

Finishing in 2013

It is all in the execution. We all hear how the best laid plans often fail and that at least 60% of all plans never are implemented. What happens? There are several success factors that can enhance your likelihood of executing your plans successfully:

Focused action - keep yourself and your team on track and in focus

Sense of urgency - keep the energy and excitement ongoing

Leadership - you must accept the leadership and the responsibility. If you are inexperienced as a leader, develop this skill or get a business coach to help you



Teamwork- be sure you have a team to support goal attainment. Learn more about team leadership and team dynamics

Roles and responsibilities - be sure everyone involved understand what they need to be doing, how much, by when, etc.

Communications- you must also be sure you have ongoing communication systems in place. Consider internal and external communication needs

Supportive tools and resources- invest in the tools and resources that will get you to your goals. Without these you may find your goal will be out of reach. An investment now can reap huge returns later. Don't be afraid to ask for help.

Measures- don't forget to identify how you will measure success and to incorporate milestone measures along the way

Follow up - do not make assumptions and be sure to track and monitor your progress

If you keep the above success factors in mind, you can ensure that you "finish" in 2013 and are setting up for a successful 2014. Go for it!!!!

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