# GRASSROOTS CAMPAIGNING

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National Community Action Foundation

# PRESENTATION OVERVIEW

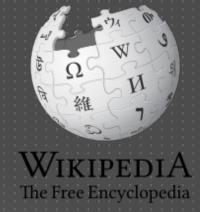
- Why social media and other web-based tools?
- Websites
- Twitter
- Principles for Advocacy
- ▶ NCAF's role
- ▶ Why now?

# IMPORTANCE OF SOCIAL MEDIA IN TODAY'S CONTEXT

- Many grassroots political or informational movements happen on social media
  - "Ice-Bucket Challenge"
  - "Stand for Children" in Indiana
- Community Action must harness this effective tool
  - Expands overall brand of Community Action
  - Enables easier access to services to clients



# AGENCY WEBSITE



#### Website

- Each agency needs an updated, aesthetically pleasing website.
- Information should be clear and easy to find.

### Wikipedia

- A Wikipedia page offers a standardized way for your member's staff to see information on all the agencies in the district.
- It also allows clients easier access to what each agency offers.

# A GOOD WEBSITE SHOULD INCLUDE

- ► Major & innovative programs
- ► The agency's impacts and outcomes
- List of the Board of Directors and Executive staff
- Annual Reports & Financial Information

# SAMPLE AGENCY WEBSITE: CAPSTONE COMMUNITY ACTION





# SAMPLE AGENCY WEBSITE: CAPSTONE COMMUNITY ACTION



SERVICES

74

Families assisted with

ongoing Irene flood

59

Vermonters saved for the

future through our IDA

Children prepared for

school through Head Start

\$1,400,000

IMPACT

ABOUT

CONTACT

672

People participated in

financial literacy, credit

and planning programs

TAKE ACTION

### **2014 ANNUAL IMPACTS**

#### How Much Did We Do?

Meet Basic Needs 647

3,176

Children accessed healthy meals and snacks

our food shelf

Fuel assistano beneficiaries

People assisted with counseling to access stable and safe housing

5,731

1,458

293 Families guided through the Vermont Health Connect System by our **Build Sustainable Communities** 

Vermonters fed through

168 Multi-family housing

occupants benefitted from mproved energy efficiency

218

21 Community Kitchen Academy students graduated ready for a culinary career

2,212

In tax refunds for low Tax returns prepared for income households resulting from tax preparation assistance Activate and Empower

678 Drivers benefitted from transportation education.

244 Entrepreneurs supported to start or expand a

#### How Well Did We Do It?

Meet Basic Needs



children are empowered to express their feelings appropriately



The percent of Reach Up participants who stated transportation was a barrier to employment and self-sufficiency



Families made progress



Head Start Families were connected with community services



Weatherization and Energy Efficiency Services typical energy savings in a home after weatherizing





Parents have a better understanding of their



Family Literacy Center participants say FLC services were the reason they completed high

**Efficiency Services** 

the Fuel Efficiency Partnership Program



Weatherization and Energy average annual energy savings in multifamily buildings serviced through







Activate and Empower

parents have a better

understanding of their

child's development

Family Literacy Center participants are employed, in college or a training



Job Training Vermonters employed



Family Literacy Center

participants reduced

reliance on or moved off of

families made progress

Job Training % of projected Vermont iob openings over the next 5 years which will require more than a hs degree, but less than a 4-year degree

# NCAF'S WIKIPEDIA PAGE

#### National Community Action Foundation [edit]

Created in 1981, the National Community Action Foundation seeks to ensure the federal government honors its commitment to fighting poverty, especially through the work of Community Action Agencies. Current Executive Director David Bradley, with the mentorship of Sargent Shriver, co-founded the organization in an effort to ensure the federal government continues supporting the Community Action Program.

#### Issue Areas [edit]

#### Community Services Block Grants [edit]

The Community Services Block Grant (CSBG) funds the nationwide network of nearly 1,100 Community Action Agencies (CAAs). These organizations create, coordinate and deliver comprehensive programs and services to about 16 million individuals living in poverty, in the United States, in order to help individuals and families achieve self-sufficiency. On January 12, 2014, Congressman Mike Fitzpatrick (R-PA), along with Congresswoman Betty McCollum (D-MN) and Congressman Jim Costa (D-CA), introduced a bill to reauthorization CSBG entitled the Community Economic Opportunity Act.

As a block grant, it is unique in that the funding is discretionary—agencies choose how to spend it in the most effective and efficient way for their community. One agency in a rural area may focus on facilitating access to reliable transportation for low-income people to get to work, while another agency in an urban center may prioritize community gardening so that residents have access to nutritious food.

Among federal and state funding sources, block grants like CSBG are crucial because they provide needed choice in program allocations. They are the locally-driven answer to "one-size-fits-all" funding.

Administered by the U.S. Department of Health and Human Services, funds are allocated to all 50 states, as well as the District of Columbia, federal and state-recognized Indian tribes and tribal organizations, Puerto Rico and the U.S. Territories. Members of Congress

determine how much money goes to each grantee based on its share of the population with incomes below the Federal Poverty Guideline. Once the allocation reaches each state, at least 90% of it is given to locally-controlled organizations, primarily CAAs, in order to create opportunities for those Americans with the lowest household incomes. Specifically, programming is targeted toward people making no more than 125% of the Federal Poverty Guideline.

