$Facts \ and \ Trends^{TM}$ - Published July 2016*

Location: Miami Beach

Property Types: Single Family Homes and Condo/Coop/Villa/Twnhse Combined - All Properties - All Properties

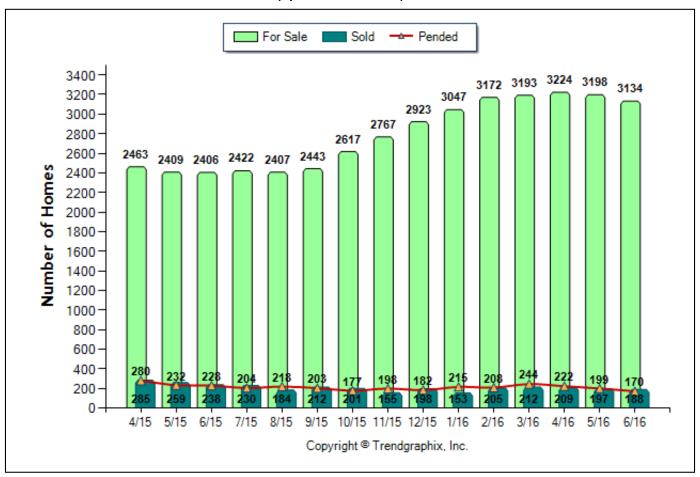
Price Range: \$0 - No Limit SQFT Range: 0 - No Limit Bedrooms: 0 - No Limit

Full Baths: 0 - No Limit Half Baths: 0 - No Limit Year Built: 0 - No Limit



Number of Homes For Sale vs. Sold vs. Pended (Apr. 2015 - Jun. 2016)

Prepared for you by: Hiro Sumida PA



June 2016 is a Buyer's market**

Home For Sale in June 2016 is 3134 units. It is down 2% compared to the last month and up 30.3% compared to the last year. Home Closed in June 2016 is 188 units. It is down 4.6% compared to the last month and down 21% compared to the last year. Home Placed under Contract in June 2016 is 170 units. It is down 14.6% compared to the last month and down 25.4% compared to the last year.

**Buyer's market: more than 6 months of inventory based on closed sales. Seller's market: less than 3 months of inventory based on closed sales. Neutral market: 3 - 6 months of inventory based on closed sales.

All reports are published July 2016, based on data available at the end of June 2016, except for the today stats. All reports presented are based on data supplied by the Mid-Florida MLS, Realtor Association of Miami, Greater Fort Lauderdale Realtors, Southeast Florida Multiple Listing Service (MLS), Realtor Association of The Palm Beaches, Jupiter, Tequesta, Hobe Sound Association of Realtors, St. Lucie Association of Realtors, Realtor Boards of Southwest Florida, Greater Fort Myers and The Beach AOR, Bonita Springs & Estero AOR, Suncoast MLS of PRO Biz, Inc., SpaceCoast MLS/Brevard MLS or their MLSs. Neither the Associations nor their MLSs are in anyway responsible for its accuracy. Data maintained by the Association of their MLSs are in anyway responsible for its accuracy. Data maintained by the Association of their MLSs are in anyway responsible for its accuracy. Data maintained by the Association of Miami, Greater Fort Lauderdale Realtors, Southeast Florida Multiple Listing Service (MLS), Realtor Association of Miami, Greater Fort Lauderdale Realtors, Southeast Florida Multiple Listing Service (MLS), Realtor Association of The Palm Beaches, Jupiter, Tequesta, Hobe Sound Association of Realtors, Scutheast Florida Multiple Listing Service (MLS), Realtor Association of The Palm Beaches, Jupiter, Tequesta, Hobe Sound Association of Realtors, Scutheast Florida Multiple Listing Service (MLS), Realtor Association of The Palm Beaches, Jupiter, Tequesta, Hobe Sound Association of Realtors, Scutheast Florida Multiple Listing Service (MLS), Realtor Association of The Palm Beaches, Jupiter, Tequesta, Hobe Sound Association of Realtors, Scutheast Florida Multiple Listing Service (MLS), Realtor Association of The Palm Beaches, Jupiter, Tequesta, Hobe Sound Association of Realtors, Scutheast Florida Multiple Listing Service (MLS), Realtor Association of The Palm Beaches, Jupiter, Tequesta, Hobe Sound Association of Realtors, Scutheast Florida Multiple Listing Service (MLS), Realtor Association of The Palm Service (MLS) ar

