Monthly Indicators



May 2015

The U.S. economy has been pretty even so far this year. Usually when new figures are released, they paint a pretty picture worthy of putting above the fireplace in that purchased new home. Recently, some numbers for the first quarter were adjusted to show a slight contraction in the economy. The initial response from Wall Street was unfavorable, but the correction itself is truly a mere blip. Nobody is predicting that the market will take a sudden turn.

New Listings were down 3.7 percent to 1,557. Pending Sales decreased 49.3 percent to 513. Inventory shrank 0.6 percent to 5,463 units.

Prices moved higher as Median Sales Price was up 7.2 percent to \$171,200. Days on Market decreased 14.9 percent to 74 days. Months Supply of Inventory was down 8.7 percent to 6.3 months, indicating that demand increased relative to supply.

One interesting effect of a weaker-than-expected economy is that the Federal Reserve does not seem ready to raise short-term interest rates during summer, as some had suggested might happen. New projections indicate that rates will remain the same until September at the earliest. The dominant storylines in housing are decidedly not negative these days. Instead, you're more likely to see top sales and luxury living highlighted than the woes of foreclosures and short sales.

Quick Facts

+ 15.4% + 7.2% - 0.6%

One-Year Change in
Closed Sales
One-Year Change in
Median Sales Price
One-Year Change in
Months Supply

A research tool provided by the Greater Greenville Association of REALTORS® Percent changes are calculated using rounded figures.

| Market Overview | 2 |
|--------------------------------|----|
| New Listings | 3 |
| Pending Sales | 4 |
| Closed Sales | 5 |
| Days on Market Until Sale | 6 |
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| Percent of List Price Received | 9 |
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| Months Supply of Inventory | 12 |
| | |



Market Overview

Key market metrics for the current month and year-to-date figures.

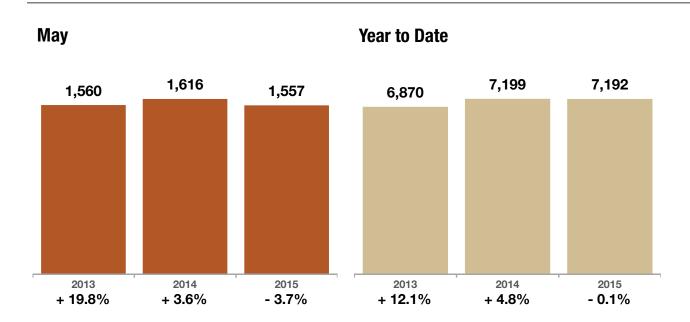


| Key Metrics | Historical Sparkbars 05-2013 05-2014 05-2015 | 05-2014 | 05-2015 | Percent Change | YTD 2014 | YTD 2015 | Percent Change |
|-----------------------------|--|-----------|-----------|----------------|-----------|-----------|----------------|
| New Listings | | 1,616 | 1,557 | - 3.7% | 7,199 | 7,192 | - 0.1% |
| Pending Sales | | 1,011 | 513 | - 49.3% | 4,388 | 4,441 | + 1.2% |
| Closed Sales | Hillia iddila bil | 972 | 1,122 | + 15.4% | 3,681 | 4,384 | + 19.1% |
| Days on Market | 1.111111111111 | 87 | 74 | - 14.9% | 90 | 83 | - 7.8% |
| Median Sales Price | | \$159,750 | \$171,200 | + 7.2% | \$153,259 | \$165,000 | + 7.7% |
| Average Sales Price | nth.nt.lllthatatl | \$194,733 | \$202,699 | + 4.1% | \$185,938 | \$195,157 | + 5.0% |
| Pct. of List Price Received | .:111111111111111111111 | 96.4% | 97.2% | + 0.8% | 96.1% | 96.9% | + 0.8% |
| Housing Affordability Index | Lulliid | 151 | 146 | - 3.3% | 157 | 152 | - 3.2% |
| Inventory of Homes for Sale | | 5,497 | 5,463 | - 0.6% | | | |
| Months Supply of Inventory | | 6.9 | 6.3 | - 8.7% | | | |

New Listings

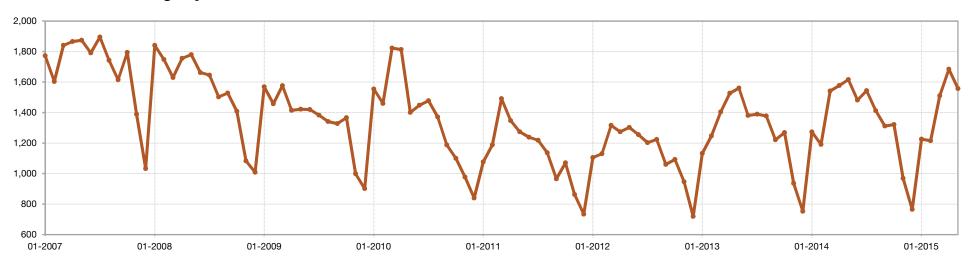
A count of the properties that have been newly listed on the market in a given month.





| New Listings | | Prior Year | Percent Change |
|----------------|-------|------------|----------------|
| June 2014 | 1,482 | 1,381 | +7.3% |
| July 2014 | 1,544 | 1,389 | +11.2% |
| August 2014 | 1,413 | 1,378 | +2.5% |
| September 2014 | 1,312 | 1,222 | +7.4% |
| October 2014 | 1,321 | 1,269 | +4.1% |
| November 2014 | 969 | 936 | +3.5% |
| December 2014 | 765 | 753 | +1.6% |
| January 2015 | 1,226 | 1,273 | -3.7% |
| February 2015 | 1,215 | 1,191 | +2.0% |
| March 2015 | 1,510 | 1,542 | -2.1% |
| April 2015 | 1,684 | 1,577 | +6.8% |
| May 2015 | 1,557 | 1,616 | -3.7% |
| 12-Month Avg | 1,333 | 1,294 | +3.0% |

Historical New Listings by Month



Pending Sales

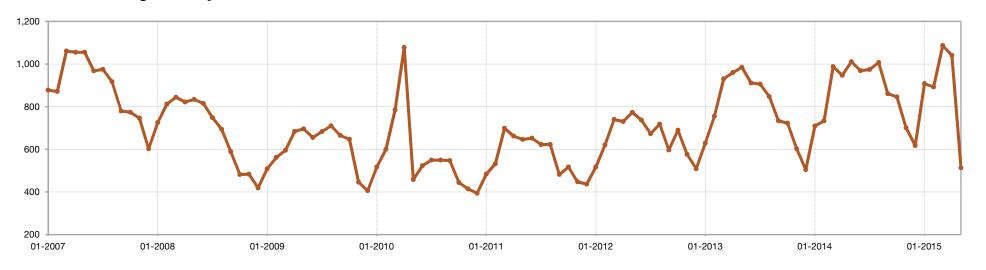
A count of the properties on which offers have been accepted in a given month.



