

PROMOTIONS



Marcus Boyd was recently promoted to Senior Estimator. He started his career in construction earning his Maryland Journeyman HVAC license, as an HVAC apprentice there. When he first came to S&D several years ago he began his career in our HVAC Control Department. His supervisor quickly recognized his work ethic and recommended that he move into the office to work in the estimating department. Marcus truly understands the difference between office and field. His advice to field employees who may want to work in an office is to be prepared for a drastic change, it's not for everyone, and can be a major adjustment. He believes having leadership qualities and working hard will help you get noticed.



Amanda Raman was promoted to Chief Financial Officer (CFO) in early 2016. Amanda's responsibilities include the production of financial statements, financial planning and budgeting, preparation for annual audits and ad hoc financial analysis to guide both strategic planning and tactical decisions. She currently manages the company's payroll, accounting and job cost analysis teams.

Prior to her promotion, she served as the company's controller for three and a half years and focused on organizational restructuring and development of internal controls. Amanda draws on 13 years of experience in financial reporting and analysis, organizational development and strategic planning both within the U.S. and internationally. She holds a bachelor's degree from the University of Virginia and an MBA in Financial Management from George Mason University. In addition, she is a Maryland-licensed Certified Public Accountant (CPA), a Certified Construction Industry Financial Professional (CCIFP), a Chartered Global Management Accountant (CGMA) and successfully passed the Chartered Financial Analyst (CFA) series of exams.



Matt Jay is originally from Texas and moved to Walter Reed in DC after joining the Army as a health care specialist. He then decided he wanted to stay in Maryland and enter the construction industry. Matt successfully completed the ACCA apprenticeship program in 2010 and quickly, became one of S&D's leading HVAC technicians, he teaches apprenticeship at ACCA to give back to the trade, and recently was promoted to Assistant Service Manager.

His advice to any field person that wants to move to the office would be to be the best in their position; strive to exceed expectations; learn how to be a team player; and take advantage of training opportunities provided by the company. Most importantly, "Think about your career path in 5 years and start figuring out how to accomplish your goals."

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Jose Posada was recently promoted to Assistant Project Manager. Jose earned his Maryland Journeyman Plumbing license, his Quality Control Certificate, and a Medgas License. Jose has been with Shapiro & Duncan since 2007, working in the field as a Leadman. Jose built strong relationships with his supervisors and then he let them know that he wanted to move to the office. As Assistant Project Manager, Jose helps with scheduling for projects, equipment take offs, and submittals to our general contractors for equipment. Currently, he is working on takeoffs for Dulles Metro.



After completing the plumbing apprenticeship program Juan Vargas Junior worked as a Safety Specialist for Shapiro & Duncan for two years. With seven years of field experience and safety training including a medical gas certification, Juan was promoted to Assistant Project Manager. He will now be working on our ICCB Erskine and data center projects.