

## Crenshaw Lumber –Successfully Serving LA Since 1949

Established in 1949 by Lloyd Olson, Crenshaw Lumber Co., Inc. has been successfully serving the professional contractor in the greater Los Angeles area since its inception. With its 2007 acquisition of its Anaheim location, Crenshaw Lumber Co., Inc. expanded their effective reach to the professional contractor and framer throughout Southern California, and has emerged as a leading provider of building materials and services to professional contractors throughout the region. Throughout the years, Crenshaw Lumber Co., Inc. has worked hard to develop strong, mutually beneficial relationships with both customers and vendors, and it is the strength of these partnerships that has built loyalty, from customers and vendors alike.



Although framing lumber is their core business, Crenshaw Lumber Co., Inc. has grown beyond being a framing lumber company. Since opening the doors to their first lumber yard in 1949, they've remained

committed to providing quality products and services. With this philosophy, the company continuously seeks to better serve their loyal customer base; and to this end, the company over the years has developed 3 distinct, yet integrated businesses: Crenshaw Lumber Company, Crenshaw Builders Hardware, and Crenshaw Sash & Door.

From its beginning as a lumber and milling business, Crenshaw Lumber Co., Inc. has always sought to provide value to its customers, and this philosophy continues today. One of their greatest strengths is the experienced sales team. This team's experience is perhaps unmatched in the industry, with the average time spent in the industry approximately 30 years per salesman. This experience enables them to consistently provide competitive solutions to the many challenges our professional contractor customers face.

Operationally, Crenshaw Lumber Co., Inc. has much to offer. The company has an extensive mill, which includes band saws, rip saw, resaws, block saws, beam saw, table saw, and a unit saw. The yard team is very adept at building load packages, whether for custom or tract homes, multi-family jobs and commercial work. With a fleet of 11 trucks, it gives them the ability to deliver effectively and efficiently throughout the region with a team of drivers that is experienced and knowledgeable.



Crenshaw Builders Hardware has been a fixture at the company since 1992 and is one of MiTek Builder Products largest distributors in the country featuring USP structural connectors and Hardy Frame shear panels. In the past three years, Crenshaw has become a large supplier of MiTek's Z4 multi-family tie down system. Lead by Jason Schulze and Larry Pottratz, Crenshaw is focused on growing this line of products while leveraging their entire sales force and offering of building materials products.



Crenshaw Lumber is a great partner to vendors and customers alike. We regularly discuss strategic solutions to target a specific approach to a highly competitive building industry in the Southern California market. The ability of Crenshaw Lumber to provide creative and flexible solutions to their customers while collaborating with key suppliers differentiates their position in the marketplace. Crenshaw has grown their business with MiTek Builder Products annually to be one our largest independent customers nationally, selling USP connectors, Hardy Frame shear panels and Z4 systems.