$Facts \ and \ Trends^{TM}$ - Published February 2016*

Location: Miami Beach

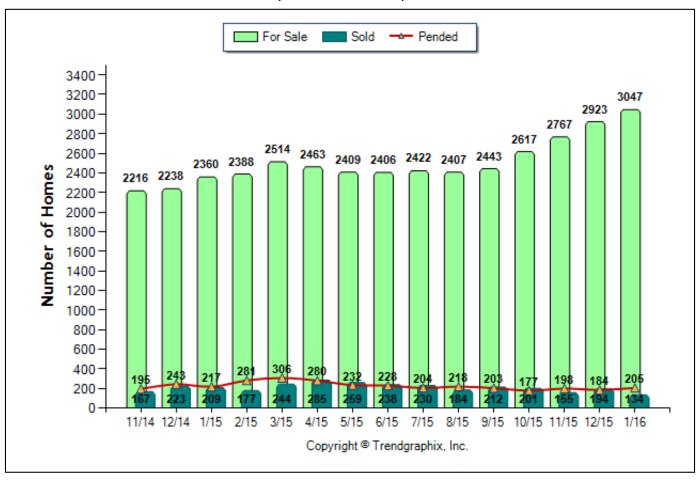
Property Types: All Res. Proptypes - All Properties - All Properties

Price Range:\$0 - No LimitSQFT Range:0 - No LimitBedrooms:0 - No LimitFull Baths:0 - No LimitHalf Baths:0 - No LimitYear Built:0 - No Limit



Number of Homes For Sale vs. Sold vs. Pended (Nov. 2014 - Jan. 2016)

Prepared for you by: Hiro Sumida PA



		Curnt vs. Prev Month			Curnt vs. Same Month 1 Yr Ago			Curnt vs. Same Qtr 1 Yr Ago		
		Jan. 16	Dec. 15	% Change	Jan. 16	Jan. 15	% Change	Nov. 15 to Jan. 16	Nov. 14 to Jan. 15	% Change
For S	ale	3047	2923	4.2% 📤	3047	2360	29.1% 📤	8737	6814	28.2% 📤
Solo	d	134	194	-30.9% ▼	134	209	-35.9% ▼	483	599	-19.4% ▼
Pend	led	205	184	11.4% 📤	205	217	-5.5% ▼	587	655	-10.4% ▼

January 2016 is a Buyer's market**

Home For Sale in January 2016 is 3047 units. It is up 4.2% compared to the last month and up 29.1% compared to the last year. Home Closed in January 2016 is 134 units. It is down 30.9% compared to the last month and down 35.9% compared to the last year. Home Placed under Contract in January 2016 is 205 units. It is up 11.4% compared to the last month and down 5.5% compared to the last year.

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^{**}Buyer's market: more than 6 months of inventory based on closed sales. Seller's market: less than 3 months of inventory based on closed sales. Neutral market: 3 - 6 months of inventory based on closed sales.

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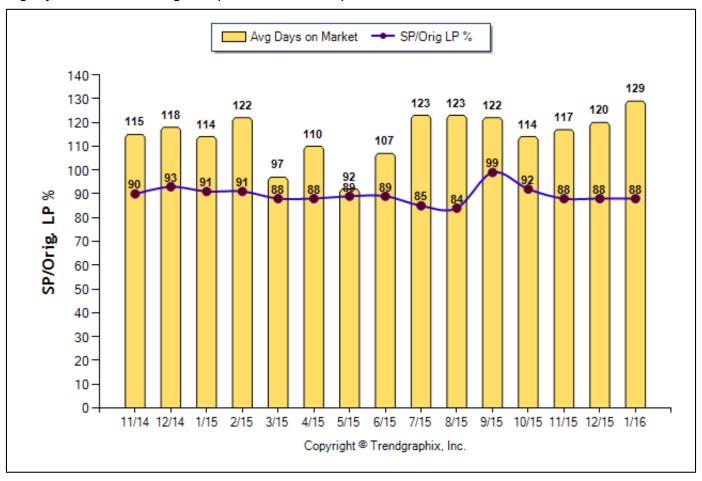
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Price Range:\$0 - No Limit\$QFT Range:\$0 - No Limit\$Bedrooms:\$0 - No LimitFull Baths:\$0 - No Limit\$10 - No Limit\$10 - No Limit\$10 - No Limit



Avg Days On Market & SP/Orig LP % (Nov. 2014 - Jan. 2016)

Prepared for you by: Hiro Sumida PA



	Curnt vs. Prev Month			Curnt vs. Same Month 1 Yr Ago			Curnt vs. Same Qtr 1 Yr Ago		
	Jan. 16	Dec. 15	% Change	Jan. 16	Jan. 15	% Change	Nov. 15 to Jan. 16	Nov. 14 to Jan. 15	% Change
Days on Market	129	120	7.5% 📤	129	114	13.2% 📥	122	116	5.2% 📥
Sold/Orig LP Diff. %	88	88	0%	88	91	-3.3% ▼	88	91	-3.3% ▼

January 2016 Average Days on Market trend is Rising**

Average Days on Market in January 2016 is 129. It is up 7.5% compared to the last month and up 13.2% compared to the last year.

January 2016 Sold/Original List Price Ratio is Falling**

Sold/Original List Price % in January 2016 is 88%. It is the same as compared to the last month and down 3.3% compared to the last year.

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 $^{^{\}star\star}\textsc{Based}$ on 6 month trend - Rising/Falling/Remains Steady.

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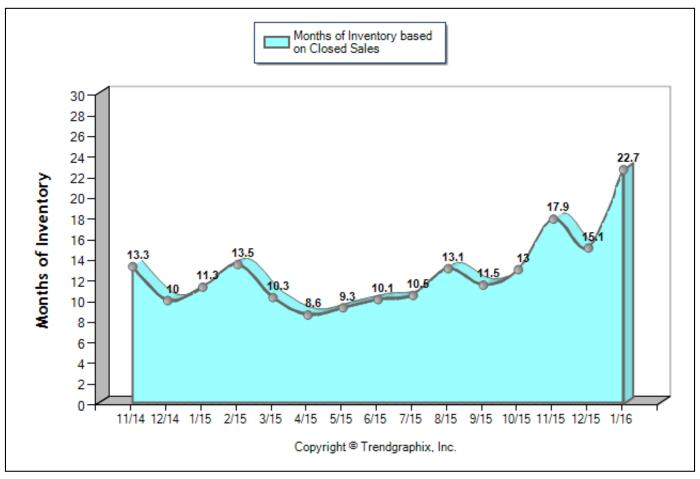
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Price Range:\$0 - No Limit\$QFT Range:\$0 - No Limit\$Bedrooms:\$0 - No LimitFull Baths:\$0 - No Limit\$10 - No Limit\$10 - No Limit\$10 - No Limit



Months of Inventory Based on Closed Sales (Nov. 2014 - Jan. 2016)

Prepared for you by: Hiro Sumida PA



	Curnt vs. Prev Month			Curnt vs. Same Month 1 Yr Ago			Curnt vs. Same Qtr 1 Yr Ago		
	Jan. 16	Dec. 15	% Change	Jan. 16	Jan. 15	% Change	Nov. 15 to Jan. 16	Nov. 14 to Jan. 15	% Change
Months of Inventory (Closed Sales)	22.7	15.1	50.4% 📥	22.7	11.3	101% 📥	18.1	11.4	58.9% 📤

January 2016 is a Buyer's market**

Months of Inventory based on Closed Sales in January 2016 is 22.7. It is up 50.4% compared to the last month and up 101% compared to the last year.

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