. He will continue to serve as a Senior Advisor and CEO Emeritus through July 2016. In addition, he is a Co-Managing Partner of Pelican Energy Partners, a private equity firm specializing in investments in the energy service sector.

Bill joined Bristow in July 2004 as President, CEO and a board member after a 32-year career in the offshore oil & gas drilling business. He began his career with Western Oceanic, Inc. in 1972, as a Floorman, Derrickman, and Driller in the North Sea out of Aberdeen, Scotland, and then Rig Manager, Operations Manager, and VP – Domestic Operations in the U.S. Gulf of Mexico.

Bill co-founded Chiles Drilling Company in 1977 ("Chiles I"), which later became Chiles Offshore Corporation, which was acquired by Noble Drilling in 1994. At the time of the sale to Noble, the company operated eight offshore drilling units in the U.S. Gulf of Mexico, West Africa and other international markets.

After leaving Chiles Offshore in 1992, Bill founded Southwestern Offshore Corporation, for the purpose of purchasing ten offshore drilling units which were operated in the U.S. Gulf of Mexico, Middle East, and Trinidad. He served as President & CEO until Southwestern was acquired by Cliffs Drilling Company in 1996. Until January 1997, he served as Senior Vice President - Drilling Operations for Cliffs, responsible for the operation of its worldwide fleet.

In early 1997, Bill left Cliffs and founded Chiles Offshore Inc. ("Chiles II"), and between 1997 and 2002, built and operated five ultra-premium jackup mobile offshore drilling units targeting very deep, high temperature and high pressure drilling projects on the shelf in the U.S. Gulf of Mexico, Trinidad, and Australia. The company was merged into ENSCO International Incorporated in 2002, and Bill became Vice President of Business Development for ENSCO.

In April 2003, he joined Grey Wolf Inc., a publicly traded land oil & gas drilling company, as Executive Vice President & Chief Operating Officer until joining Bristow in July 2004.

He also serves on the boards of Basic Energy Services (BAS-NYSE), Gulf Island Fabrication Inc. (GIFI-NASDAQ), the National Ocean Industries Association where he was the 2012 Chairman and a member of the Executive Committee, and the Offshore Energy Museum. He is also a former trustee of Awty International School and Episcopal High School, and served on the Vestry from 2011 to 2013 and as Senior Warden in 2013 of Saint Martin's Episcopal Church. He also serves on the board of Directors of the Sam Houston Council of the Boy Scouts of America.

Bill was born in Alice, Texas in 1948, is a 1971 graduate of the University of Texas at Austin with a BBA in Petroleum Land Management, and earned an MBA at Southern Methodist University in Dallas in 1972 with honors.

Bill and his wife, Wendy, reside in Houston and have five children.

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Fast Pitch Panel

"Success in a Cyclical Industry"



Keith Maxwell

Spark Energy

4203 Montrose Boulevard, Suite 350

Houston, TX 77006

kmaxwell@nu-devco.com

Mr. Maxwell serves as non-executive Chairman of the Board of Directors, and was appointed to this position in connection with the offering. Mr. Maxwell serves as the Chief Executive Officer of Spark Energy Ventures. Mr. Maxwell also serves as Chairman of the board of directors and Chief Executive Officer of Marlin Midstream GP, LLC, and as Chief Executive Officer of NuDevco Partners, LLC and Associated Energy Services, LP, each of which is affiliated with us. Prior to founding the predecessor of Spark Energy in 1999, Mr. Maxwell was a founding partner in Wickford Energy, an oil and natural gas services company, in 1994. Wickford Energy was sold to Black Hills Utilities in 1997. Prior to Wickford Energy, Mr. Maxwell was a partner in Polaris Pipeline, a natural gas producer services and midstream company sold to TECO Pipeline in 1994. In 2010, Mr. Maxwell was named Ernst & Young Entrepreneur of the Year in the Energy, Chemicals and Mining category. A native of Houston, Texas, Mr. Maxwell earned a Bachelor's Degree in Economics from the University of Texas at Austin in 1987. Mr. Maxwell has several philanthropic interests, including the Special Olympics, Child Advocates, Salvation Army, Star of Hope and Helping a Hero. We believe that Mr. Maxwell's extensive energy industry background, leadership experience developed while serving in several executive positions and strategic planning and oversight brings important experience and skill to our board of directors.