| May | | | Year to Date | | |
|-------------------------|------------------------|-------------------------|-------------------------|------------------------|------------------------|
| 985 | 1,011 | | 4,260 | 4,388 | 4,441 |
| | | | | | |
| | | 513 | | | |
| | | | | | |
| | | | | | |
| 2013 + 27.4 % | 2014 + 2.6 % | 2015 - 49.3 % | 2013 + 26.0 % | 2014 + 3.0 % | 2015 + 1.2 % |

| Pending Sales | | Prior Year | Percent Change |
|----------------|-------|------------|----------------|
| June 2014 | 969 | 911 | +6.4% |
| July 2014 | 974 | 906 | +7.5% |
| August 2014 | 1,007 | 847 | +18.9% |
| September 2014 | 861 | 734 | +17.3% |
| October 2014 | 846 | 723 | +17.0% |
| November 2014 | 701 | 603 | +16.3% |
| December 2014 | 618 | 504 | +22.6% |
| January 2015 | 908 | 709 | +28.1% |
| February 2015 | 892 | 733 | +21.7% |
| March 2015 | 1,087 | 988 | +10.0% |
| April 2015 | 1,041 | 947 | +9.9% |
| May 2015 | 513 | 1,011 | -49.3% |
| 12-Month Avg | 868 | 801 | +8.3% |

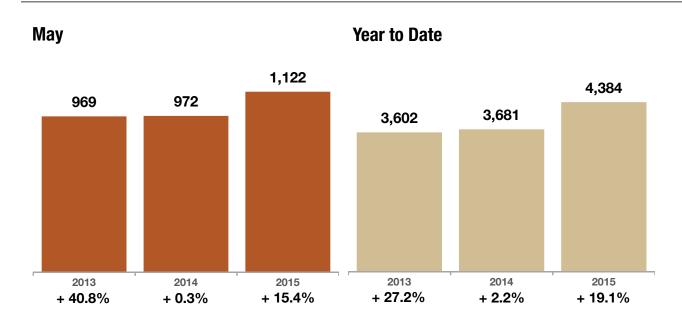
Historical Pending Sales by Month



Closed Sales

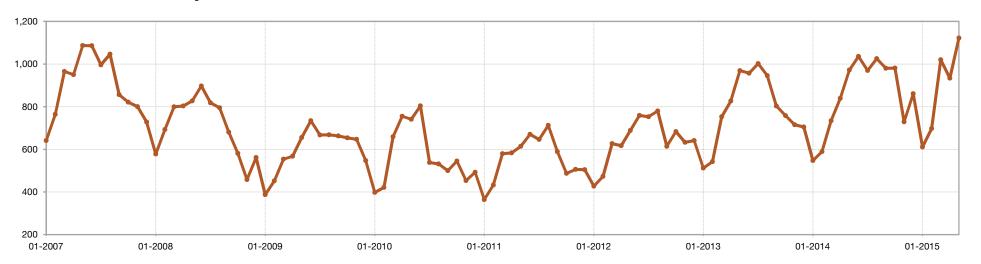
A count of the actual sales that closed in a given month.





| Closed Sales | | Prior Year | Percent Change |
|----------------|-------|------------|----------------|
| June 2014 | 1,036 | 957 | +8.3% |
| July 2014 | 970 | 1,002 | -3.2% |
| August 2014 | 1,025 | 946 | +8.4% |
| September 2014 | 980 | 803 | +22.0% |
| October 2014 | 981 | 758 | +29.4% |
| November 2014 | 729 | 715 | +2.0% |
| December 2014 | 861 | 705 | +22.1% |
| January 2015 | 611 | 547 | +11.7% |
| February 2015 | 697 | 589 | +18.3% |
| March 2015 | 1,020 | 734 | +39.0% |
| April 2015 | 934 | 839 | +11.3% |
| May 2015 | 1,122 | 972 | +15.4% |
| 12-Month Avg | 914 | 797 | +14.6% |

Historical Closed Sales by Month



Days on Market Until Sale

Average number of days between when a property is listed and when an offer is accepted in a given month.

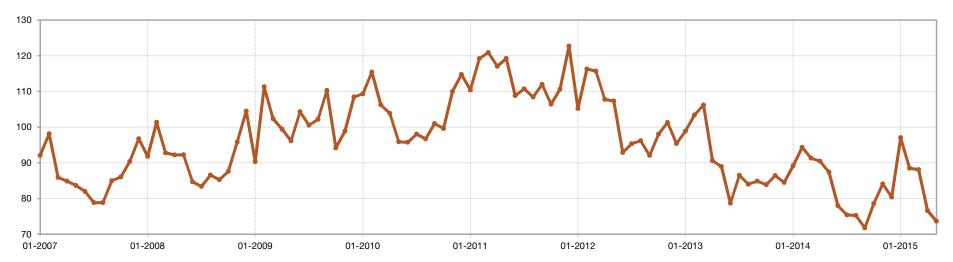


| May | | | Year to Date | | |
|-------------------------|------------------------|-------------------------|-------------------------|------------------------|------------------------|
| 89 | 87 | 74 | 97 | 90 | 83 |
| | | | | | |
| | | | | | |
| 2013 - 16.8 % | 2014 - 2.2 % | 2015 - 14.9 % | 2013 - 11.8 % | 2014 - 7.2 % | 2015 - 7.8 % |

| Days on Market | | Prior Year | Percent Change |
|----------------|----|------------|----------------|
| June 2014 | 78 | 79 | -1.3% |
| July 2014 | 75 | 87 | -13.8% |
| August 2014 | 75 | 84 | -10.7% |
| September 2014 | 72 | 85 | -15.3% |
| October 2014 | 79 | 84 | -6.0% |
| November 2014 | 84 | 86 | -2.3% |
| December 2014 | 80 | 84 | -4.8% |
| January 2015 | 97 | 89 | +9.0% |
| February 2015 | 88 | 94 | -6.4% |
| March 2015 | 88 | 91 | -3.3% |
| April 2015 | 77 | 90 | -14.4% |
| May 2015 | 74 | 87 | -14.9% |
| 12-Month Avg* | 80 | 86 | -7.0% |

^{*} Average Days on Market of all properties from June 2014 through May 2015. This is not the average of the individual figures above.

