

## **NEWS RELEASE**

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## **FOR IMMEDIATE RELEASE**

**April 6, 2015**

### **LeChase acquires C.W. Brown, Inc. to join its construction services business**

*Industry-leading firm is expanding its New York State operations with Armonk, N.Y. company*

ROCHESTER, N.Y., April 6, 2015 – LeChase Construction Services, LLC, a full-service construction management and general construction firm, is expanding its New York State operations with the acquisition of C.W. Brown, Inc., located in Armonk, N.Y., the two companies announced today. Under the contract terms, which took effect on April 1, 2015, C.W. Brown will operate as a division of LeChase Construction, with the same workforce and market focus.

The combination of these two companies joining forces creates a highly skilled construction company with the size and power to provide outstanding services in the health care, education, industrial and manufacturing, science and technology, and commercial markets throughout the tri-state region.

This move is designed to help serve our construction customers in the Northeast region of the United States with more offices and more skilled construction professionals who have regional experience and a firm grasp of local resources and conditions. All offices will remain open and operate as they presently do. LeChase currently employs approximately 700 people, while C.W. Brown employs approximately 80, including office and skilled workforce.

*“LeChase began more than 70 years ago, founded on a tradition of family values and ethics—ideals that we have maintained throughout our growth and our history. The addition of C.W. Brown to our organization is a natural fit and enhances our presence in*

*the region with the addition of the 60 talented professionals that the C.W. Brown team brings to us,” said **William H. Goodrich, president and CEO of LeChase.** “C.W. Brown is a like-minded company with long-standing relationships in similar industries that will help LeChase continue to grow in the Northeast. The management team, staff and field personnel at C.W. Brown are welcome additions to the LeChase team.”*

Founded in 1984, C.W. Brown has averaged around \$50 million annually in building construction over the last several years.

*“This announcement is great news for our employees and our customers because it not only increases our ability to take on larger and more complex projects, but we share the same culture and mindset as LeChase, which is rare in the construction industry,” said **Renee Brown, president and CEO of C.W. Brown.** “Like us, LeChase has high ethical standards, a great culture, strong employee relations and a customer partnership approach that has helped the company build strong relationships of repeat business for more than 70 years. This unification will allow our company to carry on for years and years to come.”*

LeChase, which is headquartered in Rochester, N.Y., with offices in Albany, Binghamton, Buffalo, Corning, Ithaca and Syracuse, N.Y., as well as Mansfield, Pa., and Charlotte and Durham N.C., was founded in 1944. The firm has averaged \$700 million annually in building construction in recent years and is currently ranked in the Top 100 listing of the nation’s top 400 contractors, according to Engineering News-Record (ENR) magazine, a leading weekly trade magazine.

Both LeChase and C.W. Brown share a similar focus on green building and safety practices, with both companies having received numerous U.S. Green Building Council (USGBC) and Associated General Contractors of America (AGC) Safety Awards over the years.

### **About LeChase Construction Services, LLC**

LeChase Construction ([www.lechase.com](http://www.lechase.com)) is a full-service construction management and general construction firm with extensive experience in many sectors of the industry.

Headquartered in Rochester, N.Y., with offices in Albany, Binghamton, Buffalo, Corning, Ithaca and Syracuse, N.Y.; Mansfield, Pa.; and Charlotte and Durham, N.C., LeChase has constructed hundreds of buildings for clients throughout New York state, the eastern United States and as far away as the United Kingdom and Brazil. The 70-year-old firm is well recognized for its strong commitment to superior quality, innovative solutions and safe practices.

Widely recognized as one of the nation’s top contractors, LeChase’s annual revenues consistently average \$700 million in building construction.

### **About C.W. Brown, Inc.**

C.W. Brown, Inc. ([www.cwbrown.com](http://www.cwbrown.com)) is a general contracting and construction management firm specializing in high-end interior alterations and renovations.

Headquartered in Armonk, N.Y., C.W. Brown is a certified Woman-Owned Business Enterprise, with an approximate annual revenue of \$50 million in building construction. The firm has been serving commercial clients in the tri-state area for more than 30 years. C. W. Brown is best known for its efficiency, organization and highly professional approach, which has been developed and continually refined since its inception.

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