

Training Subcommittee March 2016 Update  
By Ross B. Lampert

March is a busy month in the training module world, as we get you ready for the quarterly [activity](#) and [financial](#) reports that will be due next month and finish out the series on [recruiting new chapter members](#).

The 2016 QAR module is in development now and will be released before the end of the month. ALL chapter officers; state presidents, vice presidents, and secretaries; and region presidents should review it. Since little has changed from the 2015 QAR form, you can view the [2015 training module](#) and get a leg up.

The Quarterly Financial Report form is unchanged from last year. ALL new chapter officers; new state presidents, vice presidents, and treasurers; and new region presidents should review [the QFR training module](#), especially if you haven't dealt with this form before.

Finally, [Recruiting New Members, Part 4](#), is good for all chapter and state officers. This module features over half a dozen short video vignettes in which a chapter member tries to recruit someone into the chapter. Sometimes they succeed, sometimes they don't. There's a discussion of why they succeeded or failed after each vignette.

Looking ahead, Riq Baldwin is putting together a module on fund raising. That's something we all can do better at. If your chapter—or some other organization you belong to—has a program that has worked well and you think other chapters could use it too, shoot Riq and e-mail at [riqb@cableone.net](mailto:riqb@cableone.net). He'd love to hear from you.