Historical Days on Market Until Sale by Month



Median Sales Price

Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.

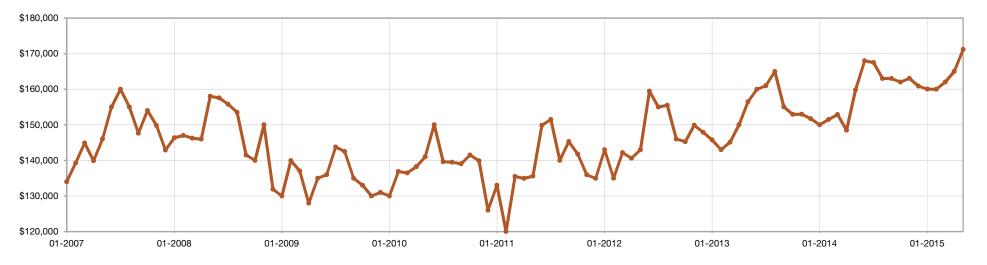


| May | | | Year to Da | te | |
|------------------------|------------------------|------------------------|------------------------|------------------------|----------------|
| \$156,500 | \$159,750 | \$171,200 | \$149,475 | \$153,259 | \$165,000 |
| | | | | | |
| | | | | | |
| | | | | | |
| 2013 + 9.4 % | 2014 + 2.1 % | 2015 + 7.2 % | 2013 + 6.8 % | 2014 + 2.5 % | 2015 + 7.7% |

| Median Sales Price | | Prior Year | Percent Change |
|--------------------|-----------|------------|----------------|
| June 2014 | \$168,000 | \$160,000 | +5.0% |
| July 2014 | \$167,500 | \$161,000 | +4.0% |
| August 2014 | \$163,000 | \$165,000 | -1.2% |
| September 2014 | \$163,000 | \$155,041 | +5.1% |
| October 2014 | \$162,000 | \$152,950 | +5.9% |
| November 2014 | \$163,054 | \$153,000 | +6.6% |
| December 2014 | \$160,900 | \$151,700 | +6.1% |
| January 2015 | \$160,021 | \$150,000 | +6.7% |
| February 2015 | \$160,000 | \$151,500 | +5.6% |
| March 2015 | \$162,000 | \$152,869 | +6.0% |
| April 2015 | \$165,000 | \$148,500 | +11.1% |
| May 2015 | \$171,200 | \$159,750 | +7.2% |
| 12-Month Med* | \$164,825 | \$155,900 | +5.7% |

 $^{^{\}star}$ Median Sales Price of all properties from June 2014 through May 2015. This is not the median of the individual figures above.

Historical Median Sales Price by Month



Average Sales Price

Average sales price for all closed sales, not accounting for seller concessions, in a given month.

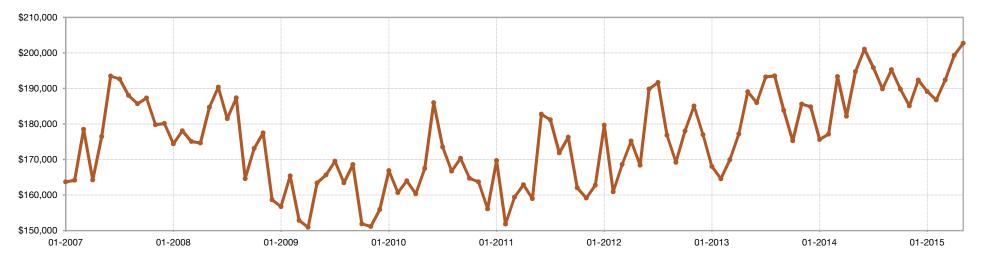


| May | | | , | Year to Date | | |
|-------------------------|------------------------|------------------------|---|------------------------|------------------------|------------------------|
| \$189,059 | \$194,733 | \$202,699 | | \$175,650 | \$185,938 | \$195,157 |
| | | | | | | |
| | | | | | | |
| 2013 + 12.3 % | 2014 + 3.0 % | 2015 + 4.1 % | | 2013 + 3.1 % | 2014 + 5.9 % | 2015 + 5.0 % |

| | Prior Year | Percent Change |
|-----------|---|--|
| \$201,040 | \$186,012 | +8.1% |
| \$195,869 | \$193,262 | +1.3% |
| \$189,862 | \$193,538 | -1.9% |
| \$195,273 | \$183,821 | +6.2% |
| \$189,779 | \$175,298 | +8.3% |
| \$185,120 | \$185,601 | -0.3% |
| \$192,346 | \$184,846 | +4.1% |
| \$189,125 | \$175,665 | +7.7% |
| \$186,760 | \$177,120 | +5.4% |
| \$192,402 | \$193,357 | -0.5% |
| \$199,289 | \$182,173 | +9.4% |
| \$202,699 | \$194,733 | +4.1% |
| \$193,297 | \$185,452 | +4.2% |
| | \$195,869 \$189,862 \$195,273 \$189,779 \$185,120 \$192,346 \$189,125 \$186,760 \$192,402 \$199,289 \$202,699 | \$201,040 \$186,012 \$195,869 \$193,262 \$189,862 \$193,538 \$195,273 \$183,821 \$189,779 \$175,298 \$185,120 \$185,601 \$192,346 \$184,846 \$189,125 \$175,665 \$186,760 \$177,120 \$192,402 \$193,357 \$199,289 \$182,173 \$202,699 \$194,733 |

 $^{^{\}star}$ Avg. Sales Price of all properties from June 2014 through May 2015. This is not the average of the individual figures above.