Chet Erwin

Diverse Energy Systems

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Since 2012, Mr. Erwin has served as the Chairman and CEO of Diverse Energy Systems, in addition to being one of its founding partners. Mr. Erwin has over 30 years of experience building successful service companies in the energy industry. His career began as one of the founding partners of Hanover Compression Company in 1985 where he began as SVP of Sales/Business Development and working his way to Chief Operating Officer and President of the Operating Board. During that time, Hanover became the market leader in 1995, completed a successful IPO in 1997, and by 2001, had become a multi-national energy services company with revenues of over \$1.2B and over 5,000 employees serving 23 countries worldwide. In August of 2004, Mr. Erwin founded Valerus Compression Services. As Chairman of the Board and CEO of Valerus, it became the second largest Gas Services provider with revenues exceeding \$520M and servicing 18 countries worldwide. Under his direction, Hanover (now Exterran) and Valerus grew to be the two largest global providers of natural gas services (ranked by revenue and market share). The broad strategy for Diverse is to develop an energy services platform that provides total solutions from the wellhead to the pipeline for the oil and natural gas producers in shale plays across North America and select international markets. Under his leadership, in just 3 short years, Diverse has grown to a \$50mm revenue enterprise with over 14 product lines to support both Mid-Stream and Upstream clients. Diverse has a presence in every major U.S. Basin and operations in Mexico and is poised to become an industry leader. Mr. Erwin is active on the IPAA Education Board for the Houston Chapter and is on the board of a few select private companies. Mr. Erwin and his wife, Lisa, have been married for 25 years, and have one son, Chris.

NORTHSTAR'S PRIVATE EQUITY FAST PITCH

FOCUS ON INDUSTRIAL & ENERGY SERVICES

JUNE 4th, 2015

Rockwood Equity Partners

4:00pm



Kate Faust
Rockwood Equity Partners
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kfaust@rockwoodequity.com

Kate Faust joined Rockwood Equity Partners in 2015 and focuses on business development. She has spent her career both in industry and in private equity. Prior to joining Rockwood, she was Chief Financial Officer at SIFCO Industries, Inc., a publicly traded forging company focused on the aerospace and energy industries. She also served in corporate development and finance roles at Argo-Tech Corporation, a leading maker of aerospace fuel pumps and systems and ground fueling equipment, before it was acquired by Eaton Corporation. On the private equity side, Kate started her career with Morningside Ventures, which oversaw venture capital investments for a Hong Kong family and primarily focused on the health care and technology sectors. Kate also was Managing Director at Greenstar Capital, LLC, a private equity firm that invests in lower-middle market companies and provides management consulting services.

Lone Star Capital

4:15pm



Arthur Hollingsworth
Lone Star Capital
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ah@texasprivateequity.com

Mr. Hollingsworth is Managing Partner of five private equity funds with over \$600 million under management. The Funds' portfolio companies collectively have \$500 million in sales and 5,100 employees. He has 28 years of experience in private equity investing and investment banking with the funds mentioned above, Paine Webber Incorporated (now UBS), and First Boston Corporation (now Credit Suisse). He served on the North Texas Super Bowl XLV Host Committee, was Chairman of the Dallas Convention and Visitors Bureau, was Chairman of the North Dallas Chamber of Commerce, and also has served as the Vice Chairman of the Dallas Area Rapid Transit Authority. Mr. Hollingsworth currently serves on the boards of Continental Electronics Corporation, Dallas Committee on Foreign Relations, Dallas Convention and Visitors Bureau, Dallas Symphony Orchestra Retirement Plan, Energy Steel Products, LLC (Chairman), Safety Storage, Inc., and Yellow Checker Cab Company of Dallas/Fort Worth, Inc. He is a former board member of the City of Dallas Reinvestment Zone Board, the City of Dallas Privatization Technical Subcommittee, the LBJ Executive Board, which developed the construction plan for IH 635 Freeway, and the University of Texas Southwestern University Hospitals and Clinics Board of Visitors. A Harvard College Scholar, Arthur Hollingsworth earned an undergraduate degree in Economics from Harvard University and has served as Chairman of the Harvard Club of Dallas. He is an inductee in the Harvard Varsity Club Hall of Fame for his role as Captain of the National Championship 1985 Harvard Rowing Team, as referenced in Devin Mahony's book, *The Challenge*. (Chicago: Contemporary Books, 1989. Print.) In January 2009, the Dallas Business Journal awarded Mr. Hollingsworth with the Community Impact Dealmaker of the Year award. He is a 2011 and 2012 Honoree in the Dallas Business Journal "Who's Who in Energy". Mr. Hollingsworth was honored as the 2014 Human Relations Award recipient at the Interdenominational Ministerial Alliance's Annual Awards and Scholarship Banquet in February 2014. Past recipients of this award include Dallas Mayor Tom Leppert in 2008, and Omni Hotel & Resort CFO and Senior Vice President of Acquisitions and Development, Mike Garcia. A direct descendant of Alexander Hamilton, Mr. Hollingsworth serves on the Alexander Hamilton Friends Association Board of Directors.

