$Facts\ and\ Trends^{TM}$ - Published June 2016*

Location: Miami Beach

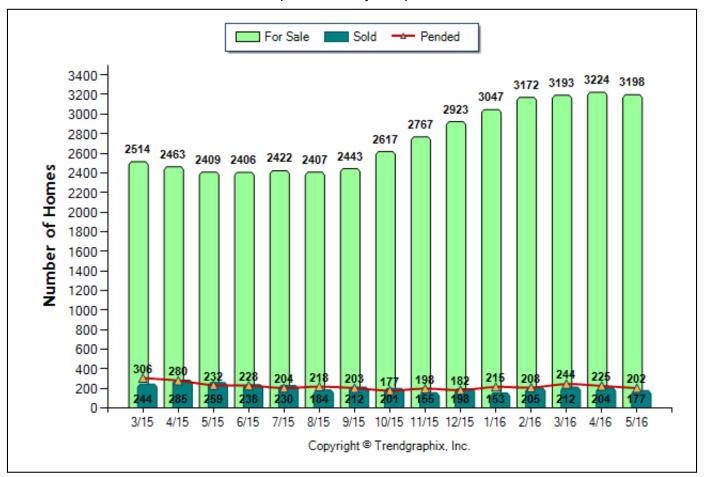
Property Types: Single Family Homes and Condo/Coop/Villa/Twnhse Combined - All Properties - All Properties

Price Range: \$0 - No Limit SQFT Range: 0 - No Limit Bedrooms: 0 - No Limit Full Baths: 0 - No Limit Half Baths: 0 - No Limit Year Built: 0 - No Limit



Number of Homes For Sale vs. Sold vs. Pended (Mar. 2015 - May. 2016)

Prepared for you by: Hiro Sumida PA



(Curnt vs. Prev N	Month	Curnt	vs. Same Mont	h 1 Yr Ago	Curr	nt vs. Same Qtr	1 Yr Ago
May. 16	Apr. 16	% Change	May. 16	May. 15	% Change	Mar. 16 to May. 16	Mar. 15 to May. 15	% Change
3198	3224	-0.8% ▼	3198	2409	32.8% 📤	9615	7386	30.2% 📤
177	204	-13.2% V	177	259	-31.7% ▼	593	788	-24.7% 🔻
202	225	-10.2% ▼	202	232	-12.9% 🔻	671	818	-18% 🔻
	May. 16 3198 177	May. 16 Apr. 16 3198 3224 177 204	May. 16 Apr. 16 % Change 3198 3224 -0.8% ▼ 177 204 -13.2% ▼	May. 16 Apr. 16 % Change May. 16 3198 3224 -0.8% ▼ 3198 177 204 -13.2% ▼ 177	May. 16 Apr. 16 % Change May. 16 May. 15 3198 3224 -0.8% ▼ 3198 2409 177 204 -13.2% ▼ 177 259	May. 16 Apr. 16 % Change May. 16 May. 15 % Change 3198 3224 -0.8% ▼ 3198 2409 32.8% ▲ 177 204 -13.2% ▼ 177 259 -31.7% ▼	May. 16 Apr. 16 % Change May. 16 May. 15 % Change Mar. 16 to May. 16 3198 3224 -0.8% ▼ 3198 2409 32.8% ▲ 9615 177 204 -13.2% ▼ 177 259 -31.7% ▼ 593	May. 16 Apr. 16 % Change May. 16 May. 15 % Change May. 16 May. 15 3198 3224 -0.8% ▼ 3198 2409 32.8% ▲ 9615 7386 177 204 -13.2% ▼ 177 259 -31.7% ▼ 593 788

	TODAY STA	rs
6/1/2016 - 6/11/2016	5/1/2016 - 5/11/2016	% Change
3126	3218	-2.9% ▼
49	65	-24.6% ▼
62	77	-19.5% ▼

May 2016 is a Buyer's market**

Home For Sale in May 2016 is 3198 units. It is down 0.8% compared to the last month and up 32.8% compared to the last year. Home Closed in May 2016 is 177 units. It is down 13.2% compared to the last month and down 31.7% compared to the last year. Home Placed under Contract in May 2016 is 202 units. It is down 10.2% compared to the last month and down 12.9% compared to the last year.

^{**}Buyer's market: more than 6 months of inventory based on closed sales. Seller's market: less than 3 months of inventory based on closed sales. Neutral market: 3 - 6 months of inventory based on closed sales.