Historical Average Sales Price by Month



Percent of List Price Received



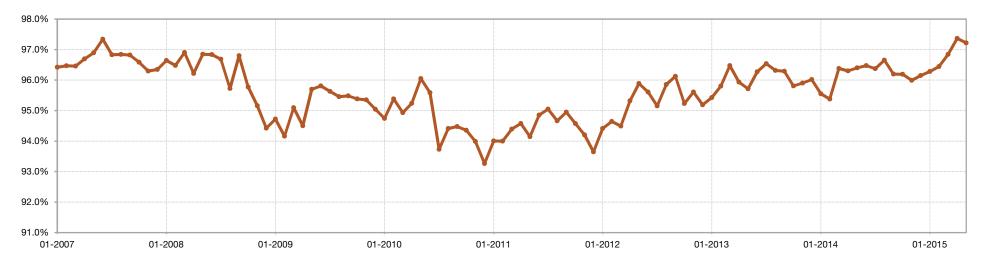


| May | | | | | Year to Date | | | |
|-----|------------------------|------------------------|------------------------|----|------------------------|------------------------|------------------------|---|
| | 95.7% | 96.4% | 97.2% | ı | 95.9% | 96.1% | 96.9% | |
| | | | | | | | | |
| | | | | | | | | |
| | | | | Ĺ, | | | | L |
| , | 2013 - 0.2 % | 2014 + 0.7 % | 2015 + 0.8 % | | 2013 + 0.9 % | 2014 + 0.2 % | 2015 + 0.8 % | |

| Pct. of List Price Rece | Prior Year | Percent Change | |
|-------------------------|------------|----------------|-------|
| June 2014 | 96.5% | 96.3% | +0.2% |
| July 2014 | 96.4% | 96.5% | -0.1% |
| August 2014 | 96.7% | 96.3% | +0.4% |
| September 2014 | 96.2% | 96.3% | -0.1% |
| October 2014 | 96.2% | 95.8% | +0.4% |
| November 2014 | 96.0% | 95.9% | +0.1% |
| December 2014 | 96.1% | 96.0% | +0.1% |
| January 2015 | 96.3% | 95.6% | +0.7% |
| February 2015 | 96.4% | 95.4% | +1.0% |
| March 2015 | 96.8% | 96.4% | +0.4% |
| April 2015 | 97.4% | 96.3% | +1.1% |
| May 2015 | 97.2% | 96.4% | +0.8% |
| 12-Month Avg* | 96.5% | 96.1% | +0.4% |

^{*} Average Pct. of List Price Received for all properties from June 2014 through May 2015. This is not the average of the individual figures above.

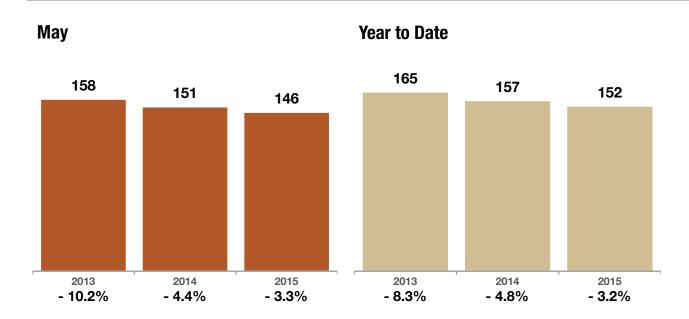
Historical Percent of List Price Received by Month



Housing Affordability Index

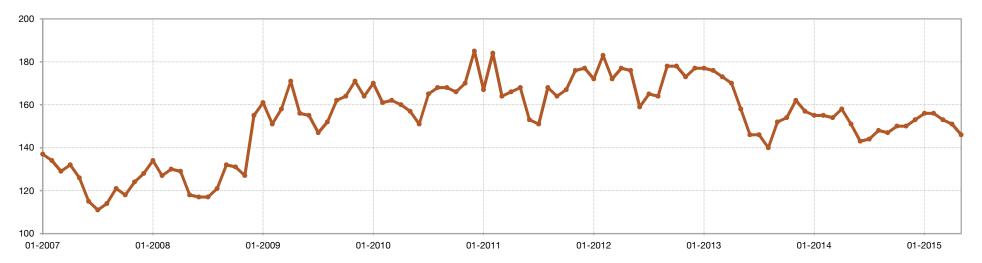






| Affordability Index | | Prior Year | Percent Change |
|---------------------|-----|------------|----------------|
| June 2014 | 143 | 146 | -2.1% |
| July 2014 | 144 | 146 | -1.4% |
| August 2014 | 148 | 140 | +5.7% |
| September 2014 | 147 | 152 | -3.3% |
| October 2014 | 150 | 154 | -2.6% |
| November 2014 | 150 | 162 | -7.4% |
| December 2014 | 153 | 157 | -2.5% |
| January 2015 | 156 | 155 | +0.6% |
| February 2015 | 156 | 155 | +0.6% |
| March 2015 | 153 | 154 | -0.6% |
| April 2015 | 151 | 158 | -4.4% |
| May 2015 | 146 | 151 | -3.3% |
| 12-Month Avg | 150 | 153 | -1.8% |

Historical Housing Affordability Index by Month



Inventory of Homes for Sale

The number of properties available for sale in active status at the end of a given month.

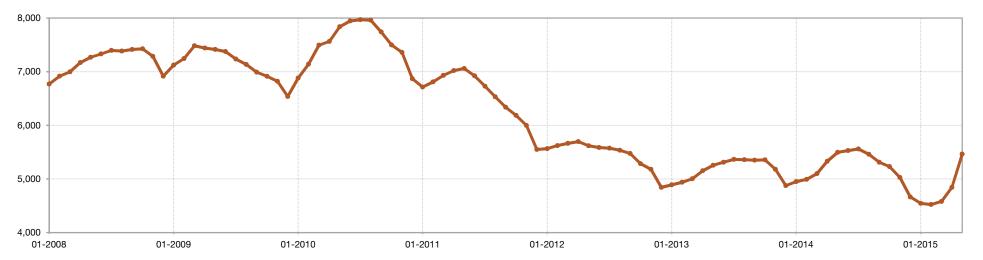


| May | | | | | | |
|-----|------------------------|-------|------------------------|---|------------------------|--|
| | 5,253 | 5,497 | 5,463 | | | |
| | | | | | | |
| | | | | | | |
| | | | | | | |
| | | | | | | |
| | 2013 - 6.5 % | 1 | 2014 + 4.6 % | ' | 2015 - 0.6 % | |

| Homes for Sale | | Prior Year | Percent Change |
|----------------|-------|------------|----------------|
| June 2014 | 5,528 | 5,310 | +4.1% |
| July 2014 | 5,559 | 5,364 | +3.6% |
| August 2014 | 5,461 | 5,357 | +1.9% |
| September 2014 | 5,310 | 5,349 | -0.7% |
| October 2014 | 5,230 | 5,356 | -2.4% |
| November 2014 | 5,027 | 5,178 | -2.9% |
| December 2014 | 4,663 | 4,875 | -4.3% |
| January 2015 | 4,545 | 4,949 | -8.2% |
| February 2015 | 4,523 | 4,992 | -9.4% |
| March 2015 | 4,581 | 5,098 | -10.1% |
| April 2015 | 4,843 | 5,329 | -9.1% |
| May 2015 | 5,463 | 5,497 | -0.6% |
| 12-Month Avg* | 5,061 | 5,413 | -6.5% |

^{*} Homes for Sale for all properties from June 2014 through May 2015. This is not the average of the individual figures above.

