

USP Specifier 1.4 - Simplifying the Quoting Process

The latest version of USP Specifier is simplifying the quoting process for lumberyards nationwide. This versatile tool allows structural connectors to be identified and priced quickly and easily. With a few simple steps our stocking customers can add costs, multi-level pricing, and highlight the inventory they carry enabling them to maximize sales and profits.

USP Specifier[™]



To create a bid, products can be added by part number which includes both the USP items along with the item numbers of the other national connector manufacturer. If specific sku numbers are unknown, products can be easily identified by category, size or other criteria. Pictures and product details are automatically available to ensure the right product is chosen for the project.

As the items are chosen our partners can see automatically see their project cost and then chose the appropriate sale price to include maximum margins. This information can be easily hidden or shown depending on the need of the user. Once completed, the customer can chose the price level to ensure maximum profit for each project type.

The completed quote can be sent directly to the MiTek Builder Product order desk when the project is ready to ship. Project summary reports can also be exported into excel. Additional reports including: engineer submittals, illustrated pick lists, and custom install packages can be printed with the click of a button from the same product listing utilized for the quote.

We've updated USP Specifier with these new features:

- Updated connector design values per tested results and code compliant evaluation reports
- Batch Quick Connector - New feature allowing the import of a .csv file to create a Product List
- 39 New USP products
- HVHZ listings shown with FL approvals where applicable
- Updated Help Files

To start using USP Specifier today or to install version 1.4, please visit the USP Structural Connectors website at <http://www.uspconnectors.com/resources/usp-specifier>