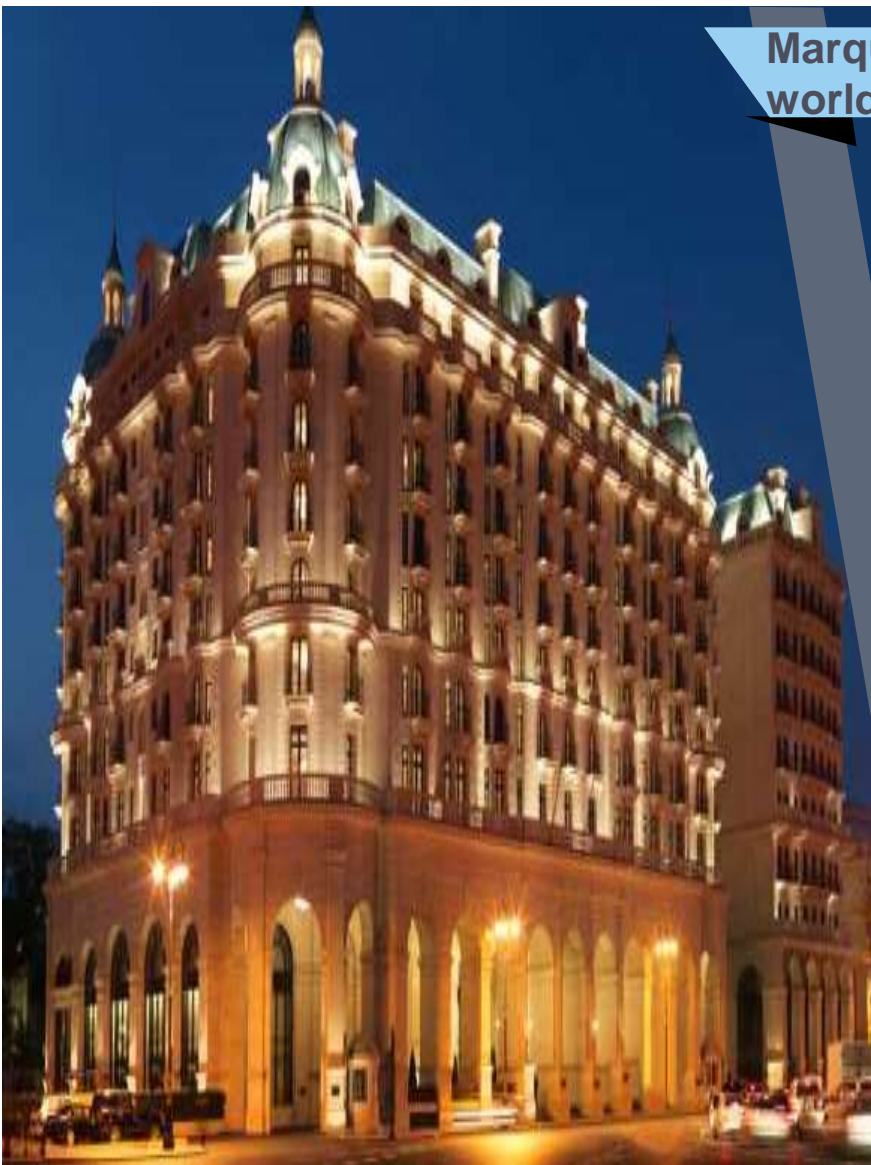


Iconic Times Square Hotel Checks in for Savings



Marquee property of Large Hotel & Leisure Company with over 1,200 hotels worldwide




Engagement Overview

- Multi year Energy Management & Analytics Services to drive energy consumption reduction to help Hotel achieve 2020 Energy reduction target
- Analytics driven service that empowers Engineering teams to take immediate actions to correct Energy deviations, Enhance life of equipment , reduce Maintenance costs & Breakdown cycles

