



ACHIEVE YOUR LIFE GOALS

Could you benefit if you:

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|---|---|
| <p>Increased sales?
 Increased profits?
 Increased business value?</p> | <p>Increased efficiency?
 Improved cash flow?
 More time for family?</p> |
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AdviCoach brings a variety of tools to help managers achieve their long term objectives! Whether you are a hard-driving business person or the manager of a visionary non-profit, you can achieve more when you have a coach / counselor / mentor who helps you develop into the best leader you can be!

AdviCoach can provide you with the tools to develop your enterprise to achieve your life goals. It will train and educate you to apply a systematic approach to improve your operations. Its Value Builder Program, 21 Rapid Impact Strategies and a variety of other management tools will enable you to address the issues faced by every business and charity:

Time Issues

Not enough time
 Others cannot do what I can
 Not accomplishing what I should
 Need to plan for an exit event

Advisoach Tools

Apprenticeship Plan
 Operations Training Manual
 Time Management Plan
 Comprehensive Exit Plan

Results Sought

Learn to delegate to others
 Provide a focused training program
 Follow a disciplined calendar of events
 Plan now to exit at the best price

Team Issues

Not enough qualified personnel
 Can't get the best people
 Not achieving our objectives
 Improve efficiencies in your firm
 Employees don't achieve results
 Team is not coordinated
 Managers are not effective
 Poor coordination of efforts
 Lack coordination in departments
 Conflicts and communication issues

Employee Acquisition Plan
 Psychometric Profiling Process
 KPI Measurement System
 Lean Manufacturing Program
 Performance Incentive Plan
 Strategic Plan
 Leadership Development Plan
 Team Meeting Rhythm
 Organizational Plan
 Team Building System

Source the best people for your firm
 Screen and select the best fitting people
 Measure performance for results
 Dramatically improve your operations
 Incentive performance to reach goals
 Align efforts to achieve long term goals
 Develop successors for key positions
 Develop effective meetings to work
 Make work flow effectively
 Improve communication in your firm

Money Issues

Need effective short term plan
 Losing money, increasing debt
 Need more profit for growth
 Cash flow stinks
 Competition is tough
 Need more sales
 Develop long term growth

Current Business Plan
 Break Even Plan
 Revenue & Profit Budget
 Cash Gap Plan
 USP and Guarantee
 Sales Management System
 Tactical Marketing Plan

Forecast your need to achieve results
 Cut costs and improve cash flow
 Develop monthly cash flow projection
 Improve cash flow and cash on hand
 Make your firm stand out as the best
 Create high performance sales force
 Grow your firm exponentially

Enterprise Value Issues

Value Builder Program

Systematically improve 8 key drivers of value

Other Management Issues

Variety of Management Tools

Develop Opportunities – Resolve Problems

Development a Management Team That Works. If you want your organization – whether it is a for-profit or non-profit organization – excel and achieve its long term goals, you need advisors, mentors, coaches – not people to do it for you, but resources to provide you the tools for your to achieve your personal and organizational goals. Whether you are the chief executive officer or a significant line manager, a business coach can provide you the tools.

FREE COMPLIMENTARY COACHING SESSION

If you want to see what we do – or are just curious what tools we use - one of our AdviCoach personnel will provide a **free 90 minute personal coaching session**. At the conclusion, you will walk away with an understanding of what you can achieve and some effective tools to can use in the future. There will be no obligation and no high pressure sales pitch.

At the session, one of our coaches will provide you with a clear vision of what you can accomplish in your business or nonprofit enterprise. You can use the tools we provide by yourself, or work with us. It is your choice. There is no obligation. We will provide 90 minutes of advice, guidance and introduction to some of our management techniques for absolutely no charge.

Just leave us your card. We will contact you to schedule your no-cost complimentary coaching session.

**AdviCoach / Baltus Group
 Business Advisers & Coaches**

Call:

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