NORTHSTAR'S PRIVATE EQUITY FAST PITCH

FOCUS ON INDUSTRIAL & ENERGY SERVICES

JUNE 4th, 2015

Stellus Capital

4:30pm



Bob Collins
Stellus Capital
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rcollins@stelluscapital.com

Mr. Collins has more than 15 years of private credit, private equity, and investment banking experience. He joined Stellus at its formation in 2012 and had been with the team previously at the D. E. Shaw group since 2004. Prior to joining the D. E. Shaw group, Bob worked in private equity and investment banking including positions at Bain Capital, Morgan Stanley, and Robertson Stephens. Bob received a B.S. in economics from Duke University summa cum laude and an M.B.A. from the Harvard Business School.

Orix Mezzanine & Private Equity

4:45pm



Jeff Sangalis
ORIX Mezzanine & Private Equity
1717 Main St., Suite 1100
Dallas, Texas 75201
jeff.sangalis@orix.com

Jeff Sangalis, Managing Director, leads the ORIX Mezzanine & Private Equity group for ORIX USA. He is also a member of the ORIX USA Investment Committee. He has extensive experience in the mezzanine and private equity asset classes and focuses on providing capital for buyouts/acquisitions, expansion of successful businesses and recapitalizations. Throughout his career, Mr. Sangalis has invested in more than 100 initial and follow-on transactions totaling more than \$1.25 billion in junior debt and equity capital.

Prior to joining ORIX USA, Mr. Sangalis was a founder and Managing Partner of Capital Point Partners, a middle-market mezzanine and private equity firm. Prior to forming Capital Point, Mr. Sangalis was a founder and Managing Partner of RSTW Partners and its predecessor entities. RSTW provided mezzanine and equity capital for middle-market companies. Mr. Sangalis was also previously with First Texas Merchant Banking Group, Bankers Trust Company (now Deutsche Bank), and Bank of America and its predecessors.

Mr. Sangalis has current or previous active involvement on more than 30 public and private boards/advisory boards of directors. He is past President and board member of the Association for Corporate Growth Houston and two-term President and board member of the Houston Private Equity Association. Mr. Sangalis received a BS from the Indiana University Kelley School of Business, an MBA from the University of Wisconsin-Madison, and holds the Chartered Financial Analyst designation from the CFA Institute.

NORTHSTAR'S PRIVATE EQUITY FAST PITCH

FOCUS ON INDUSTRIAL & ENERGY SERVICES

JUNE 4th, 2015

The CapStreet Capital

5:00pm



Tom Caughlin
The Capstreet Group
1001 Louisiana, Suite 3200
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tcaughlin@capstreet.com

Tom Caughlin is a Vice President at The CapStreet Group. Tom joined CapStreet in 2011. Prior to joining CapStreet, Tom was a Vice President with Amegy Bank's Corporate Banking and Alternative Investment groups. Tom obtained his Bachelor of Business Administration degree in Finance from the University of Mississippi and a Master of Business Administration degree from the Jesse H. Jones Graduate School of Business at Rice University.

OFS Energy Fund

5:15pm



Jerad McMayon
OFS Energy Fund
6363 Woodway Drive, Ste. 900
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jmcmayon@ofsfund.com

Jerad is a co-founder and Partner of OFS Energy Fund where he is responsible for identifying and managing energy service private equity investments, supporting portfolio company management and general fund management. Prior to OFS, Jerad was a co-founding Partner of Dorado Energy Partners, a \$46.5 million private equity fund formed in 2008 to invest in lower middle market energy service companies.

Before Dorado, he was a Vice President at PPHB where he focused on mergers and acquisitions and private-equity transactions for the energy service industry. Prior to PPHB, Jerad was an Associate at McFarland, Grossman & Company where he was involved in merchant banking and financial advisory assignments for lower middle market industrial and energy service businesses. He serves on the boards of Terra Oilfield Services, Bold Production Services, KW International and Rotary Drilling Tools and on the advisory boards of Cadence Bank and Crime Stoppers of Houston.

Jerad previously served on the boards of Vision Oil Tools, Dorado Oil Service, Zephyr Gas Services and Terra Midstream. He earned a B.B.A. in Finance with honors from the University of Houston and an M.B.A. from the A.B. Freeman School of Business at Tulane University.

NORTHSTAR'S PRIVATE EQUITY FAST PITCH

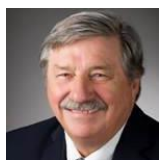
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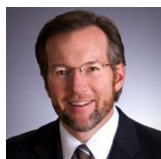
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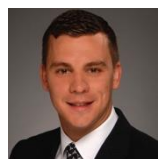
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