Historical Inventory of Homes for Sale by Month



Months Supply of Inventory

The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.

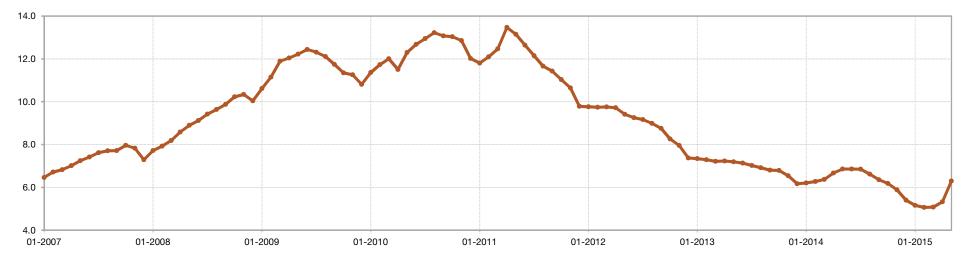


| May | | | | | | |
|-----|-------------------------|---|------------------------|---|------------------------|--|
| | 7.2 | | 6.9 | | 6.3 | |
| | | | | | | |
| | | | | | | |
| | | | | | | |
| | 2013 - 23.4 % | ı | 2014 - 4.2 % | ' | 2015 - 8.7 % | |

| Months Supply | | Prior Year | Percent Change |
|----------------|-----|------------|----------------|
| June 2014 | 6.9 | 7.1 | -2.8% |
| July 2014 | 6.8 | 7.0 | -2.9% |
| August 2014 | 6.6 | 6.9 | -4.3% |
| September 2014 | 6.4 | 6.8 | -5.9% |
| October 2014 | 6.2 | 6.8 | -8.8% |
| November 2014 | 5.9 | 6.5 | -9.2% |
| December 2014 | 5.4 | 6.2 | -12.9% |
| January 2015 | 5.2 | 6.2 | -16.1% |
| February 2015 | 5.1 | 6.3 | -19.0% |
| March 2015 | 5.1 | 6.4 | -20.3% |
| April 2015 | 5.3 | 6.7 | -20.9% |
| May 2015 | 6.3 | 6.9 | -8.7% |
| 12-Month Avg* | 5.9 | 6.6 | -10.6% |

^{*} Months Supply for all properties from June 2014 through May 2015. This is not the average of the individual figures above.

Historical Months Supply of Inventory by Month



Housing Supply Overview

A RESEARCH TOOL PROVIDED BY SOUTH CAROLINA REALTORS®



May 2015

The last 12 months have seen a lot of buyer activity. Prices are up in most markets and buyers are hungry to purchase, yet inventory remains low. If existing owners will not sell, new construction is the next best answer to this dilemma. For the 12-month period spanning June 2014 through May 2015, Closed Sales in the Greater Greenville region were up 14.6 percent overall. The price range with the largest gain in sales was the \$200,001 to \$300,000 range, where they increased 23.3 percent.

The overall Median Sales Price was up 5.7 percent to \$164,825. The property type with the largest price gain was the Single-Family Homes segment, where prices increased 5.0 percent to \$170,000. The price range that tended to sell the quickest was the \$100,001 to \$150,000 range at 66 days; the price range that tended to sell the slowest was the \$300,001 and Above range at 96 days.

Market-wide, inventory levels were down 0.6 percent. The property type that gained the most inventory was the Condos segment, where it increased 0.8 percent. That amounts to 6.4 months supply for Single-Family homes and 5.6 months supply for Condos.

Ouick Facts

Inventory of Homes for Sale

Months Supply of Inventory

| + 23.3% | + 19.6% | + 16.5% |
|---------------------------------------|--|-------------------------------------|
| Price Range With the Strongest Sales: | Bedroom Count With Strongest Sales: | Property Type With Strongest Sales: |
| \$200,001 to \$300,000 | 4 Bedrooms or More | Single-Family |
| Closed Sales | | 2 |
| Days on Market | Until Sale | 3 |
| Median Sales Pri | 4 | |
| Percent of List P | rice Received | 5 |

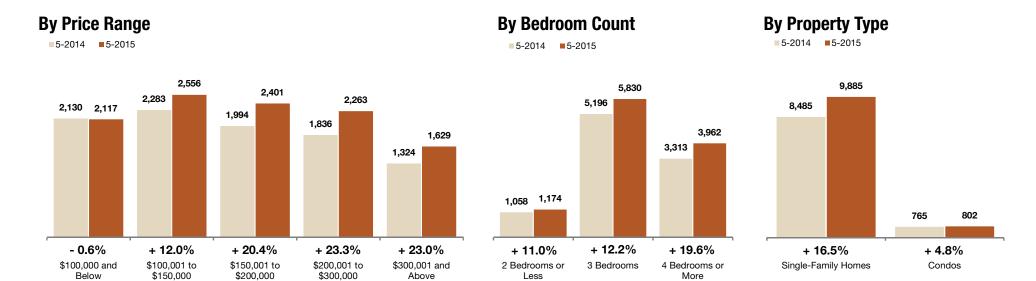


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Closed Sales

A count of properties on which offers have been accepted. Based on a rolling 12-month total.





