$Facts\ and\ Trends^{TM}$ - Published June 2016*

Location: DADE COUNTY

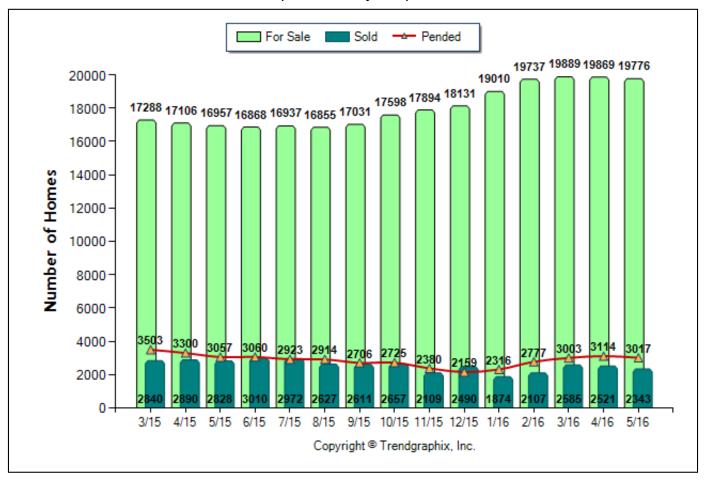
Property Types: Single Family Homes and Condo/Coop/Villa/Twnhse Combined - All Properties - All Properties

Price Range: \$0 - No Limit SQFT Range: 0 - No Limit Bedrooms: 0 - No Limit Full Baths: 0 - No Limit Half Baths: 0 - No Limit Year Built: 0 - No Limit



Number of Homes For Sale vs. Sold vs. Pended (Mar. 2015 - May. 2016)

Prepared for you by: Hiro Sumida PA



		Curnt vs. Prev Month			vs. Same Mont	h 1 Yr Ago	Curnt vs. Same Qtr 1 Yr Ago		
	May. 16	Apr. 16	% Change	May. 16	May. 15	% Change	Mar. 16 to May. 16	Mar. 15 to May. 15	% Change
For Sale	19776	19869	-0.5% ▼	19776	16957	16.6% 📥	59534	51351	15.9% 📥
Sold	2343	2521	-7.1% ▼	2343	2828	-17.1% ▼	7449	8558	-13% ▼
Pended	3017	3114	-3.1% ▼	3017	3057	-1.3% ▼	9134	9860	-7.4% ▼

	TODAY STATS							
6/1/2016 - 6/11/2016	5/1/2016 - 5/11/2016	% Change						
19862	19808	0.3% 📥						
548	467	17.3% 📥						
1008	1087	-7.3% ▼						

May 2016 is a Buyer's market**

Home For Sale in May 2016 is 19776 units. It is down 0.5% compared to the last month and up 16.6% compared to the last year. Home Closed in May 2016 is 2343 units. It is down 7.1% compared to the last month and down 17.1% compared to the last year. Home Placed under Contract in May 2016 is 3017 units. It is down 3.1% compared to the last month and down 1.3% compared to the last year.

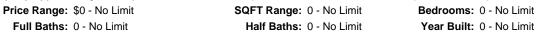
^{**}Buyer's market: more than 6 months of inventory based on closed sales. Seller's market: less than 3 months of inventory based on closed sales. Neutral market: 3 - 6 months of inventory based on closed sales.

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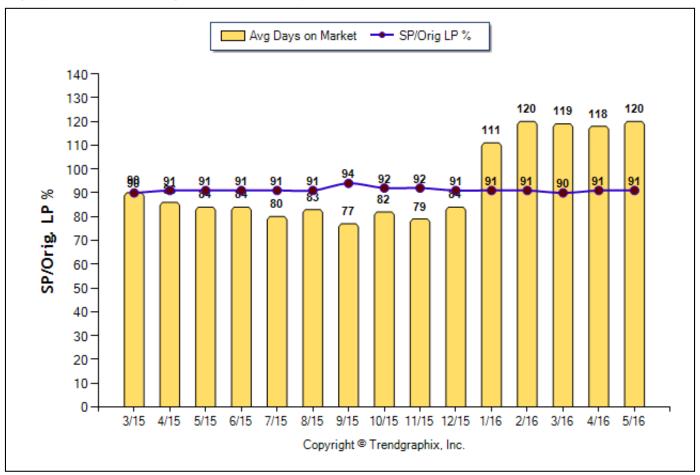
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Avg Days On Market & SP/Orig LP % (Mar. 2015 - May. 2016)

