

# MAUI RESIDENTIAL STATISTICS

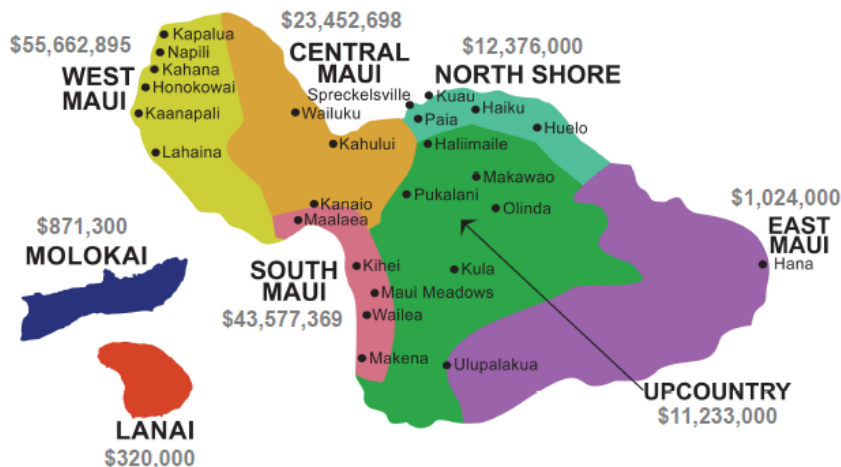


## REPORT

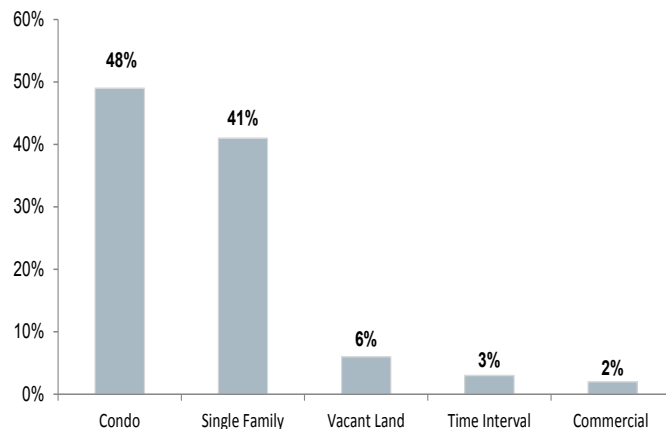
# MAY 2016

## & YTD May 2016 vs YTD May 2015

MAY 2016 BREAKDOWN  
TOTAL DOLLAR VOLUME SOLD

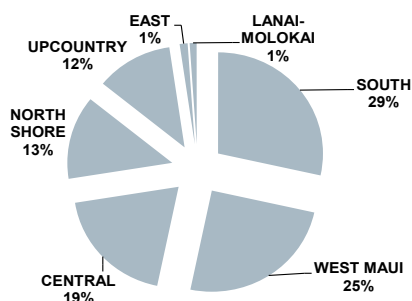


MAY 2016 % BREAKDOWN  
OF TYPE OF PROPERTIES SOLD



### RESIDENTIAL

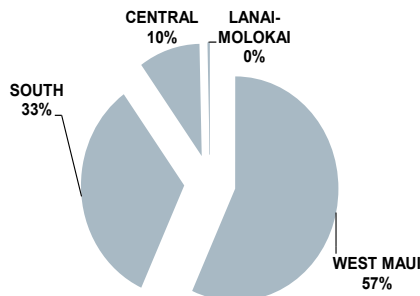
May 2016 Total Dollar Volume Breakdown  
By District



SOUTH	\$23,481,000
WEST MAUI	\$20,448,500
CENTRAL	\$15,829,598
NORTH SHORE	\$11,001,000
UPCOUNTRY	\$9,783,000
EAST	\$1,024,000
LANAI-MOLOKAI	\$895,000

### CONDOMINIUM

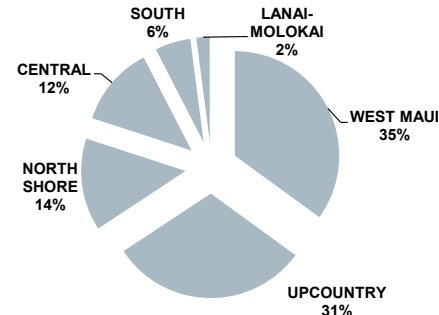
May 2016 Total Dollar Volume Breakdown  
By District



WEST MAUI	\$33,037,145
SOUTH	\$19,311,369
CENTRAL	\$5,586,100
LANAI-MOLOKAI	\$199,000
UPCOUNTRY	\$0
NORTH SHORE	\$0
EAST	\$0

### VACANT LAND

May 2016 Total Dollar Volume Breakdown  
By District



WEST MAUI	\$1,653,750
UPCOUNTRY	\$1,450,000
NORTH SHORE	\$675,000
CENTRAL	\$587,000
SOUTH	\$260,000
LANAI-MOLOKAI	\$97,300
EAST	\$0

Source: Realtors Association of Maui. For more detailed info go to [RaMaui.com](http://RaMaui.com)  
Information deemed reliable but not guaranteed.