| All Properties | | | Single-Family Homes | | | Condos | | |
|----------------|---|---|---|---|---|---|---|---|
| 5-2014 | 5-2015 | Change | 5-2014 | 5-2015 | Change | 5-2014 | 5-2015 | Change |
| 2,130 | 2,117 | - 0.6% | 1,623 | 1,630 | + 0.4% | 213 | 233 | + 9.4% |
| 2,283 | 2,556 | + 12.0% | 2,017 | 2,281 | + 13.1% | 248 | 257 | + 3.6% |
| 1,994 | 2,401 | + 20.4% | 1,859 | 2,261 | + 21.6% | 133 | 134 | + 0.8% |
| 1,836 | 2,263 | + 23.3% | 1,732 | 2,151 | + 24.2% | 101 | 112 | + 10.9% |
| 1,324 | 1,629 | + 23.0% | 1,254 | 1,562 | + 24.6% | 70 | 66 | - 5.7% |
| 9,567 | 10,966 | + 14.6% | 8,485 | 9,885 | + 16.5% | 765 | 802 | + 4.8% |
| | 5-2014 2,130 2,283 1,994 1,836 1,324 | 5-2014 5-2015 2,130 2,117 2,283 2,556 1,994 2,401 1,836 2,263 1,324 1,629 | 5-2014 5-2015 Change 2,130 2,117 - 0.6% 2,283 2,556 + 12.0% 1,994 2,401 + 20.4% 1,836 2,263 + 23.3% 1,324 1,629 + 23.0% | 5-2014 5-2015 Change 2,130 2,117 - 0.6% 1,623 2,283 2,556 + 12.0% 2,017 1,994 2,401 + 20.4% 1,859 1,836 2,263 + 23.3% 1,732 1,324 1,629 + 23.0% 1,254 | 5-2014 5-2015 Change 5-2014 5-2015 2,130 2,117 - 0.6% 1,623 1,630 2,283 2,556 + 12.0% 2,017 2,281 1,994 2,401 + 20.4% 1,859 2,261 1,836 2,263 + 23.3% 1,732 2,151 1,324 1,629 + 23.0% 1,254 1,562 | 5-2014 5-2015 Change 5-2014 5-2015 Change 2,130 2,117 - 0.6% 1,623 1,630 + 0.4% 2,283 2,556 + 12.0% 2,017 2,281 + 13.1% 1,994 2,401 + 20.4% 1,859 2,261 + 21.6% 1,836 2,263 + 23.3% 1,732 2,151 + 24.2% 1,324 1,629 + 23.0% 1,254 1,562 + 24.6% | 5-2014 5-2015 Change 5-2014 5-2015 Change 5-2014 2,130 2,117 - 0.6% 1,623 1,630 + 0.4% 213 2,283 2,556 + 12.0% 2,017 2,281 + 13.1% 248 1,994 2,401 + 20.4% 1,859 2,261 + 21.6% 133 1,836 2,263 + 23.3% 1,732 2,151 + 24.2% 101 1,324 1,629 + 23.0% 1,254 1,562 + 24.6% 70 | 5-2014 5-2015 Change 5-2014 5-2015 Change 5-2014 5-2015 2,130 2,117 - 0.6% 1,623 1,630 + 0.4% 213 233 2,283 2,556 + 12.0% 2,017 2,281 + 13.1% 248 257 1,994 2,401 + 20.4% 1,859 2,261 + 21.6% 133 134 1,836 2,263 + 23.3% 1,732 2,151 + 24.2% 101 112 1,324 1,629 + 23.0% 1,254 1,562 + 24.6% 70 66 |

| By Bedroom Count | 5-2014 | 5-2015 | Change | 5-2014 | 5-2015 | Change | 5-2014 | 5-2015 | Change |
|--------------------|--------|--------|---------|--------|--------|---------|--------|--------|--------|
| 2 Bedrooms or Less | 1,058 | 1,174 | + 11.0% | 649 | 736 | + 13.4% | 391 | 414 | + 5.9% |
| 3 Bedrooms | 5,196 | 5,830 | + 12.2% | 4,625 | 5,286 | + 14.3% | 348 | 360 | + 3.4% |
| 4 Bedrooms or More | 3,313 | 3,962 | + 19.6% | 3,211 | 3,863 | + 20.3% | 26 | 28 | + 7.7% |
| All Bedroom Counts | 9,567 | 10,966 | + 14.6% | 8,485 | 9,885 | + 16.5% | 765 | 802 | + 4.8% |

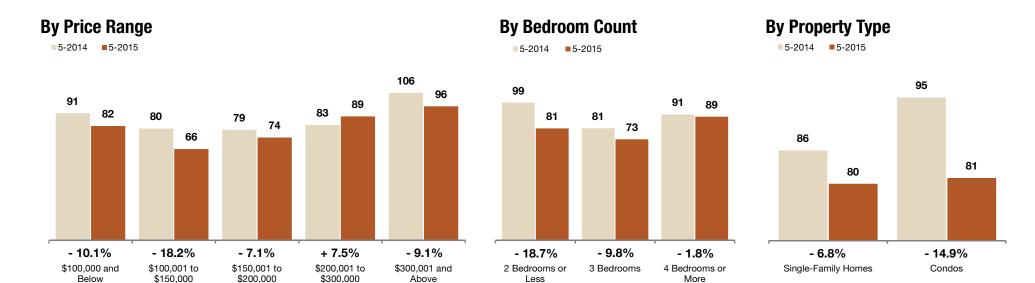
Days on Market Until Sale

Average number of days between when a property is listed and when an offer is accepted. Based on a rolling 12-month average.

All Properties



Condos



| | | • | |
|------------------------|--------|--------|---------|
| By Price Range | 5-2014 | 5-2015 | Change |
| \$100,000 and Below | 91 | 82 | - 10.1% |
| \$100,001 to \$150,000 | 80 | 66 | - 18.2% |
| \$150,001 to \$200,000 | 79 | 74 | - 7.1% |
| \$200,001 to \$300,000 | 83 | 89 | + 7.5% |
| \$300,001 and Above | 106 | 96 | - 9.1% |
| All Price Ranges | 86 | 80 | - 7.8% |

| By Bedroom Count | 5-2014 | 5-2015 | Change |
|--------------------|--------|--------|---------|
| 2 Bedrooms or Less | 99 | 81 | - 18.7% |
| 3 Bedrooms | 81 | 73 | - 9.8% |
| 4 Bedrooms or More | 91 | 89 | - 1.8% |
| All Bedroom Counts | 86 | 80 | - 7.8% |

| Single-railing nomes | | | Condos | | | |
|----------------------|--------|---------|--------|--------|---------|--|
| 5-2014 | 5-2015 | Change | 5-2014 | 5-2015 | Change | |
| 93 | 83 | - 10.1% | 97 | 90 | - 8.0% | |
| 79 | 66 | - 16.7% | 86 | 62 | - 28.4% | |
| 79 | 72 | - 9.1% | 78 | 100 | + 28.9% | |
| 81 | 90 | + 10.3% | 103 | 70 | - 32.4% | |
| 104 | 96 | - 7.7% | 142 | 104 | - 26.8% | |
| 86 | 80 | - 6.8% | 95 | 81 | - 14.9% | |

| 5-2014 | 5-2015 | Change | 5-2014 | 5-2015 | Change |
|--------|--------|---------|--------|--------|---------|
| 102 | 83 | - 18.9% | 98 | 77 | - 22.0% |
| 80 | 73 | - 9.1% | 92 | 81 | - 11.4% |
| 91 | 89 | - 1.8% | 98 | 144 | + 46.5% |
| 86 | 80 | - 6.8% | 95 | 81 | - 14.9% |

Single-Family Homes

Median Sales Price

2 Bedrooms or Less

Median price point for all closed sales, not accounting for seller concessions. Based on a rolling 12-month median.



