

# NUGGETS FOR NEWBIES

TriCity Association of REALTORS®



**Presenter:**

**Shawn Brown**

*Mortgage Loan Originator*

*Global Home Loans*

**May 27, 9am-10am**  
**TCAR Headquarters**  
**This session is FREE**

Financing Programs FHA, Conventional, USDA, VA, Jumbo, Non-Conforming, Portfolio.

Special programs, City Down Payment Assistance, Washington State Housing and Finance Commission, Federal Home Loan Bank.

Financing considerations for listings.

Preparing buyers for pre-qualification.

Timing for financing in today's market.

What to consider about financing when an offer arrives.

Question and answer session.

*You won't want to miss this entertaining,  
informative session!*