[www.FidelityMaui.com](http://www.FidelityMaui.com)

Mercy Palmer (808) 280.6726 Reta Chin-Chiarella (808) 268.6554



Fidelity National Title & Escrow of Hawaii



8 Experienced Officers | 2 Sales Executives | 221 Years of Combined Experience

Central 808-893-0556 | Upcountry 808-573-0110 | West Maui 808-661-4960 | South Maui 808-891-2404

Rose Bento | Mary Jo Cabral | Reta Chin-Chiarella | Shannon Cortez | Wendy Gomes | Vicki Kinkella | Noreen Koki | Kosei Nagata | Mercy Palmer | Pam Teal

# YTD May 2016 vs YTD May 2015

THROUGH MAY 2016

## RESIDENTIAL

YEAR-OVER-YEAR

**434**  
TOTAL NUMBER OF SALES  
2016

**396**  
TOTAL NUMBER OF SALES  
2015

**10%**

**\$619,500**  
MEDIAN SALES PRICE  
2016

**\$595,000**  
MEDIAN SALES PRICE  
2015

**4%**

**\$385,946,502**  
TOTAL DOLLAR VOLUME  
2016

**\$390,737,390**  
TOTAL DOLLAR VOLUME  
2015

**-1%**

### Number of Sales

2016 2015 %Change

### Median Sales Price

2016 2015 %Change

### Total Dollar Volume

2016 2015 %Change

#### CENTRAL

Central	132	134	-1%	\$540,000	\$507,286	6%	\$76,213,979	\$69,678,035	9%
Kahakuloa	0	1	-100%	\$0	\$656,000	-100%	\$0	\$656,000	-100%

#### EAST

Hana	6	4	50%	\$417,500	\$697,500	-40%	\$3,134,000	\$5,104,900	-39%
Kipahulu	0	0	N/A	\$0	\$0	N/A	\$0	\$0	N/A
Nahiku	0	2	-100%	\$0	\$316,250	-100%	\$0	\$632,500	-100%

#### NORTH SHORE

Haiku	27	32	-16%	\$725,000	\$749,000	-3%	\$22,064,000	\$39,723,950	-44%
Sprecks/Paia/Kuau	11	9	22%	\$872,000	\$610,000	43%	\$17,853,000	\$9,068,000	97%

#### SOUTH

Kihei	70	65	8%	\$615,000	\$635,000	-3%	\$48,531,999	\$71,053,274	-32%
Maui Meadows	14	7	100%	\$1,158,375	\$900,000	29%	\$15,774,550	\$7,116,888	122%
Wailea / Makena	7	8	-13%	\$5,300,000	\$1,452,500	265%	\$29,530,500	\$53,900,000	-45%

#### UPCOUNTRY

Kula/Ulu/Kanaio	34	33	3%	\$640,000	\$787,000	-19%	\$33,596,775	\$28,816,750	17%
Mak/Olinda/Hallimaile	33	19	74%	\$600,000	\$480,000	25%	\$22,936,800	\$12,846,359	79%
Pukalani	27	24	13%	\$575,000	\$554,500	4%	\$15,880,500	\$16,667,000	-5%

#### WEST

Kaanapali	10	13	-23%	\$1,725,000	\$1,875,000	-8%	\$20,745,500	\$25,069,999	-17%
Kapalua	8	5	60%	\$2,437,500	\$3,350,000	-27%	\$23,920,000	\$15,491,000	54%
Lahaina	26	18	44%	\$776,500	\$700,000	11%	\$35,805,925	\$19,651,830	82%
Napili/Kahana/Hon	14	9	56%	\$882,500	\$985,000	-10%	\$12,551,974	\$8,421,775	49%
Olowalu	1	2	-50%	\$1,250,000	\$1,482,500	-16%	\$1,250,000	\$2,965,000	-58%

