# $Facts \ and \ Trends^{TM}$ - Published December 2015\*

Location: Miami Beach

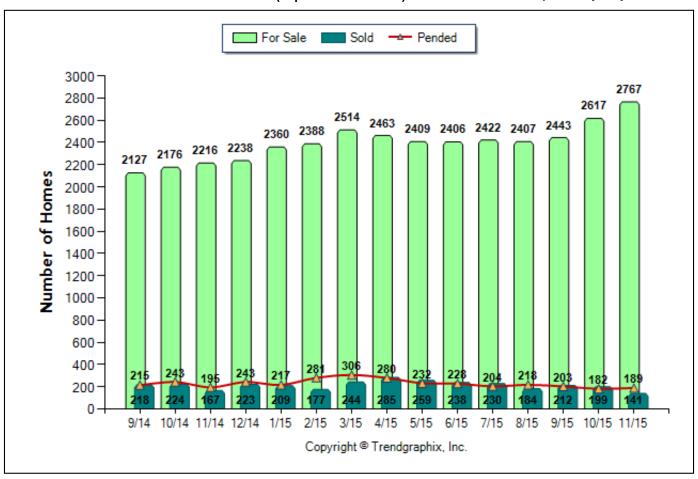
Property Types: All Res. Proptypes - All Properties - All Properties

Price Range:\$0 - No Limit\$QFT Range:\$0 - No Limit\$Bedrooms:\$0 - No LimitFull Baths:\$0 - No Limit\$10 - No Limit\$10 - No Limit\$10 - No Limit



### Number of Homes For Sale vs. Sold vs. Pended (Sep. 2014 - Nov. 2015)

#### Prepared for you by: Hiro Sumida



Curnt vs. Prev Month			Curnt vs. Same Month 1 Yr Ago			Curnt vs. Same Qtr 1 Yr Ago		
Nov. 15	Oct. 15	% Change	Nov. 15	Nov. 14	% Change	Sep. 15 to Nov. 15	Sep. 14 to Nov. 14	% Change
2767	2617	5.7% 📤	2767	2216	24.9% 📥	7827	6519	20.1% 📤
141	199	-29.1% <b>V</b>	141	167	-15.6% ▼	552	609	-9.4% ▼
189	182	3.8% 📤	189	195	-3.1% ▼	574	653	-12.1% 🔻
	Nov. 15 2767 141	Nov. 15 Oct. 15 2767 2617 141 199	Nov. 15         Oct. 15         % Change           2767         2617         5.7% ▲           141         199         -29.1% ▼	Nov. 15         Oct. 15         % Change         Nov. 15           2767         2617         5.7% ▲         2767           141         199         -29.1% ▼         141	Nov. 15         Oct. 15         % Change         Nov. 15         Nov. 14           2767         2617         5.7% ▲         2767         2216           141         199         -29.1% ▼         141         167	Nov. 15         Oct. 15         % Change         Nov. 15         Nov. 14         % Change           2767         2617         5.7% ▲         2767         2216         24.9% ▲           141         199         -29.1% ▼         141         167         -15.6% ▼	Nov. 15         Oct. 15         % Change         Nov. 15         Nov. 14         % Change         Sep. 15 to Nov. 15           2767         2617         5.7% ▲         2767         2216         24.9% ▲         7827           141         199         -29.1% ▼         141         167         -15.6% ▼         552	Nov. 15         Oct. 15         % Change         Nov. 15         Nov. 14         % Change         Sep. 15 to Nov.         Sep. 14 to Nov.           2767         2617         5.7% ▲         2767         2216         24.9% ▲         7827         6519           141         199         -29.1% ▼         141         167         -15.6% ▼         552         609

## November 2015 is a Buyer's market\*\*

Home For Sale in November 2015 is 2767 units. It is up 5.7% compared to the last month and up 24.9% compared to the last year. Home Closed in November 2015 is 141 units. It is down 29.1% compared to the last month and down 15.6% compared to the last year. Home Placed under Contract in November 2015 is 189 units. It is up 3.8% compared to the last month and down 3.1% compared to the last year.

\*\*Buyer's market: more than 6 months of inventory based on closed sales. Seller's market: less than 3 months of inventory based on closed sales. Neutral market: 3 - 6 months of inventory based on closed sales.