#### Affordable Energy Programs [edit]

The cost of housing is one of the major causes of economic insecurity for those at the bottom of the income scale, and energy is a major of component of housing costs.

Community Action Agencies (CAA) collectively manage integrated programs that deliver federal state and privately funded energy bill assistance and home energy efficiency retrofits to elicible lower-income households. They also advocate for consumer protections and utility rate designs that ensure vulnerable consumers are treated fairly and have affordable



# AGENCY WIKIPEDIA SAMPLE

#### ABC Community Action, Inc. [edit]

Founded in 1985, ABC Community Action, Inc. has been serving the greater Washington, D.C. area for over twenty-five years. One of almost 1,000 Community Action Agencies throughout the nation, the organization provides a wide variety of services for low-income individuals, including job training programs, criminal reentry programs, Head Start and Weatherization services. The organization is funded through the Community Services Block Grant, along with donations from private individuals and companies. It is run by a tripartite board of directors, including local community leaders, local business leaders and elected public officials.

#### Programs and Services [edit]

ABC Community Action, Inc. offers countless programs and services for low-income individuals throughout the greater Washington, D.C. area. Its most utilized programs are listed below.

#### Head Start [edit]

Explanation of Head Start program.

#### Weatherization [edit]

Explanation of weatherization.

#### Criminal Reentry Programs [edit]

Explanation of criminal reentry programs.

#### Job Training Program [edit]

Details about job training programs

#### Other Key Programs [edit]

Explanation

#### Innovative Programs [edit]

Use this section to discuss your agency's most successful/innovative programs

#### Success Stories [edit]

After gaining the permission from appropriate program participants who offer great examples of success in a variety of different programs, write-up a few of the stories. This will show those looking into the agency the vital role that each plays in their respective communities.





#### Years Active:

1985-2015

#### Organization Location Greater Washington, D.C.

Executive Director

John Doe

Total Participants

#### 2,500+ Congressional Representatives

Congressman Jim Doe

V. T.

# **TWITTER**



- Twitter is the most important channel for Community Action and NCAF's legislative agenda
- ► Each agency should create and maintain an active twitter account to promote the CSBG reauthorization and Community Action generally
- You will not be alone! NCAF will engage with you along the way

# Who to Follow:

- NCAF
- Congressional Representatives
- Local Leaders
- Local Partners
- State and National Partners
- Program Participants

## Rapid Response vs. General Activity

- Rapid Response
  - We will inform you of developments in CSBG Reauthorization, Weatherization, Appropriations, etc., and let you know when to push your representative(s) on these issues on Twitter.
  - Each rapid response will have a special hashtag to clearly delineate the issues.

### General Activity

- ► The majority of your tweets will fall under this activity.
- This includes informational tweets about your programs and activities.
- ▶ This could also include #ThrowbackThursday or other "specialty" tweets.

## **Engagement with Representatives:**

- Must follow your Congressional Representatives.
- Allows you to engage with them, but also keeps you informed on their legislative activities.
- Only engage with Representatives in "rapid response" pushes from NCAF.
- Specific, targeted Congressional updates will result in better responses from Representatives.

## Tweeting Out vs. Tweeting to Engage:

- Tweeting Out
  - ▶ Tweeting at appropriate individuals or organizations when discussing specific issues.
  - View this like you would a press release. It's a way to get information out there.
- ► Tweeting to Engage
  - Engaging includes responding to questions or concerns tweeted at you.
  - This involves any tweet where you are asking followers to respond to you or a third party.

### #LetsTalkHashtags

### #CommunityAction

- Should be included in all tweets from your agency or from agency staff when discussing programs
- A way for the Hill and the general public to see our efforts combined
- ▶ This includes spotlights on programs and the broader discussion of poverty

#### #CSBGReauthorization

- Engaging includes responding to questions or concerns tweeted at you
- ▶ Include #CommunityAction and #CSBGReauthorization tags whenever possible

### #ThinkingCAPs:

- Use this hashtag when highlighting or discussion innovation in Community Action
- Whether promoting particular program or discussing innovation generally, use #ThinkingCAPs

### **How to Talk About Success and Innovation:**

- ► Focus on what distinguishes your newer and more efficient program from older, less effective ones.
- Highlight outcomes.
- Include partners.
- ► Tell Powerful Success Stories
- ► Hand-Up, Not Handout

# WHAT WILL NCAF DO?

- We are in this together!
- ▶ NCAF will organize several social media movements including:
  - "Agency of the Week"
  - "Issue of the Month"
- We will also keep agencies informed of appropriate times for Rapid Response.
- We will discuss the "grassroots campaign" efforts through email and during a segment of the quarterly CAPFACTS Webinars.

# Twitter: @NCAFNews @BrshbackBradley

# WHY NOW?

- Ultimately, Community Action <u>needs</u> to make this step in advocacy and promotion.
- ► The longer we wait to be relevant on social media, the longer we suffer from lack of branding on the Hill.
- Social Media allows us to be better advocates for Community Action's greater legislative agenda.
- The 114<sup>th</sup> Session is looking to be one of Community Action's most active on the Hill in several years, and we need the network visible to push these efforts.

# QUESTIONS?