#### LANAI - MOLOKAI

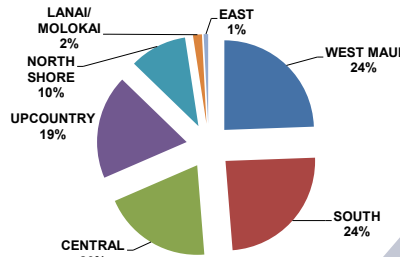
Lanai	6	6	0%	\$462,000	\$380,000	22%	\$2,684,000	\$2,234,000	20%
Molokai	8	5	60%	\$498,500	\$350,000	42%	\$3,473,000	\$1,640,130	112%

<b>MAUI SUMMARY</b>	<b>434</b>	<b>396</b>	<b>10%</b>	<b>\$619,500</b>	<b>\$595,000</b>	<b>4%</b>	<b>\$385,946,502</b>	<b>\$390,737,390</b>	<b>-1%</b>
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Source: Realtors Association of Maui – www.RAMaui.com

### TOTAL DOLLAR VOLUME BY DISTRICTS, THROUGH MAY 2016

WEST MAUI	\$94,273,399
SOUTH	\$93,837,049
CENTRAL	\$76,213,979
UPCOUNTRY	\$72,414,075
NORTH SHORE	\$39,917,000
LANAI/MOLOKAI	\$6,157,000
EAST	\$3,134,000



# YTD May 2016 vs YTD May 2015

THROUGH MAY 2016

## CONDOMINIUM

YEAR-OVER-YEAR

**535**  
TOTAL NUMBER OF SALES  
2016

**516**  
TOTAL NUMBER OF SALES  
2015

**4%**

**\$429,000**  
MEDIAN SALES PRICE  
2016

**\$440,000**  
MEDIAN SALES PRICE  
2015

**-3%**

**\$344,879,418**  
TOTAL DOLLAR VOLUME  
2016

**\$355,578,337**  
TOTAL DOLLAR VOLUME  
2015

**-3%**

### Number of Sales

2016 2015 %Change

### Median Sales Price

2016 2015 %Change

### Total Dollar Volume

2016 2015 %Change

#### CENTRAL

Central	62	47	32%	\$280,000	\$310,000	-10%	\$20,812,500	\$14,844,150	40%
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#### EAST

Hana	0	0	N/A	\$0	\$0	N/A	\$0	\$0	N/A
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#### NORTH SHORE

Haiku	0	0	N/A	\$0	\$0	N/A	\$0	\$0	N/A
Sprecks/Paia/Kuau	2	1	100%	\$290,000	\$1,748,500	-83%	\$580,000	\$1,748,500	-67%

#### SOUTH

Kihei	168	182	-8%	\$334,500	\$350,000	-4%	\$73,333,444	\$76,730,397	-4%
Maalaea	26	20	30%	\$342,500	\$337,500	1%	\$9,667,964	\$7,201,500	34%
Wailea/Makena	41	56	-27%	\$975,000	\$1,069,500	-9%	\$55,867,100	\$82,213,130	-32%

#### UPCOUNTRY

Pukalani	2	0	N/A	\$574,194	\$0	N/A	\$1,148,388	\$0	N/A
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#### WEST

Kaanapali	59	56	5%	\$1,140,000	\$1,187,500	-4%	\$82,913,309	\$79,517,100	4%
Kapalua	15	17	-12%	\$965,000	\$870,000	11%	\$25,260,384	\$32,129,000	-21%
Lahaina	41	48	-15%	\$500,000	\$422,500	18%	\$21,186,855	\$20,849,760	2%
Napili/Kahana/Honokowai	113	76	49%	\$425,000	\$405,300	5%	\$53,117,474	\$35,491,300	50%

#### LANAI - MOLOKAI

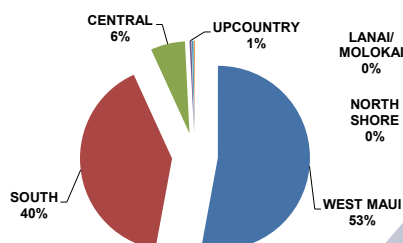
Lanai	0	3	-100%	\$0	\$1,800,000	-100%	\$0	\$3,924,000	-100%
Molokai	6	10	-40%	\$167,500	\$85,500	96%	\$992,000	\$929,500	7%

<b>MAUI SUMMARY</b>	<b>535</b>	<b>516</b>	<b>4%</b>	<b>\$429,000</b>	<b>\$440,000</b>	<b>-3%</b>	<b>\$344,879,418</b>	<b>\$355,578,337</b>	<b>-3%</b>
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Source: Realtors Association of Maui – www.RAMaui.com

