

Please plan to attend the 2016 Indiana Regional Dairy Meetings!

Indiana Dairy Producers and Purdue Extension are partnering to bring you timely information to help you manage your dairy operations. The meetings will focus on dairy dollars and sense; tools to have an effective budget, utilize your financials successfully, and help in figuring your true cost of production.

NEW THIS YEAR are meeting locations in Rushville (at Rush County Fairgrounds), Monroe (at Adams County Fairgrounds) and Plymouth (Christos Banquet Center). Lunch is included. Membership in IDP is encouraged but it is not required. Thanks to IDP member dues and generous sponsorship, we are able to provide this valuable information at no cost to you!

All meetings are Eastern Time, except the Evansville meeting is Central Time.

9:00 a.m.—Registration
9:20 a.m.—Meeting Begins
2:30 p.m. Wrap-up & Adjourn
Delicious lunch is INCLUDED!

If you require auxiliary aids and services due to a disability or have special food needs, please contact us 1 week prior to the event at 765-494-9478.

Meeting Locations

→ January 27—Rushville

Rush County Fairgrounds
Root Building
1299 N Sexton
Rushville, Indiana 46173
Ph: 765.932.3211

→ January 28—Evansville (Central Time)

(In conjunction with SW Indiana Holstein meeting)
Hornville Tavern
2607 W Baseline Road
Evansville, IN 47720
Ph: 812.963.0967

→ February 9—Shipshewana

(In conjunction with Hubbard Feeds)
The Farmstead Inn
370 South Van Buren Street
Shipshewana, IN 46565
Ph: 260.768.4595

→ February 10—Monroe

Adams County Fairgrounds
Dining Hall
150 W Washington Street
Monroe, IN 46772
Ph: 260.724.5322

→ February 11—Plymouth

Christos Banquet Center
830 Lincolnway East
Plymouth, IN 46563
Ph: 574.935.9666

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2016 Indiana Regional Dairy Meetings



Dollars and Sense

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Jan. 27, 28 and Feb. 9, 10, 11

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Sponsored by:

Indiana Dairy Producers

In partnership with:

Purdue Extension



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Posey County Co-op
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Keynote Speakers



Gary Sipiorski, Vita Plus, has extensive banking and ag lending experience and teaches dairy financials at UW Madison. He has given presentations throughout the US and beyond. He will be speaking at Evansville, Plymouth and Monroe.



Melanie Strait-Bok is a Regional VP of Financial Services for Farm Credit Mid-America. For 12 years, she has served the rural and ag community. She started her career with FCMA as a loan officer where her portfolio encompassed dairy farmers of various sizes from 20 to 700 cows.

Topics and Speakers

How the most successful dairy producers utilize their financial information:

Gary Sipiorski, Evansville, Monroe and Plymouth
Melanie Strait-Bok, Rushville & Shipshewana

How to have an Effective Budget:

Gary Sipiorski, Evansville, Monroe, Plymouth
Dennis Hicks, Rushville & Shipshewana

Understanding and Figuring your Cost of Production:

Dr. Nicole Olynk-Widmar
Elizabeth Byrd, MS, JD

IDP Update:

Steve Obert, IDP President
Doug Leman, IDP Exec. Director



Dr. Nicole Olynk Widmar, Assoc. Prof. of Ag Econ at Purdue, has an integrated program of applied research, extension & outreach, and teaching. Much of her work focuses on assisting with and providing support for ag producer decision making.

Elizabeth Byrd is an Ag Ed PhD Candidate at Purdue. She holds a B.S. from Purdue, a M.S. from Cornell, and J.D. from West Virginia. She has a strong interest in applied research and Extension work which links regulatory and legal questions with ag producer decision making.

Keynote Speakers (con't)



Dennis Hicks is a CPA with Clifton Larson Allen LLP. With more than 27 years of experience, Dennis has extensive knowledge in serving agribusiness with a focus on animal agriculture. Dennis specializes in auditing, accounting, reporting, merger & acquisition services, and employee benefit plans.



2016 Regional Meetings Registration Form

Farm Name _____

Name _____

Address _____

City _____

State _____ Zip _____

Phone (____) _____

Names of additional Attendees from a farm or family _____

Registration: (Includes lunch)

I (we) will be attending the following location:

_____ January 27, Rushville

_____ January 28, Evansville

_____ February 9, Shipshewana

_____ February 10, Monroe

_____ February 11, Plymouth

Total number attending _____

**Attendance is free,
Please preregister!!**

Registration deadline for Rushville & Evansville— January 22

Registration deadline for Shipshewana, Monroe and Plymouth — Feb 5

Register online at
www.IndianaDairy.org
Or by mail, email, or phone:
Indiana Dairy Producers
c/o Doug Leman 205 W Gordon
Francesville, IN 47946
317-695-8228
dougleman@indianadairy.org