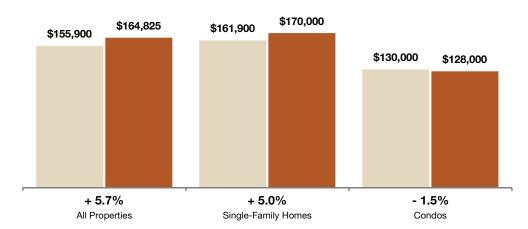
Condos

Solution ### Solution

3 Bedrooms

By Property Type





All Properties

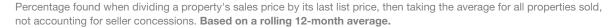
4 Bedrooms or More

| By Bedroom Count | 5-2014 | 5-2015 | Change |
|--------------------|-----------|-----------|--------|
| 2 Bedrooms or Less | \$83,500 | \$84,500 | + 1.2% |
| 3 Bedrooms | \$135,500 | \$140,500 | + 3.7% |
| 4 Bedrooms or More | \$230,000 | \$235,000 | + 2.2% |
| All Bedroom Counts | \$155,900 | \$164,825 | + 5.7% |

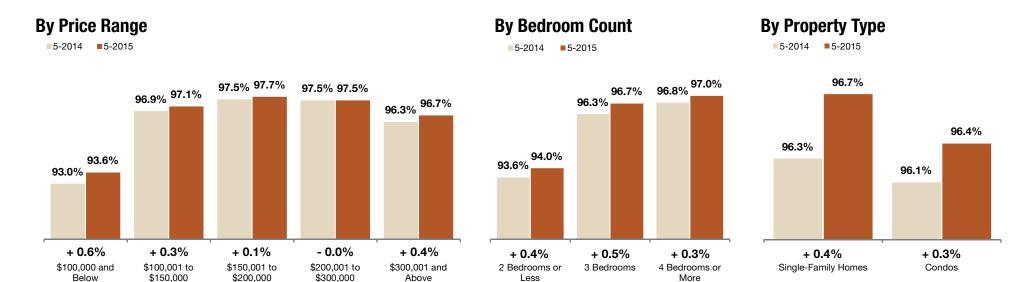
Single-Family Homes

| | Onigio i anni y monico | | | Condo | | | |
|---|------------------------|-----------|--------|-----------|-----------|---------|--|
| | 5-2014 | 5-2015 | Change | 5-2014 | 5-2015 | Change | |
| ľ | \$67,375 | \$73,900 | + 9.7% | \$108,000 | \$106,500 | - 1.4% | |
| ı | \$138,000 | \$143,500 | + 4.0% | \$146,013 | \$144,250 | - 1.2% | |
| l | \$234,000 | \$238,000 | + 1.7% | \$157,500 | \$200,000 | + 27.0% | |
| | \$161,900 | \$170,000 | + 5.0% | \$130,000 | \$128,000 | - 1.5% | |

Percent of List Price Received







| | All Properties | | Single-Family Homes | | | Condos | | | |
|------------------------|----------------|--------|---------------------|--------|--------|--------|--------|--------|--------|
| By Price Range | 5-2014 | 5-2015 | Change | 5-2014 | 5-2015 | Change | 5-2014 | 5-2015 | Change |
| \$100,000 and Below | 93.0% | 93.6% | + 0.6% | 92.9% | 93.6% | + 0.7% | 94.5% | 94.7% | + 0.3% |
| \$100,001 to \$150,000 | 96.9% | 97.1% | + 0.3% | 96.9% | 97.2% | + 0.3% | 96.6% | 96.8% | + 0.1% |
| \$150,001 to \$200,000 | 97.5% | 97.7% | + 0.1% | 97.5% | 97.7% | + 0.2% | 97.5% | 97.5% | + 0.1% |
| \$200,001 to \$300,000 | 97.5% | 97.5% | - 0.0% | 97.5% | 97.5% | - 0.0% | 96.9% | 97.5% | + 0.6% |
| \$300,001 and Above | 96.3% | 96.7% | + 0.4% | 96.3% | 96.7% | + 0.4% | 96.4% | 96.7% | + 0.3% |
| All Price Ranges | 96.1% | 96.5% | + 0.4% | 96.3% | 96.7% | + 0.4% | 96.1% | 96.4% | + 0.3% |

| By Bedroom Count | 5-2014 | 5-2015 | Change | 5-2014 | 5-2015 | Change | 5-2014 | 5-2015 | Change |
|--------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| 2 Bedrooms or Less | 93.6% | 94.0% | + 0.4% | 92.4% | 93.2% | + 0.9% | 95.9% | 95.8% | - 0.1% |
| 3 Bedrooms | 96.3% | 96.7% | + 0.5% | 96.5% | 96.8% | + 0.4% | 96.5% | 96.9% | + 0.5% |
| 4 Bedrooms or More | 96.8% | 97.0% | + 0.3% | 96.8% | 97.1% | + 0.3% | 96.0% | 97.6% | + 1.7% |
| All Bedroom Counts | 96.1% | 96.5% | + 0.4% | 96.3% | 96.7% | + 0.4% | 96.1% | 96.4% | + 0.2% |
| | | | | | | | | | |

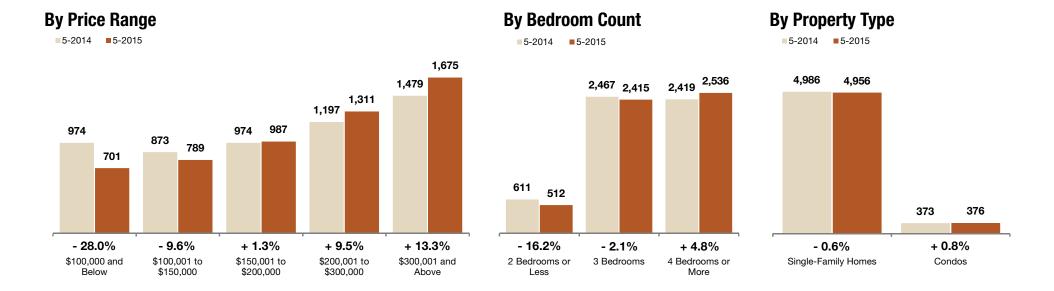
Inventory of Homes for Sale

The number of properties available for sale in active status at the end of the most recent month. Based on one month of activity.