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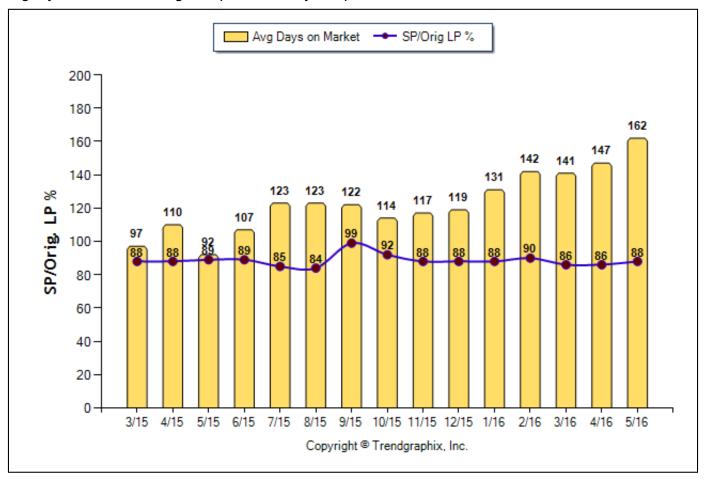
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Price Range: \$0 - No Limit SQFT Range: 0 - No Limit Bedrooms: 0 - No Limit Full Baths: 0 - No Limit Half Baths: 0 - No Limit Year Built: 0 - No Limit



Avg Days On Market & SP/Orig LP % (Mar. 2015 - May. 2016)

Prepared for you by: Hiro Sumida PA



	C	Curnt vs. Prev N	lonth	Curnt	vs. Same Mont	h 1 Yr Ago	Curr	nt vs. Same Qtr	1 Yr Ago
	May. 16	Apr. 16	% Change	May. 16	May. 15	% Change	Mar. 16 to May. 16	Mar. 15 to May. 15	% Change
Days on Market	162	147	10.2% 📥	162	92	76.1% 📥	149	100	49% 📤
Sold/Orig LP Diff. %	88	86	2.3% 📥	88	89	-1.1% ▼	87	88	-1.1% ▼

	TODAY STA	rs
6/1/2016 - 6/11/2016	5/1/2016 - 5/11/2016	% Change
161	153	5.2% 📤
83	84	-1.2% ▼

May 2016 Average Days on Market trend is Rising**

Average Days on Market in May 2016 is 162. It is up 10.2% compared to the last month and up 76.1% compared to the last year.

May 2016 Sold/Original List Price Ratio Remains Steady**

Sold/Original List Price % in May 2016 is 88%. It is up 2.3% compared to the last month and down 1.1% compared to the last year.

^{**}Based on 6 month trend - Rising/Falling/Remains Steady.

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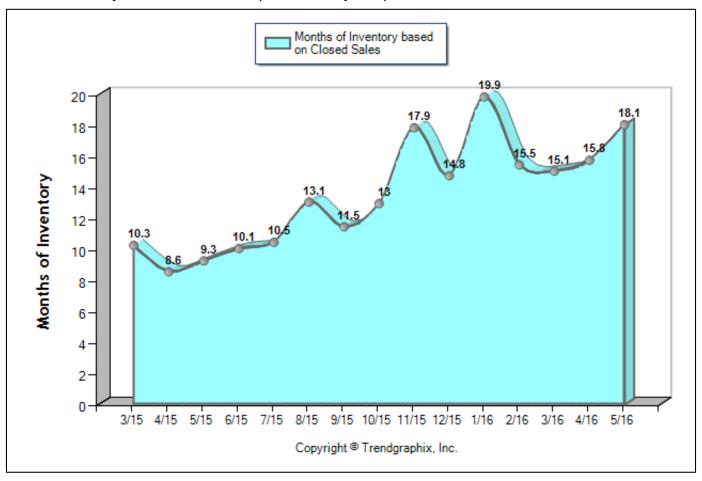
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Months of Inventory Based on Closed Sales (Mar. 2015 - May. 2016)

Prepared for you by: Hiro Sumida PA



	(Curnt vs. Prev N	Month	Curnt	vs. Same Mont	h 1 Yr Ago	Curr	nt vs. Same Qtr	1 Yr Ago
	May. 16	Apr. 16	% Change	May. 16	May. 15	% Change	Mar. 16 to May. 16	Mar. 15 to May. 15	% Change
Months of Inventory (Closed Sales)	18.1	15.8	14.6% 📥	18.1	9.3	94.6% 📥	16.2	9.4	72.5% 📥

rs		
% Change	5/1/2016 - 5/11/2016	6/1/2016 - 6/11/2016
28.9% 📤	49.5	63.8

May 2016 is a Buyer's market**

Months of Inventory based on Closed Sales in May 2016 is 18.1. It is up 14.6% compared to the last month and up 94.6% compared to the last year.

**Buyer's market: more than 6 months of inventory based on closed sales. Seller's market: less than 3 months of inventory based on closed sales. Neutral market: 3 - 6 months of inventory based on closed sales.

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