# $Facts \ and \ Trends^{TM}$ - Published September 2015\*

Location: Miami Beach

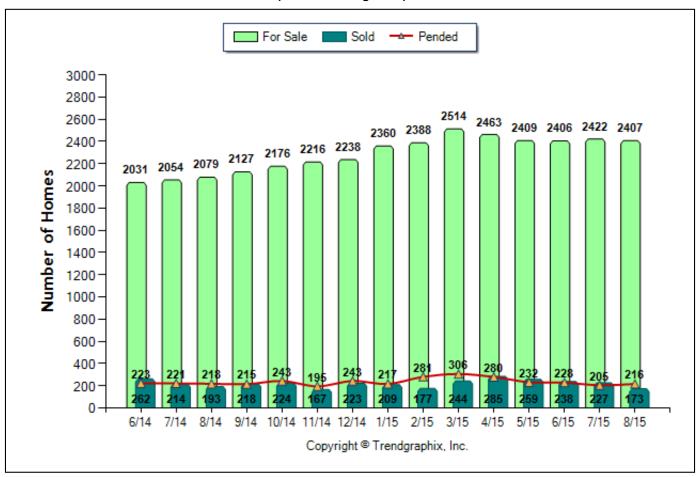
Property Types: All Res. Proptypes - All Properties - All Properties

Price Range:\$0 - No Limit\$QFT Range:\$0 - No Limit\$Bedrooms:\$0 - No LimitFull Baths:\$0 - No Limit\$10 - No Limit\$10 - No Limit\$10 - No Limit



Number of Homes For Sale vs. Sold vs. Pended (Jun. 2014 - Aug. 2015)

Prepared for you by: Hiro Sumida PA



Curnt vs. Prev Month			Curnt vs. Same Month 1 Yr Ago			Curnt vs. Same Qtr 1 Yr Ago		
Aug. 15	Jul. 15	% Change	Aug. 15	Aug. 14	% Change	Jun. 15 to Aug. 15	Jun. 14 to Aug. 14	% Change
2407	2422	-0.6% 🔻	2407	2079	15.8% 📥	2412	2055	17.4% 📥
173	227	-23.8% 🔻	173	193	-10.4% <b>V</b>	213	223	-4.5% <b>V</b>
216	205	5.4% 📤	216	218	-0.9% 🔻	216	221	-2.3% 🔻
	Aug. 15 2407 173	Aug. 15 Jul. 15   2407 2422   173 227	Aug. 15 Jul. 15 % Change   2407 2422 -0.6% ▼   173 227 -23.8% ▼	Aug. 15 Jul. 15 % Change Aug. 15   2407 2422 -0.6% ▼ 2407   173 227 -23.8% ▼ 173	Aug. 15 Jul. 15 % Change Aug. 15 Aug. 14   2407 2422 -0.6% ▼ 2407 2079   173 227 -23.8% ▼ 173 193	Aug. 15 Jul. 15 % Change Aug. 15 Aug. 14 % Change   2407 2422 -0.6% ▼ 2407 2079 15.8% ▲   173 227 -23.8% ▼ 173 193 -10.4% ▼	Aug. 15 Jul. 15 % Change Aug. 15 Aug. 14 % Change Jun. 15 to Aug. 15   2407 2422 -0.6% ▼ 2407 2079 15.8% ▲ 2412   173 227 -23.8% ▼ 173 193 -10.4% ▼ 213	Aug. 15 Jul. 15 % Change Aug. 15 Aug. 14 % Change Jun. 15 to Aug. 15 Jun. 14 to Aug. 15   2407 2422 -0.6% ▼ 2407 2079 15.8% ▲ 2412 2055   173 227 -23.8% ▼ 173 193 -10.4% ▼ 213 223

#### August 2015 is a Buyer's market\*\*

Home For Sale in August 2015 is 2407 units. It is down 0.6% compared to the last month and up 15.8% compared to the last year. Home Closed in August 2015 is 173 units. It is down 23.8% compared to the last month and down 10.4% compared to the last year. Home Placed under Contract in August 2015 is 216 units. It is up 5.4% compared to the last month and down 0.9% compared to the last year.

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<sup>\*\*</sup>Buyer's market: more than 6 months of inventory based on closed sales. Seller's market: less than 3 months of inventory based on closed sales. Neutral market: 3 - 6 months of inventory based on closed sales.

