



Capabilities Statement Example

Global Alliance, LLC

Contact: Julie Ward, Government Sales
511 Bay Area Parkway
Houston, TX 77058
www.globalalliance.com

832-579-6640 Mobile
281-937-5881 Office
281-937-5880 Fax
jward@globalalliance.com

Capabilities Statement

Global Alliance, DBA Global Alliance LLC, a **minority woman-owned small business**, is a specialty provider of electrical materials and supplies enabling timely and successful completion of government, municipal and commercial industry construction projects. We have over 23 years of “hands-on” experience serving industrial & commercial electrical contractors, engineering constructors, industrial Original Equipment Manufacturers (OEM), federal & state government agencies and, various utility agencies and suppliers. We are widely acclaimed for our **Collaborative Global Best-Value Solutions**.

What sets Global Alliance apart from the competition?

- Partnered Solutions – *we partner & collaborate with general contractors to create custom solutions*
- Gold Standards – *revered for our professionalism and industry expertise*
- Best Value – *awarded ‘2011 Most Successful Newcomer’ to General Services Administration (GSA)*
- Delivery- **PLUS** – *we ensure free on-time delivery to nay job site destinations across the globe*
- Comprehensive industry experience – *subject-matter-experts offering industrial & engineering guidance*
- Product variety – *“one-stop shop” for FULL LINE of trusted manufacturers & branded products*

CAGE Code: 3MT79

DUNS Number: 012345678

Primary NAICS Code – Merchant Wholesalers:

423610 – Electrical Apparatus & Equipment, Wiring Supplies, and Related Equipment Merchant Wholesalers

Secondary NAICS Codes – Product Manufacturing (Federal Procurements):

334 – Product/ Component Manufacturing

335 – Electrical Equipment, Appliance, and Component Manufacturing

Key Customers & Collaborative Partners we specialize in serving:

- Defense Logistics Agency (DLA)
- United States Air Force, Nellis AF Base
- National Aeronautics & Space Administration (NASA)
- Harris County Sheriff's Department & Harris County Jail
- Houston Reliant Power Agency
- Cities of Dickenson & League City
- Harris County & Clear Creek Independent School Districts
- Counties of Harris & Montgomery
- M.D. Anderson & St. Johns Hospitals
- Galveston Casino & Moody Gardens
- General Contractors (GC): Black, Turner James Day
- Johnson Controls, FluidIDs, LLC & Calpull

Sample Partial Manufacturing Product List:

Motor Control Centers	Switchgear	Wiring Devices	Starters
Conduit	Panel Boards	Lighting Fixtures	Wiremold
Circuit Breakers	Building Wire	Transformers	Tools
Explosion Proof Fittings	Telephone Cable	Lamps	Meters
Disconnect Switches	Medium Voltage Cable	Relays	Vaults
Variable Frequency Drives	Copper Building Wire	Uninterrupted Power Supplies	Enclosures