# $Facts \ and \ Trends^{TM}$ - Published December 2015\*

Location: DADE COUNTY

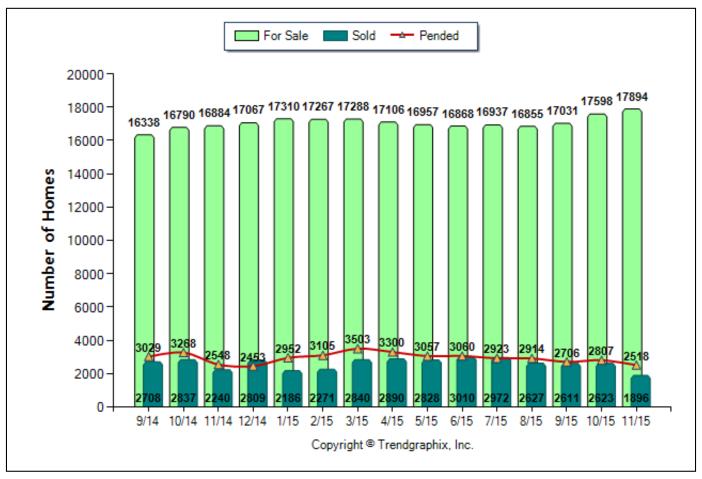
Property Types: All Res. Proptypes - All Properties - All Properties

Price Range:\$0 - No LimitSQFT Range:0 - No LimitBedrooms:0 - No LimitFull Baths:0 - No LimitHalf Baths:0 - No LimitYear Built:0 - No Limit



### Number of Homes For Sale vs. Sold vs. Pended (Sep. 2014 - Nov. 2015)

#### Prepared for you by: Hiro Sumida



		Curnt vs. Prev Month			Curnt vs. Same Month 1 Yr Ago			Curnt vs. Same Qtr 1 Yr Ago		
		Nov. 15	Oct. 15	% Change	Nov. 15	Nov. 14	% Change	Sep. 15 to Nov. 15	Sep. 14 to Nov. 14	% Change
	For Sale	17894	17598	1.7% 📤	17894	16884	6% 📤	52523	50012	5% 📤
	Sold	1896	2623	-27.7% ▼	1896	2240	-15.4% ▼	7130	7785	-8.4% ▼
	Pended	2518	2807	-10.3% 🔻	2518	2548	-1.2% ▼	8031	8845	-9.2% ▼

## November 2015 is a Buyer's market\*\*

Home For Sale in November 2015 is 17894 units. It is up 1.7% compared to the last month and up 6% compared to the last year. Home Closed in November 2015 is 1896 units. It is down 27.7% compared to the last month and down 15.4% compared to the last year. Home Placed under Contract in November 2015 is 2518 units. It is down 10.3% compared to the last month and down 1.2% compared to the last year.

<sup>\*\*</sup>Buyer's market: more than 6 months of inventory based on closed sales. Seller's market: less than 3 months of inventory based on closed sales. Neutral market: 3 - 6 months of inventory based on closed sales.

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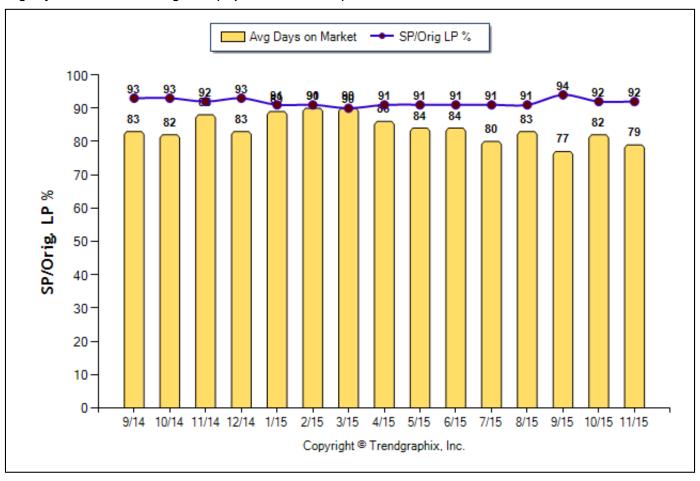
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#### Avg Days On Market & SP/Orig LP % (Sep. 2014 - Nov. 2015)

#### Prepared for you by: Hiro Sumida



	С	Curnt vs. Prev Month			Curnt vs. Same Month 1 Yr Ago			Curnt vs. Same Qtr 1 Yr Ago		
	Nov. 15	Oct. 15	% Change	Nov. 15	Nov. 14	% Change	Sep. 15 to Nov. 15	Sep. 14 to Nov. 14	% Change	
Days on Mar	<b>ket</b> 79	82	-3.7% ▼	79	88	-10.2%▼	79	84	-6% ▼	
Sold/Orig L Diff. %	<b>P</b> 92	92	0%	92	92	0%	93	93	0%	

#### November 2015 Average Days on Market trend Remains Steady\*\*

Average Days on Market in November 2015 is 79. It is down 3.7% compared to the last month and down 10.2% compared to the last year.

#### November 2015 Sold/Original List Price Ratio Remains Steady\*\*

Sold/Original List Price % in November 2015 is 92%. It is the same as compared to the last month and the same as compared to the last year.

 $<sup>^{\</sup>star\star}\textsc{Based}$  on 6 month trend - Rising/Falling/Remains Steady.

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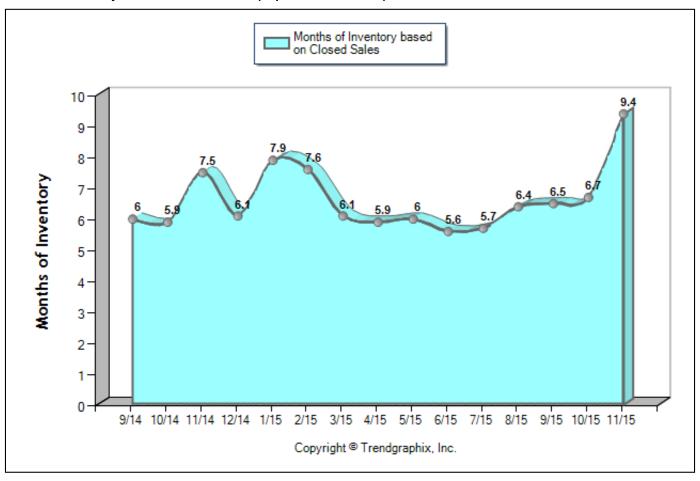
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#### Months of Inventory Based on Closed Sales (Sep. 2014 - Nov. 2015)

#### Prepared for you by: Hiro Sumida



	Curnt vs. Prev Month			Curnt v	s. Same Month 1	Yr Ago	Curnt vs. Same Qtr 1 Yr Ago		
	Nov. 15	Oct. 15	% Change	Nov. 15	Nov. 14	% Change	Sep. 15 to Nov. 15	Sep. 14 to Nov. 14	% Change
Months of Inventory (Closed Sales)	9.4	6.7	40.2% 📥	9.4	7.5	25.2% 📥	7.4	6.4	15.6% 📥

### November 2015 is a Buyer's market\*\*

Months of Inventory based on Closed Sales in November 2015 is 9.4. It is up 40.2% compared to the last month and up 25.2% compared to the last year.

\*\*Buyer's market: more than 6 months of inventory based on closed sales. Seller's market: less than 3 months of inventory based on closed sales. Neutral market: 3 - 6 months of inventory based on closed sales.

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