## $Facts \ and \ Trends^{TM}$ - Published September 2015\*

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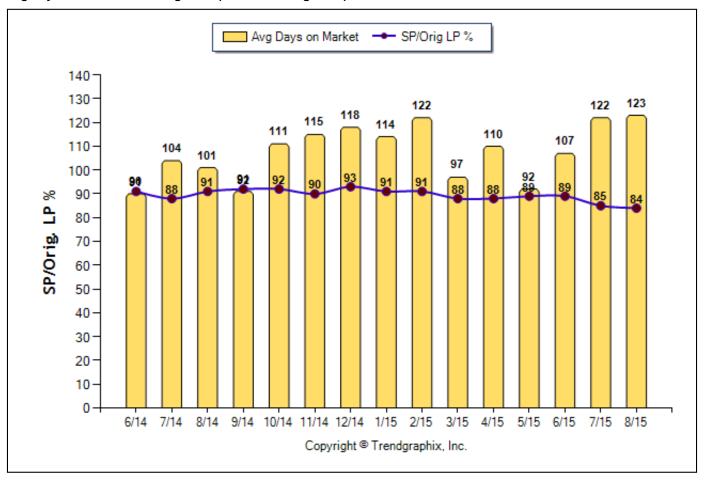
Property Types: All Res. Proptypes - All Properties - All Properties

Price Range:\$0 - No LimitSQFT Range:0 - No LimitBedrooms:0 - No LimitFull Baths:0 - No LimitHalf Baths:0 - No LimitYear Built:0 - No Limit



Avg Days On Market & SP/Orig LP % (Jun. 2014 - Aug. 2015)

Prepared for you by: Hiro Sumida PA



	Curnt vs. Prev Month			Curnt vs. Same Month 1 Yr Ago			Curnt vs. Same Qtr 1 Yr Ago		
	Aug. 15	Jul. 15	% Change	Aug. 15	Aug. 14	% Change	Jun. 15 to Aug. 15	Jun. 14 to Aug. 14	% Change
Days on Marke	t 123	122	0.8% 📤	123	101	21.8% 📤	117	98	19.4% 📤
Sold/Orig LP Diff. %	84	85	-1.2% ▼	84	91	-7.7% ▼	86	90	-4.4% ▼

#### August 2015 Average Days on Market trend is Rising\*\*

Average Days on Market in August 2015 is 123. It is up 0.8% compared to the last month and up 21.8% compared to the last year.

#### August 2015 Sold/Original List Price Ratio is Falling\*\*

Sold/Original List Price % in August 2015 is 84%. It is down 1.2% compared to the last month and down 7.7% compared to the last year.

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 $<sup>^{\</sup>star\star}\textsc{Based}$  on 6 month trend - Rising/Falling/Remains Steady.

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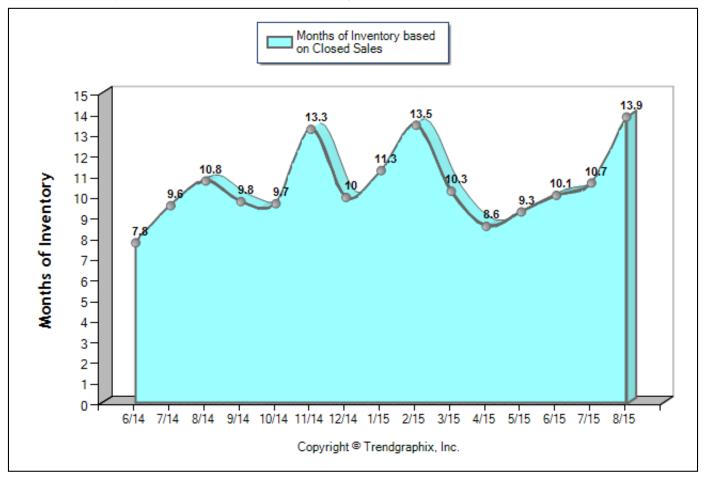
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Price Range:\$0 - No LimitSQFT Range:0 - No LimitBedrooms:0 - No LimitFull Baths:0 - No LimitHalf Baths:0 - No LimitYear Built:0 - No Limit



#### Months of Inventory Based on Closed Sales (Jun. 2014 - Aug. 2015)

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	Aug. 15	Jul. 15	% Change	Aug. 15	Aug. 14	% Change	Jun. 15 to Aug. 15	Jun. 14 to Aug. 14	% Change
Months of Inventory (Closed Sales)	13.9	10.7	30% 📥	13.9	10.8	28.8% 📥	11.3	9.2	22.8% 📥

#### August 2015 is a Buyer's market\*\*

Months of Inventory based on Closed Sales in August 2015 is 13.9. It is up 30% compared to the last month and up 28.8% compared to the last year.

\*\*Buyer's market: more than 6 months of inventory based on closed sales. Seller's market: less than 3 months of inventory based on closed sales. Neutral market: 3 - 6 months of inventory based on closed sales.

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