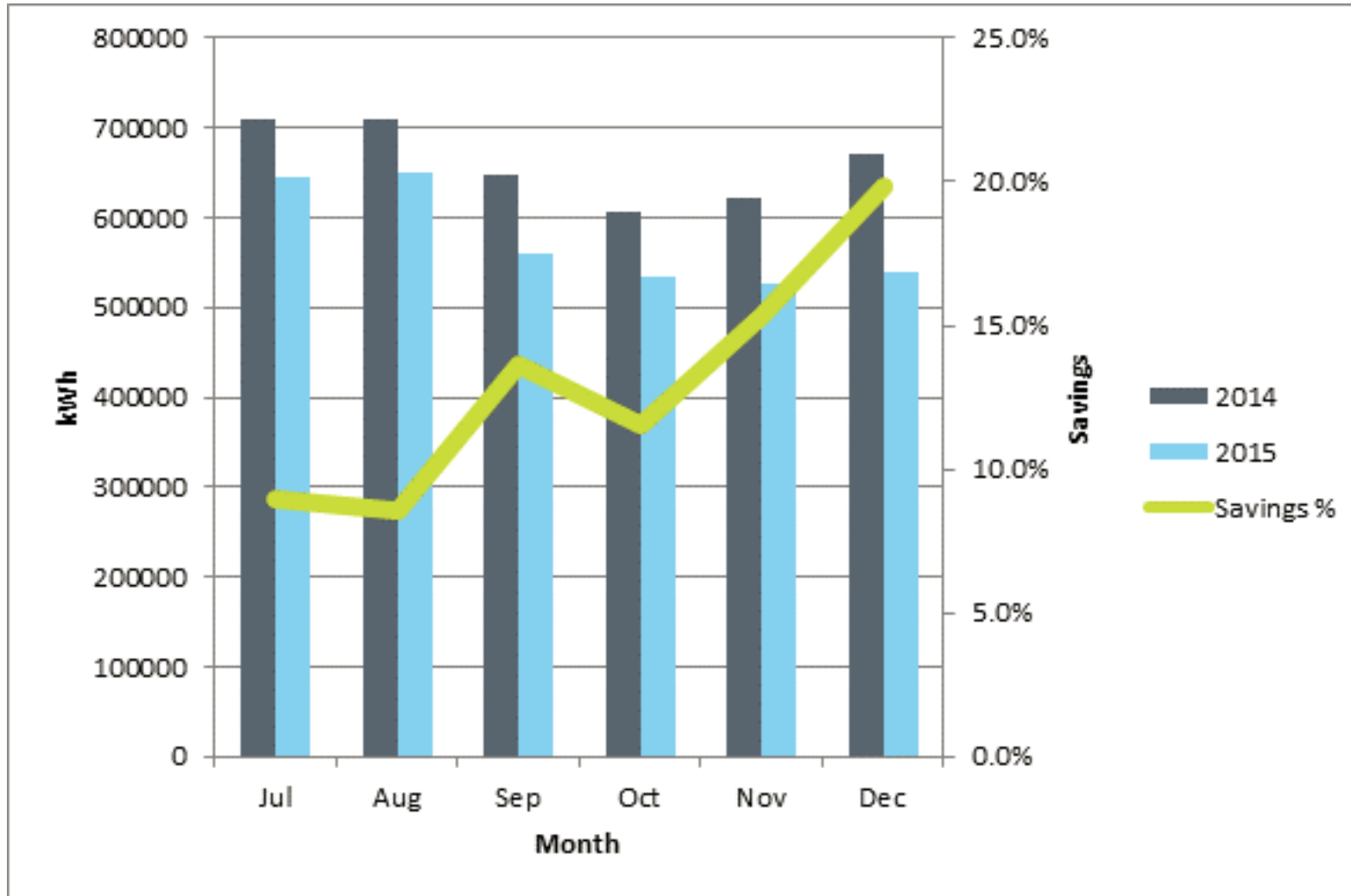
Value to Hotel

- Guest Satisfaction Improvement & Compliance Improvement
- Energy Savings by 100% Operational measures addressing all areas of Hotel incl. Guest Rooms
- Energy Savings by Maximizing value of existing investments – No CAPEX
- Energy Savings by Continuous commissioning of assets like Chillers & AHUs
- Analysis of the asset operational data of major assets w.r.t usage deviations, schedule and thermal policy violations pin points where exactly the problem is, or how can it be rectified

Results

Energy Savings	Analytics Driven Service	Savings Generated From
<ul style="list-style-type: none">▪ Savings of approx. 15% of Energy Spend achieved in 3 months	<ul style="list-style-type: none">▪ Over 700,000 data points analyzed everyday – All collected from existing systems	<ul style="list-style-type: none">▪ Advanced analytics to correlate data from Building & Room Management Systems , Energy Sub-meters, ,Occupancy & Weather systems
		

Iconic Times Square Hotel Checks in for Savings



- Over 8% energy savings delivered to date
- 100% Operational Measures
- RoI in less than 5 months
- 15% average savings delivered between Oct. – Dec.