$Facts\ and\ Trends^{TM}$ - Published July 2016*

Location: Miami Beach

Property Types: Single Family Homes and Condo/Coop/Villa/Twnhse Combined - All Properties - All Properties

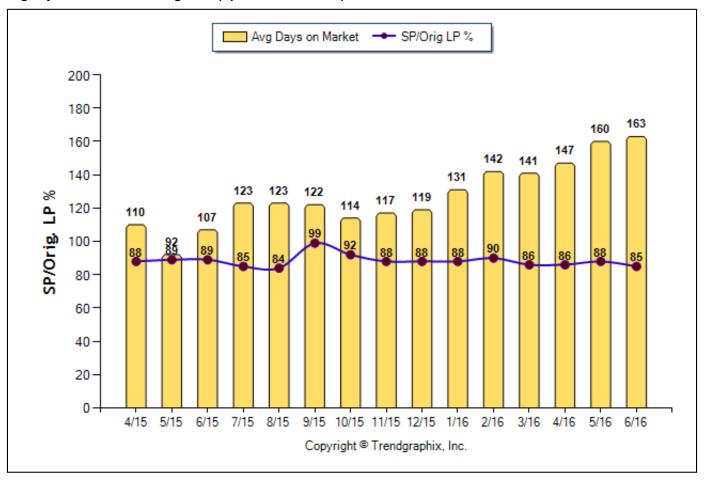
Price Range: \$0 - No Limit SQFT Range: 0 - No Limit Bedrooms: 0 - No Limit

Full Baths: 0 - No Limit Half Baths: 0 - No Limit Year Built: 0 - No Limit



Avg Days On Market & SP/Orig LP % (Apr. 2015 - Jun. 2016)

Prepared for you by: Hiro Sumida PA



June 2016 Average Days on Market trend is Rising**

Average Days on Market in June 2016 is 163. It is up 1.9% compared to the last month and up 52.3% compared to the last year.

June 2016 Sold/Original List Price Ratio is Falling**

Sold/Original List Price % in June 2016 is 85%. It is down 3.4% compared to the last month and down 4.5% compared to the last year.

 $^{^{\}star\star}\textsc{Based}$ on 6 month trend - Rising/Falling/Remains Steady.

All reports are published July 2016, based on data available at the end of June 2016, except for the today stats. All reports presented are based on data supplied by the Mid-Florida MLS, Realtor Association of Miami, Greater Fort Lauderdale Realtors, Southeas Florida Multiple Listing Service (MLS), Realtor Association of The Palm Beaches, Jupiter, Tequesta, Hobe Sound Associations of Realtors, St. Lucie Association of Realtors, Realtor Boards of Southwest Florida, Greater Fort Myers and The Beach AOR, Bonite Springs & Estero AOR, Suncoast MLS of PRO Biz, Inc., SpaceCoast MLS/Brevard MLS. Neither the Association nor their MLSs quarantee or are in anyway responsible for its accuracy. Data maintained by the Associations or their MLS may not reflect all real estate activities in the market. Information deemed reliable but not guaranteed. All reports presented are based on data supplied by the Mid-Florida MLS, Realtor Association of Miamin, Greater Fort Lauderdale Realtors, Southeast Florida Multiple Listing Service (MLS), Realtor Association of The Palm Beaches, Jupiter, Tequesta, Hobe Sound Association of Realtors, Realtor Beach of Southwest Florida, Greater Fort Myers and The Beach AOR, Bonita Springs & Estero AOR, Suncoast MLS of PRO Biz, Inc., SpaceCoast MLS/Brevard MLS or their MLSs. Neither the Associations nor their MLSs guarantee or are in anyway responsible for its accuracy. Data maintained by the Associations or their MLS may not reflect all real estate activities in the market. Information deemed reliable but not guaranteed.

