



Business Delegation of Canadian Environmental Technology Companies to Bavaria, Germany

In the sectors
Water and Wastewater Treatment and Management
Recycling, Waste Treatment and Management

May 3 - 8, 2014 – Munich, Germany

- Including site visits, company visits and individual business meetings at IFAT Entsorga -

For many years, Germany has been the pioneer of the environmental technologies sector and its high-quality, advanced technology is used worldwide. The **business delegation of Canadian environmental technologies companies to Germany** provides a unique opportunity to learn more about recent market and product developments and to **develop business relations** with Bavarian suppliers and manufacturers.

BUSINESS DELEGATION

In the framework of the **business delegation to Bavaria, Germany in May 2014**, organized by the Canadian German Chamber of Industry and Commerce in Montreal, up to 10 Canadian environmental technology companies will visit reference projects as well as manufacturers and suppliers in Munich and other Bavarian cities. In addition, the participating Canadian companies will benefit from an individual **matchmaking service** with Bavarian companies at the renowned tradeshow **IFAT Entsorga** in Munich from May 5 - 9, 2014.

The business trip is designed for a selected group of Canadian environmental technology companies and focuses on the two sectors **water and wastewater treatment/management** and **recycling, waste treatment and management**. The trip is designed for top tier manufacturers and technology suppliers within these sectors.

The program is initiated by *Bayern International*, an export-promotion and location marketing company of the Free State of Bavaria.

PROGRAM (TBC)

The business delegation offers a substantial and varied program including site visits of reference projects, leading German technology company visits, networking as well as individual business meetings at IFAT Entsorga 2014.

Sat., May 3, 2014	Arrival in Munich
Sun., May 4, 2014	Visit of reference projects in the two sectors (Munich and surroundings)
Mon., May 5, 2014	Visit of 3 Bavarian companies (Munich and surroundings)
Tue., May 6, 2014	Visit of 3 Bavarian companies (Munich and surroundings)
Wed., May 7, 2014	Visit of the trade show IFAT Entsorga including individual business meetings with Bavarian companies, Participation in the Canada Special 2014 (hall A5: Expert Speakers, Case Studies, Q&A) and the Canadian Networking Reception at the Canadian Pavilion
Thu., May 8, 2014	Individual business meetings with Bavarian companies at IFAT Entsorga



PARTICIPATION COSTS

The total costs of the program participation will be between 600.00 and 750.00 CAD depending on the number of participants. This includes **local transfer by bus and/or taxi, logistics, the entrance ticket to the trade show, company and project site visits** as well as **an individual matchmaking** with leading Bavarian companies at IFAT Entsorga (excluding flight to Germany, accommodation, food expenses).

The full amount is due before the commencement of the program and is non-refundable.

- Pre-reserved by the Canadian German Chamber; to be paid individually:
 - Hotels
 - Restaurant visits (food + beverages)
- To be reserved by yourself; to be paid individually:
 - Flight Canada-Germany (roundtrip)

For further details concerning participation in the business delegation to Germany for Canadian environmental technology companies, please contact us.

***There is only a limited number of places for participants!
Take this exciting opportunity and be one of them! – Call us now to reserve your spot!***

YOUR CONTACT

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Registration

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Please return the response form by Friday, February 28, 2014 by fax to (514) 844-1473 or email to

anna-lena.gruenagel@germanchamber.ca

- BINDING REGISTRATION:** Yes, we would like to participate in the business delegation for Canadian environmental technology companies to Bavaria, Germany.
- We are not interested in the business delegation to Germany, but we would like to receive **further information about the activities and upcoming projects** of the Canadian German Chamber in the environmental technology sector.

Company or institution: _____

Name: _____ Position: _____

Address: _____

Phone and fax: _____

E-mail and website: _____

Field of activity: _____

Expectations regarding the business trip: _____

Our company is interested in meetings with: _____

(Place, Date)

(Signature)