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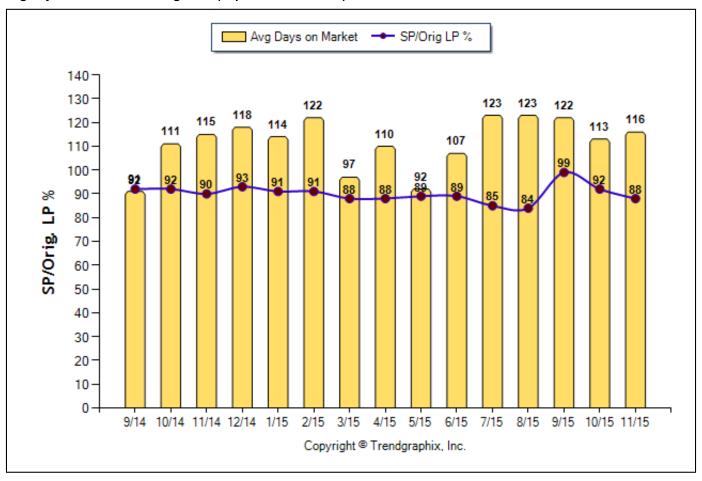
Property Types: All Res. Proptypes - All Properties - All Properties

Price Range:\$0 - No LimitSQFT Range:0 - No LimitBedrooms:0 - No LimitFull Baths:0 - No LimitHalf Baths:0 - No LimitYear Built:0 - No Limit



#### Avg Days On Market & SP/Orig LP % (Sep. 2014 - Nov. 2015)

#### Prepared for you by: Hiro Sumida



	Curnt vs. Prev Month			Curnt vs. Same Month 1 Yr Ago			Curnt vs. Same Qtr 1 Yr Ago		
	Nov. 15	Oct. 15	% Change	Nov. 15	Nov. 14	% Change	Sep. 15 to Nov. 15	Sep. 14 to Nov. 14	% Change
Days on Market	116	113	2.7% 📤	116	115	0.9% 📤	117	105	11.4% 📤
Sold/Orig LP Diff. %	88	92	-4.3% 🔻	88	90	-2.2% ▼	94	91	3.3% 📥

#### November 2015 Average Days on Market trend Remains Steady\*\*

Average Days on Market in November 2015 is 116. It is up 2.7% compared to the last month and up 0.9% compared to the last year.

#### November 2015 Sold/Original List Price Ratio Remains Steady\*\*

Sold/Original List Price % in November 2015 is 88%. It is down 4.3% compared to the last month and down 2.2% compared to the last year.

 $<sup>^{\</sup>star\star}\textsc{Based}$  on 6 month trend - Rising/Falling/Remains Steady.

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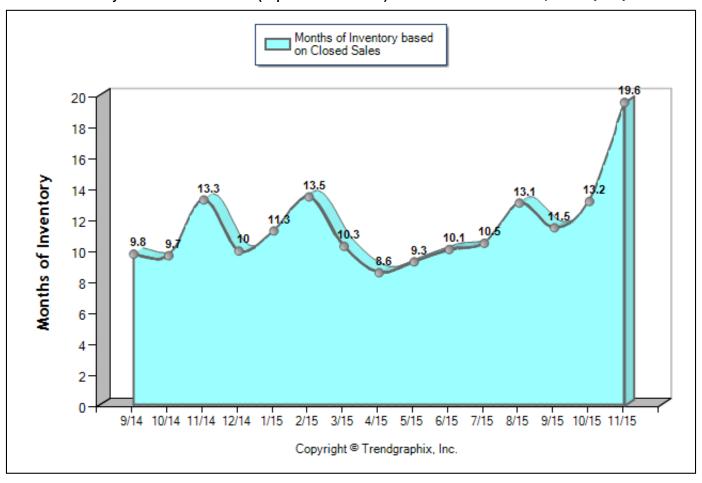
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Price Range:\$0 - No LimitSQFT Range:0 - No LimitBedrooms:0 - No LimitFull Baths:0 - No LimitHalf Baths:0 - No LimitYear Built:0 - No Limit



#### Months of Inventory Based on Closed Sales (Sep. 2014 - Nov. 2015)

#### Prepared for you by: Hiro Sumida



	Curnt vs. Prev Month			Curnt vs. Same Month 1 Yr Ago			Curnt vs. Same Qtr 1 Yr Ago		
	Nov. 15	Oct. 15	% Change	Nov. 15	Nov. 14	% Change	Sep. 15 to Nov. 15	Sep. 14 to Nov. 14	% Change
Months of Inventory (Closed Sales)	19.6	13.2	48.7% 📤	19.6	13.3	47.5% 📤	14.2	10.7	32.7% 📥

### November 2015 is a Buyer's market\*\*

Months of Inventory based on Closed Sales in November 2015 is 19.6. It is up 48.7% compared to the last month and up 47.5% compared to the last year.

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