$Facts \ and \ Trends^{TM}$ - Published July 2016*

Location: Miami Beach

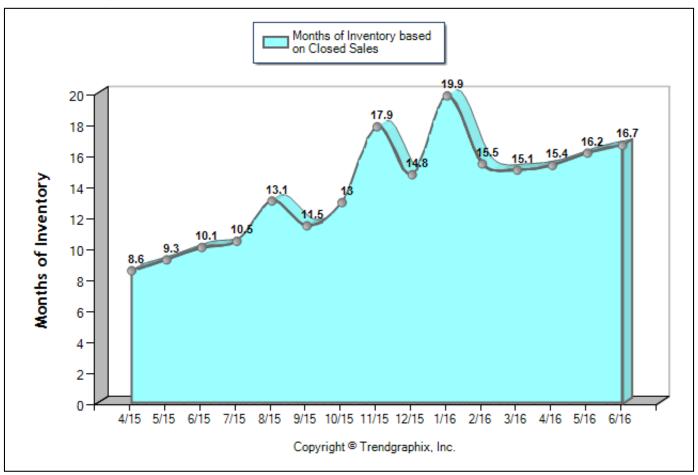
Property Types: Single Family Homes and Condo/Coop/Villa/Twnhse Combined - All Properties - All Properties

Price Range:\$0 - No LimitSQFT Range:0 - No LimitBedrooms:0 - No LimitFull Baths:0 - No LimitHalf Baths:0 - No LimitYear Built:0 - No Limit



Months of Inventory Based on Closed Sales (Apr. 2015 - Jun. 2016)

Prepared for you by: Hiro Sumida PA



June 2016 is a Buyer's market**

Months of Inventory based on Closed Sales in June 2016 is 16.7. It is up 3.1% compared to the last month and up 65.3% compared to the last year.

All reports are published July 2016, based on data available at the end of June 2016, except for the today stats. All reports presented are based on data supplied by the Mid-Florida MLS, Realtor Association of Miami, Greater Fort Lauderdale Realtors, Southeast Florida Multiple Listing Service (MLS), Realtor Association of The Palm Beaches, Jupiter, Tequesta, Hobe Sound Association of Realtors, St. Lucie Association of Realtors, Realtor Boards of Southwest Florida, Greater Fort Myers and The Beach AOR, Bonita Springs & Estero AOR, Suncoast MLS of PRO Biz, Inc., SpaceCoast MLS/Brevard MLS or their MLSs. Neither the Associations not relied all real estate activities in the market. Information deemed reliable but not guaranteed. All reports presented are based on data supplied by the Mid-Florida MLS, Realtor Association of Miami, Greater Fort Lauderdale Realtors, Southeast Florida Multiple Listing Service (MLS), Realtor Association of The Palm Beaches, Jupiter, Tequesta, Hobe Sound Association of Realtors, Such as a constant of Realtors, Realtor Boards of Southwest Florida, Greater Fort Myers and The Beach AOR, Bonita Springs & Estero AOR, Suncoast MLS of PRO Biz, Inc., SpaceCoast MLS/Brevard MLS or their MLSs. Neither the Associations or their MLS aguarantee or are in anyway responsible for its accuracy. Data maintained by the Associations or their MLS aguarantee or are in anyway responsible for its accuracy. Data maintained by the Associations or their MLS aguarantee or are in anyway responsible for its accuracy. Data maintained by the Associations or their MLS aguarantee or are in anyway responsible for its accuracy. Data maintained by the Association or their MLS aguarantee or are in anyway responsible for its accuracy. Data maintained by the Associations or their MLS aguarantee or are in anyway responsible for its accuracy. Data maintained by the Association of the Association or their MLS aguarantee or are in anyway responsible for its accuracy. Data maintained by the Association of their MLS aguarantee or ar

^{**}Buyer's market: more than 6 months of inventory based on closed sales. Seller's market: less than 3 months of inventory based on closed sales. Neutral market: 3 - 6 months of inventory based on closed sales.