

**What members are saying...** "Access to expertise, specialized management services, assistance with complex insurance issues, and a host of other member benefits helped me be a better leader and manager. Maryland Nonprofits is a resource without peer in our state."

## INSURANCE OFFERINGS

### DIRECTORS' & OFFICERS' LIABILITY INSURANCE



Protect your board of directors for only \$750 annually. Standards for Excellence accredited organizations—additional 10% discount. Contact **Rob Cannon**, 410.561.8280.

### WORKERS' COMP INSURANCE



Eligible members receive up to 15% off Workers' Compensation Insurance. Contact **Kyle Menendez**, 410.832.4747.

### FIDELITY BOND



Protect your organization against employee dishonesty, forgery, and more. Contact **Rob Cannon**, 410.561.8280.

## FREE AND DISCOUNT PROGRAMS

### FREE WEBINARS!

Register for any of Maryland Nonprofits' produced webinars - topics include fundraising, board governance, etc. - **AT NO COST!**

### EMPLOYEE ASSISTANCE PROGRAM



Give your employees peace of mind with free, confidential counseling. Monthly enrollment as little as \$1.76 per employee. Contact **Hope Marshall**, 443.738.0134.

### RETIREMENT PLANS



Retirement products and services for organizations and their employees. Contact **Michael Braney**, 410.825.7770.

### CREDIT UNION MEMBERSHIP



Join a credit union to see big savings in the cost of your organization's financial services—and offer membership as an employee benefit! Contact **Crystal Green**, 410.404.2568.

### RESOURCES ON BEST PRACTICES & ACCREDITATION



Access a compendium of educational resources on nonprofit best practices. Attend Standards for Excellence workshops—and apply for accreditation—at discounted rates!

## LOGIN TO OUR WEBSITE TO ACCESS MEMBER BENEFITS

[WWW.MARYLANDNONPROFITS.ORG](http://WWW.MARYLANDNONPROFITS.ORG)

## NEED HELP LOGGING IN?

Contact Darryus Johnson, Member Relationship Manager, 443.438.2344, [djohnson@mdnonprofit.org](mailto:djohnson@mdnonprofit.org).

## EMPLOYEE BENEFITS

Contact Rob Cannon, [rob@gorgesco.com](mailto:rob@gorgesco.com), 410.561.8280

- **DENTAL INSURANCE**  
Maryland Nonprofits offers four plan options from two providers, with a vast network of participating dentists.
- **HEALTH INSURANCE**  
We offer coverage for employers with as few as one full-time employee. Groups of 50+ may be eligible to join our health benefit trust, Vital Health.
- **LONG TERM DISABILITY**
- **TERM LIFE INSURANCE**

## FUNDRAISING RESEARCH

Contact Darryus Johnson at [djohnson@mdnonprofit.org](mailto:djohnson@mdnonprofit.org) to make an appointment during business hours.

- **FOUNDATION DIRECTORY ONLINE**
- **GRANTS DIRECT.COM**
- **WEALTH ENGINE DONOR PROSPECTING**

# MEMBER BENEFITS

## MORE FREE AND DISCOUNT PROGRAMS

### ABAG GRANTMAKERS DIRECTORY

Have the list of the **Association of Baltimore Area Grantmaker's** members at your fingertips for only \$45 (\$20 exclusive discount). Login to the member portal for a coupon code to use at checkout.

### ENERGY CONSULTING



Save money and gain budget certainty by locking in your electricity rates. Contact **Jane Seagraves**, 800.520.6685.

### BACKGROUND CHECKS

Save up to 60% on background checks with **Coeus Global**. Contact **Art Ferreira**, 866.765.0592 x302.

### OFFICE EQUIPMENT

Get copiers and multifunction printers from **Advance** for 20-25% off new and 40-50% off used machines. Contact **Chrissy Sheriff**, 410.252.4800 x384.

### CREDIT CARD PROCESSING

**Global Payments** processes services for credit cards, debit cards, gift cards, business purchasing cards, EBT, checks, and money transfers. Contact **Buddy Cooper**, 443.394.1084.

### UNEMPLOYME NT COST- SAVINGS

Save money on unemployment taxes by opting out of the state's unemployment tax system and joining the **Unemployment Services Trust**. Contact **Laura Achee**, 888.249.4788 X1159

### DISCOUNTED OFFICE SUPPLIES

Get standard office supplies like copy paper, pens, and post-its at deeply discounted rates from **Office Depot**. Contact **Steven Dyer**, 855.337.6811 x12844.

### SALARY SURVEY

A treasure trove of data on the nonprofit compensation and benefits landscape in Maryland. Includes data from 200 organizations on 32 positions! Keep it as a reference guide—download it from the member portal.

### LEARNING EVENTS AND NETWORKING

Membership entitles you to deep discounts on our extensive lineup of special programs, webinars, and other learning events. It also grants access to exclusive members-only networking opportunities!

## FROM MARYLAND NONPROFITS

### FREE MEMBER ASSISTANCE

Schedule an appointment with our staff experts. Submit requests to Darryus Johnson at [djohnson@mdnonprofit.org](mailto:djohnson@mdnonprofit.org).

### CAREER CENTER

Post career opportunities and search for jobs on the #1 destination for nonprofit careers in Maryland—members post for free! Log into the member portal for discount code.

### WEEKLY MEMBER UPDATES

Nonprofit news, grant announcements, policy alerts, and more in a weekly newsletter delivered to your inbox.

### BLOG

New posts added weekly—submit your guest post to Lydia Alcock, [lalcock@mdnonprofit.org](mailto:lalcock@mdnonprofit.org).

### FREE MEETING SPACE

Hold your next meeting in one of our conference rooms. Many sizes, parking, and amenities included. Contact Janice Foreman, [jforeman@mdnonprofit.org](mailto:jforeman@mdnonprofit.org).

*"The meeting space is a real dream come true for small nonprofits like ours - and we really appreciate it!"*

### ONLINE LEARNING

Log into the member portal to access discount codes for these programs!

### IDEALWARE

Webinars about nonprofits optimizing technology.

### ED2GO

Take 6-week interactive, online courses on almost any topic for only \$89!

### MINDEDGE LEARNING

Earn a certificate in nonprofit management in just seven courses!