

# Greater Kansas City Post Society of American Military Engineers



Please join us for the  
**October 22, 2015 SAME Luncheon**  
(Following the Small Business Conference)  
**11: 30 A.M. - 1:00 P.M.**

**Grand Street Café, Plaza**  
**4740 Grand Avenue**  
**Kansas City, MO**

## “Advanced Teaming Strategies”

Let's talk teaming. Whether you are a small or large company, we're going to discuss the core techniques and strategies for successfully priming and subbing on government opportunities. One of the more educational, fast-paced, high-energy and thought-provoking presentations you will find for advanced teaming strategies. This presentation, out of 2,000 sessions, rated as one of the top ten most valuable sessions at the National Veterans Small Business Conference.

**Speaker:** Author, trainer, and consultant with 25 years in the federal space, Joshua Frank is a leading authority on government sales and speaks nationally on small business acceleration. He specializes in the development and implementation of techniques and strategies required to position, differentiate, build, and accelerate competitive advantage to win government contracts. His training sessions are highly educational and thought-provoking, often rated as one of the strongest sessions at local and national conferences.

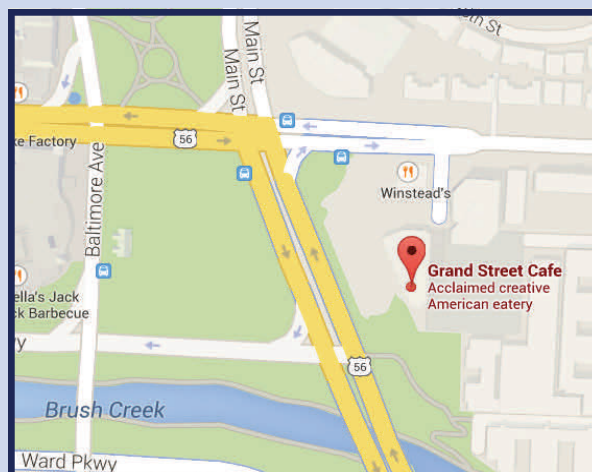
### AGENDA:

11:30 A.M. Registration

11:45 A.M. Seating & Program

#### Menu:

- Adult Mac and Cheese Elbow Macaroni, Cheddar, Fontina, Parmesan, Burgers Smokehouse Bacon, Herb Bread Crumbs
- Ricotta Goat Cheese Stuffed Cannelloni Roasted Mushroom Marsala (Vegetarian option)
- **Grilled Chicken Breast** Whipped Potatoes, French Green Beans, Green Herb Butter, Chicken Jus (Gluten free option)
- Includes iced tea or soft drinks



**RSVP & pay online at**  
**[www.samekc.org](http://www.samekc.org)**  
**by Monday, October 19!**

Please direct questions to Kim Pemberton  
[kpemberton@trekklc.com](mailto:kpemberton@trekklc.com)  
816-874-4658

Grand Street Cafe is located east of Main Street and south of Emanuel Cleaver II Blvd. in Kansas City, Missouri