

YTD 2015 Saluda Real Estate Trends Compared to 2014 Same Period

Single-Family Residential

	Saluda		
	YTD 2014	YTD 2015	% Change
Total Units Sold	16	27	41%
Sold Price Volume	\$3,271,900	\$5,901,950	45%
Avg. Sold Price	\$204,494	\$218,591	6%
Median Sold Price	\$189,500	\$210,775	10%
Avg. List Price	\$217,401	\$233,041	7%
List/Sell/Ratio	94%	94%	0%
Avg DOM	212	187	-13%
Avg SF	111	115	3%

Note: does not include \$1.8M sale in 2014

YTD 2015 Breakdown By Sale Price-Homes Sold

	Units Sold	Total Sales Volume
Less than \$200,000	11	\$1,652,000
\$200,000-\$300,000	10	\$2,479,600
\$300,000-\$400,000	2	\$706,500
\$400,000-\$500,000	2	\$875,000
\$500,000-\$600,000	1	\$540,000
\$600,000-\$700,000	0	
\$700,000-\$1,000,000	0	
\$1,000,000-\$2,000,000	0	
More than \$2,000,000	0	

Saluda Land and Lot Sales

	YTD - 2014	YTD - 2015	%Change
Total Units Sold	6	9	33%
Sold Price Volume	\$ 323,000	\$ 494,495	35%
Avg. Sold Price	\$ 53,833	\$ 54,944	2%
Median Sold Price	\$ 52,000	\$ 37,000	-41%
Avg. List Price	\$ 66,305	\$ 64,306	-3%
List/Sell/Ratio	81%	85%	5%
Avg DOM	478	447	-7%

Notes and Disclaimers:

1. All data is provided by the Western NC Multiple Listing Service (WNCMLS).
2. Data is not guaranteed to be accurate and is being provided as a tool to understand real estate trends in Saluda, NC.
3. Data may not include sales that did not participate in WNCMLS. (ie. For sale by owners.)



Prepared by Cathy Jackson Realty July 31, 2015