Real Estate



You are one of few people that have surpassed the career pinnacles that most people strive for in a given industry. You have obviously gone far beyond that achievement and you may be one of the top real estate brokers in Colorado.

Today, "market-length" books can, of course, be great consumer-marketing tools. Beyond that and at another level, books can be a powerful bridge for community outreach, philanthropy, and a family's legacy, among countless possibilities.

I have enjoyed a longtime career in marketing and communications with a specialty in ROI and my focus has naturally evolved into books and book publishing. I work

exclusively with a long-time colleague and one of the regions foremost writer/editors, Steve Marsh.

Steve Marsh has been the author/editor of more than a dozen non-fiction business books since 2010, alone. An award-winning writer-correspondent for some of the nation's top media organizations, he was with *Money* magazine for 23 years, also *Fortune* and other national publications, including Life Magazine. Significantly, he also has more than 15-years-plus behind him in real estate copywriting for major residential developers from Colorado to the Caribbean, and was an award-winning real estate writer for the *Denver Business Journal*, the *Rocky Mountain Business Journal* and other business-news organizations.

Unlike other writers with his background, he also is a CREC-licensed <u>Broker Associate</u>, thus familiar with issues important to Colorado licensees, from Fair Housing to agency relationships and disclosures. **Unlike other** *brokers*, he is currently a "real estate <u>referral"</u> agent only (with Colorado-based *ParkandRefer* Referral Agent Brokerage) thus limited in his ability to practice real estate, which gives him the opportunity to write and edit books for his authors.

He has many years of experience addressing all-things-real-estate from intimate residential essentials to overall industry issues and trends. I know someone of your caliber can see all sorts of additional potential for having your own book as I've just touched upon a few. I greatly look forward to talking to you after you have had a chance to look at his website at www.SteveMarshWriting.com. Meanwhile, please feel free to call me anytime at 720-220-5122 or click here to email.

Sincerely,

Stephanie Ursini-Bennett