All Properties



Condos



| | • | All I Topolico | | | | | |
|------------------------|--------|----------------|---------|--|--|--|--|
| By Price Range | 5-2014 | 5-2015 | Change | | | | |
| \$100,000 and Below | 974 | 701 | - 28.0% | | | | |
| \$100,001 to \$150,000 | 873 | 789 | - 9.6% | | | | |
| \$150,001 to \$200,000 | 974 | 987 | + 1.3% | | | | |
| \$200,001 to \$300,000 | 1,197 | 1,311 | + 9.5% | | | | |
| \$300,001 and Above | 1,479 | 1,675 | + 13.3% | | | | |
| All Price Ranges | 5,497 | 5,463 | - 0.6% | | | | |

| By Bedroom Count | 5-2014 | 5-2015 | Change |
|--------------------|--------|--------|---------|
| 2 Bedrooms or Less | 611 | 512 | - 16.2% |
| 3 Bedrooms | 2,467 | 2,415 | - 2.1% |
| 4 Bedrooms or More | 2,419 | 2,536 | + 4.8% |
| All Bedroom Counts | 5,497 | 5,463 | - 0.6% |

| onigic-ranning rionics | | | Odlidos | | | |
|------------------------|--------|---------|---------|--------|---------|--|
| 5-2014 | 5-2015 | Change | 5-2014 | 5-2015 | Change | |
| 735 | 555 | - 24.5% | 126 | 72 | - 42.9% | |
| 784 | 680 | - 13.3% | 77 | 80 | + 3.9% | |
| 899 | 894 | - 0.6% | 67 | 77 | + 14.9% | |
| 1,141 | 1,232 | + 8.0% | 54 | 72 | + 33.3% | |
| 1,427 | 1,595 | + 11.8% | 49 | 75 | + 53.1% | |
| 4,986 | 4,956 | - 0.6% | 373 | 376 | + 0.8% | |

| 5-2014 | 5-2015 | Change | 5-2014 | 5-2015 | Change |
|--------|--------|---------|--------|--------|---------|
| 395 | 317 | - 19.7% | 199 | 171 | - 14.1% |
| 2,222 | 2,155 | - 3.0% | 150 | 183 | + 22.0% |
| 2,369 | 2,484 | + 4.9% | 24 | 22 | - 8.3% |
| 4,986 | 4,956 | - 0.6% | 373 | 376 | + 0.8% |

Single-Family Homes

Months Supply of Inventory

The inventory of homes for sale at the end of the most recent month, divided by the average monthly pending sales from the last 12 months. **Based on one month of activity.**





- 26.2%

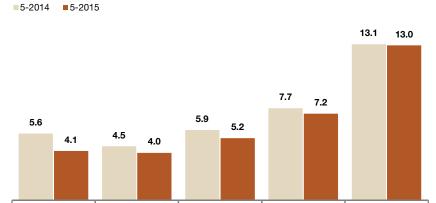
\$100,000 and

Below

- 12.0%

\$100,001 to

\$150,000

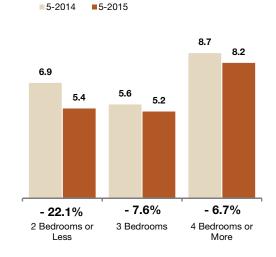


- 11.6%

\$150,001 to

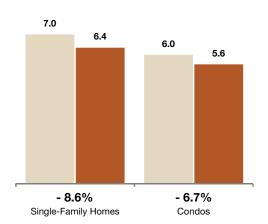
\$200,000

By Bedroom Count



By Property Type





Condos

All Properties

- 6.0%

\$200,001 to

\$300,000

- 0.8%

\$300,001 and

Above

| By Price Range | 5-2014 | 5-2015 | Change |
|------------------------|--------|--------|---------|
| \$100,000 and Below | 5.6 | 4.1 | - 26.2% |
| \$100,001 to \$150,000 | 4.5 | 4.0 | - 12.0% |
| \$150,001 to \$200,000 | 5.9 | 5.2 | - 11.6% |
| \$200,001 to \$300,000 | 7.7 | 7.2 | - 6.0% |
| \$300,001 and Above | 13.1 | 13.0 | - 0.8% |
| All Price Ranges | 6.9 | 6.3 | - 8.7% |

| 5-2014 | 5-2015 | Change | 5-2014 | 5-2015 | Change |
|--------|--------|---------|--------|--------|---------|
| 5.5 | 4.3 | - 23.2% | 7.5 | 3.9 | - 48.0% |
| 4.6 | 3.8 | - 16.4% | 3.7 | 4.0 | + 8.2% |
| 5.8 | 5.0 | - 13.6% | 6.5 | 7.2 | + 9.6% |
| 7.8 | 7.2 | - 7.6% | 6.2 | 7.4 | + 18.5% |
| 13.2 | 13.2 | - 0.1% | 9.6 | 9.2 | - 4.7% |
| 7.0 | 6.4 | - 8.6% | 6.0 | 5.6 | - 6.7% |

| By Bedroom Count | 5-2014 | 5-2015 | Change |
|--------------------|--------|--------|---------|
| 2 Bedrooms or Less | 6.9 | 5.4 | - 22.1% |
| 3 Bedrooms | 5.6 | 5.2 | - 7.6% |
| 4 Bedrooms or More | 8.7 | 8.2 | - 6.7% |
| All Bedroom Counts | 6.9 | 6.3 | - 8.7% |

| 5-2014 | 5-2015 | Change | 5-2014 | 5-2015 | Change |
|--------|--------|---------|--------|--------|---------|
| 7.3 | 5.4 | - 25.4% | 6.3 | 5.0 | - 20.5% |
| 5.7 | 5.2 | - 9.1% | 5.4 | 6.1 | + 12.9% |
| 8.9 | 8.2 | - 7.4% | 9.6 | 6.7 | - 30.6% |
| 7.0 | 6.4 | - 8.6% | 6.0 | 5.6 | - 6.7% |