Prepared for you by: Hiro Sumida PA



	Curnt vs. Prev Month		Curnt	s. Same Month 1 Yr Ago Curnt vs. Same Qtr 1 Yr Ag			1 Yr Ago		
	May. 16	Apr. 16	% Change	May. 16	May. 15	% Change	Mar. 16 to May. 16	Mar. 15 to May. 15	% Change
Days on Market	120	118	1.7% 📥	120	84	42.9% 📥	119	87	36.8% 📤
Sold/Orig LP Diff. %	91	91	0%	91	91	0%	91	91	0%

	TODAY STATS							
6/1/2016 - 6/11/2016	5/1/2016 - 5/11/2016	% Change						
124	124	0%						
89	89	0%						

May 2016 Average Days on Market trend is Rising**

Average Days on Market in May 2016 is 120. It is up 1.7% compared to the last month and up 42.9% compared to the last year.

May 2016 Sold/Original List Price Ratio Remains Steady**

Sold/Original List Price % in May 2016 is 91%. It is the same as compared to the last month and the same as compared to the last year.

^{**}Based on 6 month trend - Rising/Falling/Remains Steady.

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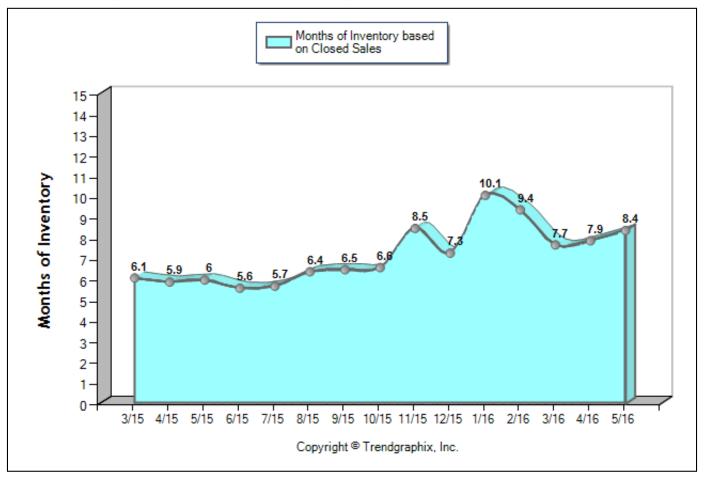
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Price Range: \$0 - No Limit SQFT Range: 0 - No Limit Bedrooms: 0 - No Limit Full Baths: 0 - No Limit Half Baths: 0 - No Limit Year Built: 0 - No Limit



Months of Inventory Based on Closed Sales (Mar. 2015 - May. 2016)

Prepared for you by: Hiro Sumida PA



Curnt vs. Prev Month		Curnt	vs. Same Mont	h 1 Yr Ago	Curnt vs. Same Qtr 1 Yr Ago				
	May. 16	Apr. 16	% Change	May. 16	May. 15	% Change	Mar. 16 to May. 16	Mar. 15 to May. 15	% Change
Months of Inventory (Closed Sales)	8.4	7.9	6.3% 📥	8.4	6	40% 📥	8	6	33.3% 📥

TODAY STATS							
6/1/2016 - 6/11/2016	5/1/2016 - 5/11/2016	% Change					
36.2	42.4	-14.6% ▼					

May 2016 is a Buyer's market**

Months of Inventory based on Closed Sales in May 2016 is 8.4. It is up 6.3% compared to the last month and up 40% compared to the last year.

**Buyer's market: more than 6 months of inventory based on closed sales. Seller's market: less than 3 months of inventory based on closed sales. Neutral market: 3 - 6 months of inventory based on closed sales.

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