

Introduction & Demographics

The Coordinating Council for the Clinical Laboratory Workforce (CCCLW) would like to learn how laboratorians are telling their “value” story. Please complete the following survey by January 28, 2016. To minimize duplication and to ensure the broadest responses, we request that your department collaborate on a single submission. If multiple laboratory departments work autonomously within a single system, each department could complete their own submission.

* 1. What is the city, state (or province) of your location?

* 2. What is the title of the **highest** level person completing this survey? (You can choose more than one response)

- Medical Director (MD or PhD)
- Laboratory executive (Director, Senior Director, Vice President, President)
- Laboratory Manager/Supervisor including PoC Coordinator, Quality Manager, etc.
- "Bench" Tech (scientist, technologist, other individual contributors)
- Other (please specify)

* 3. What best describes the laboratory/laboratories covered by these responses? (Choose all that apply)

- Core laboratory or other similar laboratory, i.e. multi-discipline centralized laboratory
- Discipline specific laboratory - Chemistry
- Discipline specific laboratory - Hematology
- Discipline specific laboratory - Microbiology laboratory
- Discipline specific laboratory - Cytology
- Discipline specific laboratory - Molecular/Genetics
- Discipline specific laboratory - Histology
- Discipline specific laboratory - Blood Bank
- Discipline specific laboratory - Public Health
- Physician Office Laboratory
- Clinic Laboratory
- Other (please specify)

* 4. What is the best description of the setting where the respondent(s) work?

- Physician Office
- Outpatient Clinic
- Hospital under 200 beds
- Hospital with 200-500 beds
- Hospital over 500 beds
- My responses are at a system level covering many or all of the above
- Government (Veterans, State, Public Health, etc.) Facility
- Reference lab, part of a large reference lab corporation or serving customers nationally
- Independent lab serving a local region
- Other (please specify)

* 5. Consider the applicability of each of the statements below.

	YES	NO	I Don't Know
Is your laboratory part of an Accountable Care Organization (ACO)?	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Is your laboratory part of an Integrated Delivery Network?	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Is your laboratory part of an Academic Medical Center?	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Is your laboratory part of a Standalone Hospital?	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>

Responses to Change

* 6. How much do you agree or disagree with each of the following statements?

	Strongly Disagree	Disagree	Neither Agree nor Disagree	Agree	Strongly Agree
The shift, FROM fee for service, e.g. "clinical laboratory fee schedule" reimbursed TO bundled, capitated or value-based reimbursement, is commanding significant attention from our parent organization.	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Significant change in our laboratory will occur as a direct result of this reimbursement change.	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Our lab feels significant pressure to demonstrate our value to our institution's senior leadership.	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Our lab feels significant pressure to cut costs.	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>

Identifying and measuring laboratory-related value

We are seeking examples of initiatives where the value of laboratory medicine is readily apparent.

The initiative could have originated in the laboratory, elsewhere in the institution or system, or with external partners such as outreach clients, however laboratory medicine value must have been acknowledged by non-laboratorians such as the senior leaders of your system. And the value must extend to patients or the system, i.e. it cannot be limited to measures of internal lab quality or department-specific cost effectiveness.

Has your institution implemented a process that clearly demonstrated the value of laboratory medicine to patients or the larger system? If so, please respond to the following:

* 7. In just a few sentences, describe the initiative. (Indicate N/A if you cannot identify anything)

* 8. Considering the initiative you just described, what choice below best describes the laboratory's value?

- Data from laboratory test results was a significant factor in the initiative's success, but laboratory personnel were **not** very involved or their involvement was not very impactful.
- Data from laboratory test results was **not** a significant factor in determining the change, but laboratory personnel contributed significant value.
- Data from laboratory test results and laboratory personnel **both** served key roles in the initiative's success.
- There were no major initiatives in the past two years that depended significantly on either data from laboratory test results or the involvement of laboratory personnel.

9. If we need more information about the initiative, are you willing to be contacted? If so, provide your email.

* 10. Regardless of how you answered #8 & #9, list **and** provide a brief description of any qualitative or quantitative measures of impact on patient outcomes or system performance that has been used to determine your laboratory's performance with your organization's senior leadership. Indicate "NONE" if appropriate.

* 11. If you could “wave a magic wand” and launch a program that would best demonstrate the potential value of laboratory medicine to improve patient outcomes or healthsystem performance, what would it be? (Don’t worry about cost or feasibility.)

Thank You

Thank you for your participation. If you would like to offer additional thoughts or learn more about the work we are doing, contact paul.epner@improvediagnosis.org.