

Dear Concessionaires,

We at Coca-Cola Refreshments are excited to work with you on the upcoming 2016 CNE!

Please read this document carefully. It will provide you with all you need to know regarding our total beverage solutions for the 2016 CNE.

### **On-Site Contacts**

Ivan Markovic, Market Development Manager 647.217.5007 imarkovic@coca-cola.com Kendra Saunders, Sales Intern 902.877.2644 ksaunders@coca-cola.om

### **Equipment**

- Please complete the attached equipment order form no later than <u>July 18<sup>th</sup>, 2016.</u>
- Cooler requests after July 18th will not be accepted. Please avoid disappointment.
- Coca-Cola coolers are rated only for beverage storage. Food must be stored in food rated fridges per CNE Regulations.
- As in past years, we will help set-up coolers to our corporate standards prior opening day.

Please note models/sizes may vary and subject to availability. Coolers should be in place before building booths to cooler size.

### CO<sub>2</sub>

- CO2 product is not available through Sodexo and must be sourced independently.
- If you require CO2 to start up your equipment, it must be on site before our service technicians can complete any work on the equipment.

### **Coca-Cola Products**

Starting this year, we will offer sparkling products in bottles only. This change will **double** your profit vs cans! Benefits of this transition to bottles:



- ✓ Re-sealable & portable
- ✓ Greater revenue & profit potential
- ✓ Suggested retail \$3.25 will generate 2X profit vs a \$1.50 can

We will continue to offer our most popular sparkling, still, juice and water products along with new flavours to entice consumers!

### Point of Sale (POS) Signs

POS help drive sales! Let us help promote your business. Please email your POS order form to Ivan asap.

We are here to assist you in making 2016 a success! Please contact with any questions.

Sincerely,

Ivan Markovic, Market Development Manager & Elfreda Chang Planert, National Account Executive imarkovic@coca-cola.com echangplanert@coca-cola.com



# **Product Order Forms**

The order form below is the recommended initial order that you should place if you have a **SINGLE DOOR COOLER**.

Sold To:					Order Number: Order Date:			
Ship To:					Delivery/Return Date:			
<u>Plea</u>	se Note	: All	Orders mu	ıst be placed befor	re 2:00 p.m. the day before d	<u>elivery</u>		
** NOW AVAILABLE **								
				Quantity Ordered				Quantity Ordered
BIBS					500ml Bottles			
Coca-Cola Classic	20L	\$	79.93		Coca-Cola Classic	24pk	\$ 25.24	
Diet Coke	20L	\$	79.93		Coca-Cola Zero	24pk	\$ 25.24	
Sprite	20L	\$	79.93		Diet Coke	24pk	\$ 25.24	
Fanta Orange	20L	\$	79.93		Sprite	24pk	\$ 25.24	
		•			Barq's Root Beer	24pk	\$ 25.24	
Nestea Ice Tea Lemon	20L	\$	101.50		Canada Dry Ginger Ale	24pk	\$ 25.24	
					473ml Bottles			
					Fanta Orange	12pk	\$ 12.62	
500ml Bottles								
Nestea Ice Tea Lemon	12pk	\$	13.79	2				
450/473ml Bottles					Energy Drinks 473ml			
Minute Maid Orange	12pk	\$	13.79	1	NOS	12pk	\$ 32.02	
Minute Maid Apple	12pk	\$	13.79	<del></del>	Monster	12pk	\$ 32.02	
Minute Lemonade	12pk	\$	13.79	<del></del>	Worldter	12pk	Ψ 02.02	
Williato Lomonado	12pit	Ψ	10.70	<u>-</u> -	591ml Powerade Bottle	es		
					Fruit Punch	24pk	\$ 32.01	
591mL Enhanced Water*					Mixed Berry	24pk	\$ 32.01	
vitaminwater XXX	12pk	\$	18.02					
vitaminwater multi-v	12pk	\$	18.02		Water 591ml			
vitaminwater shine	12pk	\$	18.02		Dasani Water	24pk	\$ 17.23	;
vitaminwater zero XOXOX		\$	18.02		smartwater	24pk	\$ 34.62	
vitaminwater zero shine	12pk	\$	18.02					
*2 DOOR COOLERS -	МОЗТН	IAVE	ALL 5 FLA	VOURS				
Cups					<u>Lids</u>			
16oz case	100	00 \$	62.87		16oz/24oz case	2000	\$ 28.86	
24oz case	100	00 \$	45.42					
Order Taken Pur					Order Blaced Pur			
Order Taken By:					Order Placed By:			
Comments:	-				Time:			
Comments:					Time:			



# **Product Order Forms**

The order form below is the recommended initial order that you should place if you have a **DOUBLE DOOR COOLER**.

