$Facts \ and \ Trends^{TM}$ - Published July 2016*

Location: DADE COUNTY

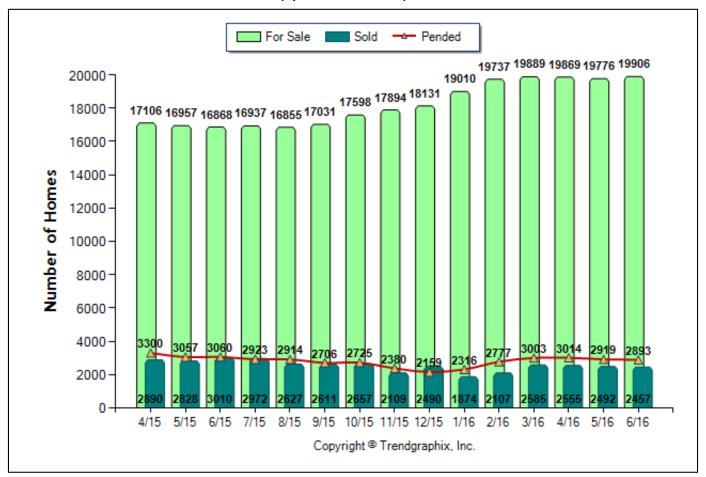
Property Types: Single Family Homes and Condo/Coop/Villa/Twnhse Combined - All Properties - All Properties

Price Range: \$0 - No Limit SQFT Range: 0 - No Limit Bedrooms: 0 - No Limit Full Baths: 0 - No Limit Half Baths: 0 - No Limit Year Built: 0 - No Limit



Number of Homes For Sale vs. Sold vs. Pended (Apr. 2015 - Jun. 2016)

Prepared for you by: Hiro Sumida PA



June 2016 is a Buyer's market**

Home For Sale in June 2016 is 19906 units. It is up 0.7% compared to the last month and up 18% compared to the last year.

Home Closed in June 2016 is 2457 units. It is down 1.4% compared to the last month and down 18.4% compared to the last year.

Home Placed under Contract in June 2016 is 2893 units. It is down 0.9% compared to the last month and down 5.5% compared to the last year.

**Buyer's market: more than 6 months of inventory based on closed sales. Seller's market: less than 3 months of inventory based on closed sales. Neutral market: 3 - 6 months of inventory based on closed sales.

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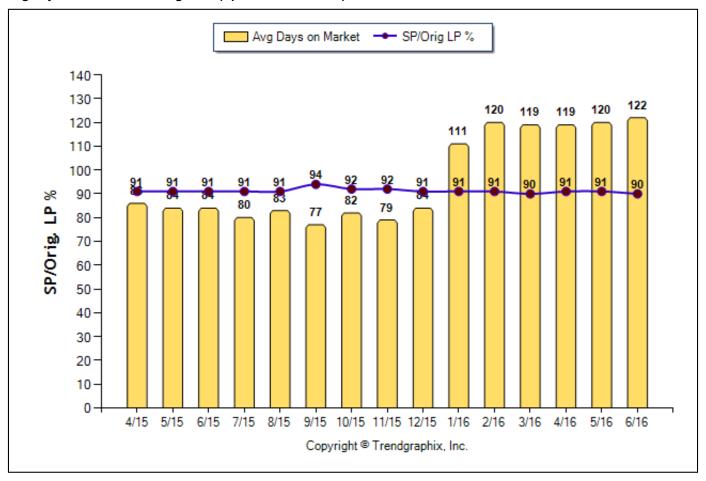
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Avg Days On Market & SP/Orig LP % (Apr. 2015 - Jun. 2016)

Prepared for you by: Hiro Sumida PA



June 2016 Average Days on Market trend is Rising**

Average Days on Market in June 2016 is 122. It is up 1.7% compared to the last month and up 45.2% compared to the last year.

June 2016 Sold/Original List Price Ratio Remains Steady**

Sold/Original List Price % in June 2016 is 90%. It is down 1.1% compared to the last month and down 1.1% compared to the last year.

 $^{^{\}star\star}\textsc{Based}$ on 6 month trend - Rising/Falling/Remains Steady.

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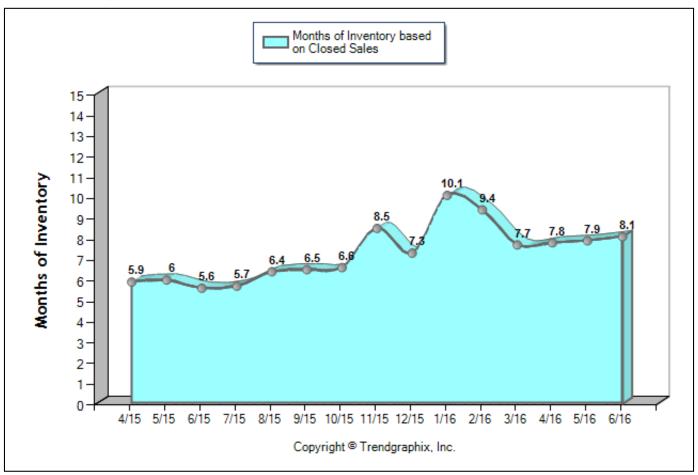
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Months of Inventory Based on Closed Sales (Apr. 2015 - Jun. 2016)

Prepared for you by: Hiro Sumida PA



June 2016 is a Buyer's market**

Months of Inventory based on Closed Sales in June 2016 is 8.1. It is up 2.5% compared to the last month and up 44.6% compared to the last year.

**Buyer's market: more than 6 months of inventory based on closed sales. Seller's market: less than 3 months of inventory based on closed sales. Neutral market: 3 - 6 months of inventory based on closed sales.

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