### TOTAL DOLLAR VOLUME BY DISTRICTS, THROUGH MAY 2016

WEST MAUI	\$182,478,022
SOUTH	\$138,868,508
CENTRAL	\$20,812,500
UPCOUNTRY	\$1,148,388
LANAI/MOLOKAI	\$992,000
NORTH SHORE	\$580,000
EAST	\$0



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# YTD May 2016 vs YTD May 2015

THROUGH MAY 2016

## VACANT LAND

YEAR-OVER-YEAR

68  
TOTAL NUMBER OF SALES  
2016

5%

65  
TOTAL NUMBER OF SALES  
2015

\$464,500  
MEDIAN SALES PRICE  
2016

-12%

\$525,000  
MEDIAN SALES PRICE  
2015

\$39,342,661  
TOTAL DOLLAR VOLUME  
2016

6%

\$37,095,491  
TOTAL DOLLAR VOLUME  
2015

	Number of Sales			Median Sales Price			Total Dollar Volume		
	2016	2015	%Change	2016	2015	%Change	2016	2015	%Change
<b>CENTRAL</b>									
Central	4	10	-60%	\$276,750	\$415,000	-33%	\$1,098,500	\$4,428,741	-75%
Kahakuloa	4	1	300%	\$351,000	\$377,000	-7%	\$1,397,000	\$377,000	271%
<b>EAST</b>									
Hana	2	1	100%	\$217,500	\$380,000	-43%	\$435,000	\$380,000	14%
Kaupo	0	1	-100%	\$0	\$468,000	-100%	\$0	\$468,000	-100%
Kipahulu	1	0	N/A	\$285,000	\$0	N/A	\$285,000	\$0	N/A
<b>NORTH SHORE</b>									
Haiku	11	8	38%	\$515,000	\$592,500	-13%	\$5,372,000	\$5,170,000	4%
Sprecks/Paia/Kuau	0	0	N/A	\$0	\$0	N/A	\$0	\$0	N/A
<b>SOUTH</b>									
Kihei	10	10	0%	\$449,500	\$507,500	-11%	\$7,192,500	\$4,732,500	52%
Maui Meadows	0	0	N/A	\$0	\$0	N/A	\$0	\$0	N/A
Wailea/Makena	0	3	-100%	\$0	\$700,000	-100%	\$0	\$2,550,000	-100%
<b>UPCOUNTRY</b>									
Kula/Ulupalakua/Kanaio	7	8	-13%	\$670,000	\$488,125	37%	\$5,159,000	\$3,926,250	31%
Makawao/Olinda/Haliimaile	4	3	33%	\$327,500	\$315,000	4%	\$1,666,111	\$3,100,000	-46%
Pukalani	1	2	-50%	\$440,000	\$1,075,000	-59%	\$440,000	\$2,150,000	-80%
<b>WEST</b>									
Honokohau	0	0	N/A	\$0	\$0	N/A	\$0	\$0	N/A
Kaanapali	10	8	25%	\$765,125	\$558,500	37%	\$7,036,250	\$4,494,000	57%
Kapalua	2	0	N/A	\$1,187,500	\$0	N/A	\$2,375,000	\$0	N/A
Lahaina	5	4	25%	\$865,000	\$870,000	-1%	\$4,615,000	\$3,165,000	46%
Napili/Kahana/Honokowai	1	0	N/A	\$415,000	\$0	N/A	\$415,000	\$0	N/A
Olowalu	1	2	-50%	\$895,000	\$875,000	2%	\$895,000	\$1,750,000	-49%
<b>LANAI - MOLOKAI</b>									
Lanai	0	0	N/A	\$0	\$0	N/A	\$0	\$0	N/A
Molokai	5	4	25%	\$175,000	\$115,000	52%	\$961,300	\$404,000	138%
<b>MAUI SUMMARY</b>	<b>68</b>	<b>65</b>	<b>5%</b>	<b>\$464,500</b>	<b>\$525,000</b>	<b>-12%</b>	<b>\$39,342,661</b>	<b>\$37,095,491</b>	<b>6%</b>

Source: Realtors Association of Maui – www.RAMaui.com

### TOTAL DOLLAR VOLUME BY DISTRICTS, THROUGH MAY 2016

WEST MAUI	\$15,336,250
UPCOUNTRY	\$7,265,111
SOUTH	\$7,192,500
NORTH SHORE	\$5,372,000
CENTRAL	\$2,495,500
LANAI/MOLOKAI	\$961,300
EAST	\$720,000