					Order Number:			
Sold To:					Order Date:			
Ship To:					Delivery/Return Date:			
<u>Plea</u>	ase Note	: All (	Orders mu	ıst be placed befor	e 2:00 p.m. the day before	<u>delivery</u>		
** NOW AVAILABLE **								•
				Quantity Ordered				Quantity Ordered
BIBS					500ml Bottles			
Coca-Cola Classic	20L	\$	79.93		Coca-Cola Classic	24pk	\$ 25.24	
Diet Coke	20L	\$	79.93		Coca-Cola Zero	24pk	\$ 25.24	
Sprite	20L	\$	79.93	·	Diet Coke	24pk	\$ 25.24	
Fanta Orange	20L	\$	79.93		Sprite	24pk	\$ 25.24	
3.		•			Barg's Root Beer	24pk	\$ 25.24	
Nestea Ice Tea Lemon	20L	\$	101.50		Canada Dry Ginger Ale		\$ 25.24	
					473ml Bottles			
					Fanta Orange	12pk	\$ 12.62	
500ml Bottles	46 '	_	40 =0	-				
Nestea Ice Tea Lemon	12pk	\$	13.79	2				
450/473ml Bottles					Energy Drinks 473ml			
Minute Maid Orange	12pk	\$	13.79	1	NOS	12pk	\$ 32.02	
Minute Maid Apple	12pk	\$	13.79	1				
Minute Lemonade	12pk	\$	13.79	1	Monster	12pk	\$ 32.02	
591mL Enhanced Water*				-	591ml Powerade Bott	<u>les</u>		
uitaminuuatar VVV	10mle	¢.	10.00	0	Fruit Punch	04nl	Ф 22 O4	
vitaminwater XXX	12pk	\$	18.02	2		24pk	\$ 32.01	
vitaminwater multi-v	12pk	\$	18.02	1	Mixed Berry	24pk	\$ 32.01	
vitaminwater shine	12pk	\$	18.02	1				
vitaminwater zero XOXOX	12pk	\$	18.02	1				
vitaminwater zero shine	12pk	\$	18.02	1	Water 591ml			
*2 DOOR COOLERS -	MUST H	AVE A	LL 5 FLAVO	DURS	Dasani Water	24pk	\$ 17.23	
					smartwater	24pk	\$ 34.62	
Cups			00.07		<u>Lids</u>			
16oz case	100		62.87		16oz/24oz case	200	0 \$ 28.86	
24oz case	100	υ \$	45.42					
Order Taken By:					Order Placed By:			
Comments:					Time:			
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# **Equipment Order Form**

NOTE: models/sizes are general guidelines and may vary by year and subject to availability. Coolers should be in place before building booths to cooler size.

MENT ORDER FORM		
	Booth #:	
DESCRIPTION	QUANTITY	
2-Door Cooler	<u>-</u> -	<u>DUE</u> DATE
		<u>July</u> 18 <sup>th</sup> 2016
1-Door Cooler	<u>-</u> -	
Counter Top Cooler	- _	
	2-Door Cooler  1-Door Cooler  Counter Top	DESCRIPTION QUANTITY  2-Door Cooler  1-Door Cooler  - Counter Top



# Point of Sale (POS) Signs Order Form

Vendor Booth #

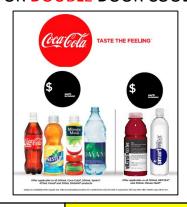
### **DRINKS POS SIGN**

### FOR SINGLE DOOR COOLER



Quantity Required

### FOR DOUBLE DOOR COOLER



Quantity Required

## **COMBO MEAL POS SIGN**



Quantity	
Required	

Select Combo Meal (eg; Burgers & Fries)	
Select Drink (Coke, Diet Coke, Coke Zero)	
500mL Bottle or Cup?	
Combo Price	
Tax Included (Yes or No)?	

Creative Subject to Change